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# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

## OCTOBER 1988

Shipments of manufactured homes declined again in October, off by 2,164 homes or -9.8 percent. Year-to-date shipments are off by 14,590 homes or -7.3 percent. It appears likely that shipments will fall below the 220,000 level for the first time since 1975.

The Pacific Region continues to gather strength, up 10.3 percent through October, and California has the largest relative shipment gain of the top ten shipment states, +7.9 percent.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through October

| | 1988 | | | 1987 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 19,010 | 10.2 | - 1.4 | 19,276 | 9.6 |
| East North Central | 25,222 | 13.5 | - 0.1 | 25,193 | 12.5 |
| West North Central | 8,874 | 4.8 | + 2.8 | 8,630 | 4.3 |
| South Atlantic | 67,501 | 36.2 | - 10.2 | 75,147 | 37.3 |
| South Central | 34,495 | 18.5 | - 17.3 | 41,734 | 20.7 |
| Mountain | 9,940 | 5.3 | - 14.8 | 11,672 | 5.8 |
| Pacific | 15,381 | 8.2 | + 10.3 | 13,951 | 6.9 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through October

| | 1988 | | | 1987 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 19,174 | 10.6 | - 12.2 | 21,838 | 11.2 | 1 |
| 2. North Carolina | 16,333 | 9.1 | - 17.8 | 19,858 | 10.2 | 2 |
| 3. Georgia | 12,702 | 7.0 | + 0.6 | 12,678 | 6.5 | 3 |
| 4. Alabama | 9,697 | 5.4 | - 0.9 | 9,784 | 5.0 | 5 |
| 5. South Carolina | 9,517 | 5.3 | - 5.9 | 10,110 | 5.2 | 4 |
| 6. California | 8,752 | 4.9 | + 7.9 | 8,110 | 4.1 | 8 |
| 7. Michigan | 8,704 | 4.8 | + 1.4 | 8,584 | 4.4 | 6 |
| 8. Tennessee | 7,702 | 4.3 | - 5.3 | 8,134 | 4.2 | 7 |
| 9. New York | 6,867 | 3.8 | - 1.2 | 6,948 | 3.6 | 10 |
| 10. Pennsylvania | 6,313 | 3.5 | + 2.8 | 6,140 | 3.1 | 11 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

|  | Each Month |  |  |  | Cummulative for Year |  |  |
|---|---|---|---|---|---|---|---|
|  | 1987 | 1988 | % Change |  | 1987 | 1988 | % Change |
| January | 15,991 | 12,961 | - 18.9% | January | 15,991 | 12,961 | - 18.9% |
| February | 16,258 | 15,195 | - 6.5% | Jan-Feb | 32,249 | 28,156 | - 12.7% |
| March | 19,601 | 18,813 | - 4.0% | Jan-Mar | 51,850 | 46,969 | - 9.4% |
| April | 21,139 | 18,761 | - 11.2% | Jan-Apr | 72,989 | 65,730 | - 9.9% |
| May | 20,176 | 19,990 | - 0.9% | Jan-May | 93,165 | 85,720 | - 8.0% |
| June | 21,532 | 21,690 | 0.7% | Jan-June | 114,697 | 107,410 | - 6.4% |
| July | 20,971 | 16,673 | - 20.5% | Jan-July | 135,668 | 124,083 | - 8.5% |
| August | 21,996 | 21,894 | - 0.5% | Jan-Aug | 157,664 | 145,977 | - 7.4% |
| September | 21,700 | 20,614 | - 5.0% | Jan-Sep | 179,364 | 166,591 | - 7.1% |
| October | 22,162 | 19,847 | - 10.4% | Jan-Oct | 201,526 | 186,438 | - 7.5% |
| November | 16,990 |  |  | Jan-Nov | 218,516 |  |  |
| December | 14,307 |  |  | Jan-Dec | 232,823 |  |  |

## Estimated Mobile/Manufactured Home Shipments*

|  | Each Month |  |  |  | Cummulative for Year |  |  |
|---|---|---|---|---|---|---|---|
|  | 1987 | 1988 | % Change |  | 1987 | 1988 | % Change |
| January | 15,857 | 12,823 | - 19.1% | January | 15,857 | 12,823 | - 19.1% |
| February | 16,059 | 15,033 | - 6.4% | Jan-Feb | 31,916 | 27,856 | - 12.7% |
| March | 19,652 | 19,011 | - 3.3% | Jan-Mar | 51,568 | 46,867 | - 9.1% |
| April | 21,334 | 18,931 | - 11.3% | Jan-Apr | 72,902 | 65,798 | - 9.7% |
| May | 20,231 | 20,171 | - 0.3% | Jan-May | 93,133 | 85,969 | - 7.7% |
| June | 21,643 | 21,652 | 0.0% | Jan-June | 114,776 | 107,621 | - 6.2% |
| July | 20,880 | 16,708 | - 20.0% | Jan-July | 135,656 | 124,329 | - 8.3% |
| August | 21,961 | 21,879 | - 0.4% | Jan-Aug | 157,617 | 146,208 | - 7.2% |
| September | 21,620 | 20,603 | - 4.7% | Jan-Sep | 179,237 | 166,811 | - 6.9% |
| October | 21,971 | 19,807 | - 9.8% | Jan-Oct | 201,208 | 186,618 | - 7.3% |
| November | 17,176 |  |  | Jan-Nov | 218,384 |  |  |
| December | 14,214 |  |  | Jan-Dec | 232,598 |  |  |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

|  | As A Percentage Of Same Month Production |  |  | Homes In Inventory |  |
|---|---|---|---|---|---|
|  | 1987 | 1988 |  | 1987 | 1988 |
| January | 3.7% | 6.4% | January | 597 | 826 |
| February | 4.9% | 6.5% | February | 796 | 988 |
| March | 3.8% | 4.2% | March | 745 | 790 |
| April | 2.6% | 3.3% | April | 550 | 620 |
| May | 2.5% | 2.2% | May | 495 | 439 |
| June | 1.8% | 2.2% | June | 384 | 477 |
| July | 2.3% | 2.7% | July | 475 | 442 |
| August | 2.3% | 2.1% | August | 510 | 457 |
| September | 2.7% | 2.3% | September | 590 | 468 |
| October | 3.5% | 2.6% | October | 781 | 508 |
| November | 3.5% |  | November | 595 |  |
| December | 4.8% |  | December | 688 |  |

## Mobile/Manufactured Home Production

| | October | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 0 | 59 | 0.0% | 0 | 567 | 0.0% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,550 | 1,433 | - 7.5% | 13,335 | 13,036 | - 2.2% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,550** | **1,492** | **- 3.7%** | **13,335** | **13,603** | **2.0%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,988 | 2,845 | - 4.8% | 25,130 | 24,622 | - 2.0% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 320 | 344 | 7.5% | 2,792 | 2,917 | 4.3% |
| Wisconsin | 287 | 308 | 7.3% | 2,563 | 2,633 | 2.7% |
| **Total** | **3,595** | **3,497** | **- 2.7%** | **30,485** | **30,172** | **- 1.0%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 207 | 182 | - 12.1% | 1,617 | 1,843 | 14.0% |
| Minnesota | 195 | 194 | - 0.5% | 1,808 | 1,881 | 4.0% |
| Missouri | 75 | 49 | - 34.7% | 518 | 394 | - 23.9% |
| Nebraska | 214 | 222 | 3.7% | 1,999 | 2,071 | 3.6% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **691** | **647** | **- 6.4%** | **5,942** | **6,189** | **4.2%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,841 | 1,688 | - 8.3% | 16,857 | 15,072 | - 10.6% |
| Georgia | 3,261 | 2,720 | - 16.6% | 29,352 | 28,520 | - 2.8% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,787 | 2,109 | - 24.3% | 24,754 | 19,529 | - 21.1% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 386 | 366 | - 5.2% | 3,716 | 3,430 | - 7.7% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **8,275** | **6,883** | **- 16.8%** | **74,679** | **66,551** | **- 10.9%** |
| **South Central** | | | | | | |
| Alabama | 2,111 | 1,906 | - 9.7% | 19,789 | 18,474 | - 6.6% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 373 | 510 | 36.7% | 3,837 | 4,636 | 20.8% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,322 | 1,350 | 2.1% | 12,377 | 12,303 | - 0.6% |
| Texas | 1,114 | 453 | - 59.3% | 11,620 | 5,829 | - 49.8% |
| **Total** | **4,920** | **4,219** | **- 14.2%** | **47,623** | **41,242** | **- 13.4%** |

## Mobile/Manufactured Home Production

| | October 1987 | October 1988 | % Change | Year-To-Date 1987 | Year-To-Date 1988 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 406 | 289 | - 28.8% | 4,301 | 3,696 | - 14.1% |
| Colorado | 53 | 40 | - 24.5% | 465 | 412 | - 11.4% |
| Idaho | 241 | 281 | 16.6% | 2,266 | 2,220 | - 2.0% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **700** | **610** | **- 12.9%** | **7,032** | **6,328** | **- 10.0%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,077 | 1,116 | 3.6% | 10,013 | 10,148 | 1.3% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 537 | 688 | 28.1% | 4,582 | 5,588 | 22.0% |
| Washington | 118 | 136 | 15.3% | 1,187 | 1,083 | - 8.8% |
| **Total** | **1,732** | **1,940** | **12.0%** | **15,782** | **16,819** | **6.6%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 699 | 559 | - 21.5% | 6,648 | 5,534 | - 16.9% |
| **Total Production** | **22,162** | **19,847** | **- 10.4%** | **201,526** | **186,438** | **- 7.5%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | October | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 30 | 22 | - 26.7% | 287 | 211 | - 26.5% |
| Maine | 336 | 266 | - 20.8% | 2,370 | 2,354 | - 0.7% |
| Massachusetts | 87 | 79 | - 9.2% | 690 | 619 | - 10.3% |
| New Hampshire | 136 | 138 | 1.5% | 1,183 | 1,182 | - 0.1% |
| New Jersey | 73 | 52 | - 28.8% | 779 | 582 | - 25.3% |
| New York | 802 | 763 | - 4.9% | 6,948 | 6,867 | - 1.2% |
| Pennsylvania | 681 | 683 | 0.3% | 6,140 | 6,313 | 2.8% |
| Rhode Island | 20 | 7 | - 65.0% | 149 | 100 | - 32.9% |
| Vermont | 95 | 96 | 1.1% | 730 | 782 | 7.1% |
| **Total** | **2,260** | **2,106** | **- 6.8%** | **19,276** | **19,010** | **- 1.4%** |
| **East North Central** | | | | | | |
| Illinois | 394 | 316 | - 19.8% | 3,138 | 2,748 | - 12.4% |
| Indiana | 647 | 682 | 5.4% | 5,541 | 5,797 | 4.6% |
| Michigan | 982 | 1,093 | 11.3% | 8,584 | 8,704 | 1.4% |
| Ohio | 688 | 689 | 0.1% | 5,955 | 5,810 | - 2.4% |
| Wisconsin | 237 | 236 | - 0.4% | 1,975 | 2,163 | 9.5% |
| **Total** | **2,948** | **3,016** | **2.3%** | **25,193** | **25,222** | **0.1%** |
| **West North Central** | | | | | | |
| Iowa | 99 | 125 | 26.3% | 752 | 1,002 | 33.2% |
| Kansas | 131 | 127 | - 3.1% | 1,278 | 1,326 | 3.8% |
| Minnesota | 154 | 146 | - 5.2% | 1,481 | 1,569 | 5.9% |
| Missouri | 449 | 372 | - 17.1% | 3,993 | 3,825 | - 4.2% |
| Nebraska | 46 | 44 | - 4.3% | 408 | 396 | - 2.9% |
| North Dakota | 15 | 29 | 93.3% | 210 | 230 | 9.5% |
| South Dakota | 55 | 56 | 1.8% | 508 | 526 | 3.5% |
| **Total** | **949** | **899** | **- 5.3%** | **8,630** | **8,874** | **2.8%** |
| **South Atlantic** | | | | | | |
| Delaware | 190 | 193 | 1.6% | 1,671 | 1,587 | - 5.0% |
| Florida | 2,399 | 2,124 | - 11.5% | 21,838 | 19,174 | - 12.2% |
| Georgia | 1,418 | 1,154 | - 18.6% | 12,628 | 12,702 | 0.6% |
| Maryland | 141 | 132 | - 6.4% | 1,132 | 1,118 | - 1.2% |
| North Carolina | 2,224 | 1,843 | - 17.1% | 19,858 | 16,333 | - 17.8% |
| South Carolina | 1,183 | 945 | - 20.1% | 10,110 | 9,517 | - 5.9% |
| Virginia | 534 | 573 | 7.3% | 5,158 | 4,734 | - 8.2% |
| West Virginia | 297 | 225 | - 24.2% | 2,752 | 2,336 | - 15.1% |
| **Total** | **8,386** | **7,189** | **- 14.3%** | **75,147** | **67,501** | **- 10.2%** |
| **South Central** | | | | | | |
| Alabama | 980 | 928 | - 5.3% | 9,784 | 9,697 | - 0.9% |
| Arkansas | 331 | 361 | 9.1% | 3,936 | 3,225 | - 18.1% |
| Kentucky | 488 | 482 | - 1.2% | 4,719 | 4,792 | 1.5% |
| Louisiana | 171 | 99 | - 42.1% | 2,054 | 1,175 | - 42.8% |
| Mississippi | 428 | 306 | - 28.5% | 4,422 | 3,659 | - 17.3% |
| Oklahoma | 80 | 38 | - 52.5% | 1,007 | 485 | - 51.8% |
| Tennessee | 875 | 855 | - 2.3% | 8,134 | 7,702 | - 5.3% |
| Texas | 734 | 305 | - 58.4% | 7,678 | 3,760 | - 51.0% |
| **Total** | **4,087** | **3,374** | **- 17.4%** | **41,734** | **34,495** | **- 17.3%** |

## Mobile/Manufactured Home Shipments

| | October | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Mountain** | | | | | | |
| Arizona | 509 | 338 | - 33.6% | 5,001 | 4,053 | - 19.0% |
| Colorado | 103 | 71 | - 31.1% | 771 | 707 | - 8.3% |
| Idaho | 54 | 63 | 16.7% | 538 | 496 | - 7.8% |
| Montana | 48 | 44 | - 8.3% | 462 | 372 | - 19.5% |
| Nevada | 213 | 259 | 21.6% | 1,711 | 1,949 | 13.9% |
| New Mexico | 277 | 166 | - 40.1% | 2,752 | 2,007 | - 27.1% |
| Utah | 35 | 47 | 34.3% | 325 | 279 | - 14.2% |
| Wyoming | 17 | 5 | - 70.6% | 112 | 77 | - 31.3% |
| **Total** | **1,256** | **993** | **- 20.9%** | **11,672** | **9,940** | **- 14.8%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 1 | 0.0% | 1 | 18 | 700.0% |
| California | 848 | 993 | 17.1% | 8,110 | 8,752 | 7.9% |
| Hawaii | 0 | 0 | 0.0% | 0 | 2 | 0.0% |
| Oregon | 286 | 389 | 36.0% | 2,441 | 3,140 | 28.6% |
| Washington | 361 | 379 | 5.0% | 3,399 | 3,469 | 2.1% |
| **Total** | **1,495** | **1,762** | **17.9%** | **13,951** | **15,381** | **10.3%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 590 | 468 | - 20.7% | 5,605 | 6,195 | 10.5% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **21,971** | **19,807** | **- 9.8%** | **201,208** | **186,618** | **- 7.3%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1988 Product Mix

| | Jan-Oct Shipments | | | Jan-Oct Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 149 | 62 | 211 | * | * | * |
| Maine | 1,940 | 414 | 2,354 | 443 | 124 | 567 |
| Massachusetts * | 355 | 264 | 619 | * | * | * |
| New Hampshire * | 772 | 410 | 1,182 | * | * | * |
| New Jersey * | 277 | 305 | 582 | * | * | * |
| New York * | 4,183 | 2,684 | 6,867 | * | * | * |
| Pennsylvania | 3,878 | 2,435 | 6,313 | 7,841 | 5,195 | 13,036 |
| Rhode Island * | 60 | 40 | 100 | * | * | * |
| Vermont * | 565 | 217 | 782 | * | * | * |
| **Total** | **12,179** | **6,831** | **19,010** | **8,284** | **5,319** | **13,603** |
| | **64.1%** | **35.9%** | **100.0%** | **60.9%** | **39.1%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 1,858 | 890 | 2,748 | * | * | * |
| Indiana | 3,891 | 1,906 | 5,797 | 15,936 | 8,686 | 24,622 |
| Michigan * | 4,986 | 3,718 | 8,704 | * | * | * |
| Ohio | 4,072 | 1,738 | 5,810 | 2,168 | 749 | 2,917 |
| Wisconsin | 1,878 | 285 | 2,163 | 2,230 | 403 | 2,633 |
| **Total** | **16,685** | **8,537** | **25,222** | **20,334** | **9,838** | **30,172** |
| | **66.2%** | **33.8%** | **100.0%** | **67.4%** | **32.6%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 749 | 253 | 1,002 | * | * | * |
| Kansas | 828 | 498 | 1,326 | 1,347 | 496 | 1,843 |
| Minnesota | 1,128 | 441 | 1,569 | 1,304 | 577 | 1,881 |
| Missouri | 2,709 | 1,116 | 3,825 | 45 | 349 | 394 |
| Nebraska | 178 | 218 | 396 | 1,157 | 914 | 2,071 |
| North Dakota * | 130 | 100 | 230 | * | * | * |
| South Dakota * | 308 | 218 | 526 | * | * | * |
| **Total** | **6,030** | **2,844** | **8,874** | **3,853** | **2,336** | **6,189** |
| | **68.0%** | **32.0%** | **100.0%** | **62.3%** | **37.7%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 1,027 | 560 | 1,587 | * | * | * |
| Florida | 6,474 | 12,700 | 19,174 | 4,473 | 10,599 | 15,072 |
| Georgia | 6,393 | 6,309 | 12,702 | 14,488 | 14,032 | 28,520 |
| Maryland * | 679 | 439 | 1,118 | * | * | * |
| North Carolina | 10,600 | 5,733 | 16,333 | 13,824 | 5,705 | 19,529 |
| South Carolina * | 5,800 | 3,717 | 9,517 | * | * | * |
| Virginia | 3,187 | 1,547 | 4,734 | 2,822 | 608 | 3,430 |
| West Virginia * | 1,667 | 669 | 2,336 | * | * | * |
| **Total** | **35,827** | **31,674** | **67,501** | **35,607** | **30,944** | **66,551** |
| | **53.1%** | **46.9%** | **100.0%** | **53.5%** | **46.5%** | **100.0%** |

## Year-To-Date .

## 1988 Product Mix

| | Jan-Oct Shipments | | | Jan-Oct Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 7,538 | 2,159 | 9,697 | 13,701 | 4,773 | 18,474 |
| Arkansas * | 2,477 | 748 | 3,225 | * | * | * |
| Kentucky * | 3,501 | 1,291 | 4,792 | * | * | * |
| Louisiana * | 1,004 | 171 | 1,175 | * | * | * |
| Mississippi | 2,758 | 901 | 3,659 | 3,676 | 960 | 4,636 |
| Oklahoma * | 250 | 235 | 485 | * | * | * |
| Tennessee | 5,450 | 2,252 | 7,702 | 8,951 | 3,352 | 12,303 |
| Texas | 1,864 | 1,896 | 3,760 | 2,957 | 2,872 | 5,829 |
| **Total** | **24,842** | **9,653** | **34,495** | **29,285** | **11,957** | **41,242** |
| | **72.0%** | **28.0%** | **100.0%** | **71.0%** | **29.0%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,661 | 2,392 | 4,053 | 1,671 | 2,025 | 3,696 |
| Colorado | 290 | 417 | 707 | 79 | 192 | 271 |
| Idaho | 91 | 405 | 496 | 482 | 1,738 | 2,220 |
| Montana * | 97 | 275 | 372 | * | * | * |
| Nevada * | 457 | 1,492 | 1,949 | * | * | * |
| New Mexico * | 1,075 | 932 | 2,007 | * | * | * |
| Utah * | 51 | 228 | 279 | * | * | * |
| Wyoming * | 30 | 47 | 77 | * | * | * |
| **Total** | **3,752** | **6,188** | **9,940** | **2,232** | **3,955** | **6,187** |
| | **37.7%** | **62.3%** | **100.0%** | **36.1%** | **63.9%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 14 | 4 | 18 | * | * | * |
| California | 1,205 | 7,547 | 8,752 | 1,441 | 8,707 | 10,148 |
| Hawaii * | 0 | 2 | 2 | * | * | * |
| Oregon | 439 | 2,701 | 3,140 | 801 | 4,787 | 5,588 |
| Washington | 357 | 3,112 | 3,469 | 39 | 1,044 | 1,083 |
| **Total** | **2,015** | **13,366** | **15,381** | **2,281** | **14,538** | **16,819** |
| | **13.1%** | **86.9%** | **100.0%** | **13.6%** | **86.4%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 101,330 | 79,093 | 180,423 | 101,876 | 78,887 | 180,763 |
| | 56.2% | 43.8% | 100.0% | 56.4% | 43.6% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 4,511 | 1,684 | 6,195 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 3,804 | 1,871 | 5,675 |
| **Total** | **105,841** | **80,777** | **186,618** | **105,680** | **80,758** | **186,438** |
| | **56.7%** | **43.3%** | **100.0%** | **56.7%** | **43.3%** | **100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## October 1988

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,124 | 11.0% | 1 | 672 | 6.4% | 3 | 1,452 | 16.6% | 1 |
| North Carolina | 1,843 | 9.5% | 2 | 1,254 | 11.9% | 1 | 589 | 6.7% | 4 |
| Georgia | 1,154 | 6.0% | 3 | 560 | 5.3% | 6 | 594 | 6.8% | 3 |
| Michigan | 1,093 | 5.7% | 4 | 592 | 5.6% | 5 | 501 | 5.7% | 5 |
| California | 993 | 5.1% | 5 | 122 | 1.2% | 23 | 871 | 9.9% | 2 |
| South Carolina | 945 | 4.9% | 6 | 557 | 5.3% | 7 | 388 | 4.4% | 6 |
| Alabama | 928 | 4.8% | 7 | 696 | 6.6% | 2 | 232 | 2.6% | 13 |
| Tennessee | 855 | 4.4% | 8 | 619 | 5.9% | 4 | 236 | 2.7% | 12 |
| New York | 763 | 3.9% | 9 | 442 | 4.2% | 9 | 321 | 3.7% | 9 |
| Ohio | 689 | 3.6% | 10 | 462 | 4.4% | 8 | 227 | 2.6% | 14 |
| Pennsylvania | 683 | 3.5% | 11 | 398 | 3.8% | 11 | 285 | 3.3% | 10 |
| Indiana | 682 | 3.5% | 12 | 410 | 3.9% | 10 | 272 | 3.1% | 11 |
| Virginia | 573 | 3.0% | 13 | 378 | 3.6% | 12 | 195 | 2.2% | 16 |
| Kentucky | 482 | 2.5% | 14 | 351 | 3.3% | 13 | 131 | 1.5% | 18 |
| Oregon | 389 | 2.0% | 15 | 65 | 0.6% | 33 | 324 | 3.7% | 8 |
| Washington | 379 | 2.0% | 16 | 42 | 0.4% | 36 | 337 | 3.8% | 7 |
| Missouri | 372 | 1.9% | 17 | 262 | 2.5% | 14 | 110 | 1.3% | 21 |
| Arkansas | 361 | 1.9% | 18 | 258 | 2.4% | 15 | 103 | 1.2% | 22 |
| Arizona | 338 | 1.7% | 19 | 139 | 1.3% | 22 | 199 | 2.3% | 15 |
| Illinois | 316 | 1.6% | 20 | 206 | 1.9% | 18 | 110 | 1.3% | 20 |
| Mississippi | 306 | 1.6% | 21 | 222 | 2.1% | 16 | 84 | 1.0% | 23 |
| Texas | 305 | 1.6% | 22 | 186 | 1.8% | 20 | 119 | 1.4% | 19 |
| Maine | 266 | 1.4% | 23 | 209 | 2.0% | 17 | 57 | 0.7% | 28 |
| Nevada | 259 | 1.3% | 24 | 89 | 0.8% | 28 | 170 | 1.9% | 17 |
| Wisconsin | 236 | 1.2% | 25 | 204 | 1.9% | 19 | 32 | 0.4% | 37 |
| West Virginia | 225 | 1.2% | 26 | 159 | 1.5% | 21 | 66 | 0.8% | 26 |
| Delaware | 193 | 1.0% | 27 | 121 | 1.1% | 24 | 72 | 0.8% | 25 |
| New Mexico | 166 | 0.9% | 28 | 92 | 0.9% | 27 | 74 | 0.8% | 24 |
| Minnesota | 146 | 0.8% | 29 | 99 | 0.9% | 25 | 47 | 0.5% | 31 |
| New Hampshire | 138 | 0.7% | 30 | 82 | 0.8% | 29 | 56 | 0.6% | 29 |
| Maryland | 132 | 0.7% | 31 | 72 | 0.7% | 32 | 60 | 0.7% | 27 |
| Kansas | 127 | 0.7% | 32 | 76 | 0.7% | 31 | 51 | 0.6% | 30 |
| Iowa | 125 | 0.6% | 33 | 95 | 0.9% | 26 | 30 | 0.3% | 38 |
| Louisiana | 99 | 0.5% | 34 | 79 | 0.7% | 30 | 20 | 0.2% | 43 |
| Vermont | 96 | 0.5% | 35 | 62 | 0.6% | 34 | 34 | 0.4% | 35 |
| Massachusetts | 79 | 0.4% | 36 | 50 | 0.5% | 35 | 29 | 0.3% | 39 |
| Colorado | 71 | 0.4% | 37 | 27 | 0.3% | 38 | 44 | 0.5% | 33 |
| Idaho | 63 | 0.3% | 38 | 18 | 0.2% | 42 | 45 | 0.5% | 32 |
| South Dakota | 56 | 0.3% | 39 | 31 | 0.3% | 37 | 25 | 0.3% | 41 |
| New Jersey | 52 | 0.3% | 40 | 24 | 0.2% | 39 | 28 | 0.3% | 40 |
| Utah | 47 | 0.2% | 41 | 12 | 0.1% | 45 | 35 | 0.4% | 34 |
| Montana | 44 | 0.2% | 42 | 10 | 0.1% | 46 | 34 | 0.4% | 36 |
| Nebraska | 44 | 0.2% | 43 | 22 | 0.2% | 40 | 22 | 0.3% | 42 |
| Oklahoma | 38 | 0.2% | 44 | 21 | 0.2% | 41 | 17 | 0.2% | 44 |
| North Dakota | 29 | 0.1% | 45 | 13 | 0.1% | 44 | 16 | 0.2% | 45 |
| Connecticut | 22 | 0.1% | 46 | 16 | 0.2% | 43 | 6 | 0.1% | 46 |
| Rhode Island | 7 | 0.0% | 47 | 3 | 0.0% | 47 | 4 | 0.0% | 47 |
| Wyoming | 5 | 0.0% | 48 | 2 | 0.0% | 48 | 3 | 0.0% | 48 |
| Alaska | 1 | 0.0% | 49 | 0 | 0.0% | 49 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **19,339** | **99.9%** |  | **10,581** | **100.3%** |  | **8,758** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Oct 1988

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 19,174 | 10.6% | 1 | 6,474 | 6.4% | 3 | 12,700 | 16.1% | 1 |
| North Carolina | 16,333 | 9.1% | 2 | 10,600 | 10.5% | 1 | 5,733 | 7.2% | 4 |
| Georgia | 12,702 | 7.0% | 3 | 6,393 | 6.3% | 4 | 6,309 | 8.0% | 3 |
| Alabama | 9,697 | 5.4% | 4 | 7,538 | 7.4% | 2 | 2,159 | 2.7% | 13 |
| South Carolina | 9,517 | 5.3% | 5 | 5,800 | 5.7% | 5 | 3,717 | 4.7% | 6 |
| California | 8,752 | 4.9% | 6 | 1,205 | 1.2% | 23 | 7,547 | 9.5% | 2 |
| Michigan | 8,704 | 4.8% | 7 | 4,986 | 4.9% | 7 | 3,718 | 4.7% | 5 |
| Tennessee | 7,702 | 4.3% | 8 | 5,450 | 5.4% | 6 | 2,252 | 2.8% | 12 |
| New York | 6,867 | 3.8% | 9 | 4,183 | 4.1% | 8 | 2,684 | 3.4% | 9 |
| Pennsylvania | 6,313 | 3.5% | 10 | 3,878 | 3.8% | 11 | 2,435 | 3.1% | 10 |
| Ohio | 5,810 | 3.2% | 11 | 4,072 | 4.0% | 9 | 1,738 | 2.2% | 16 |
| Indiana | 5,797 | 3.2% | 12 | 3,891 | 3.8% | 10 | 1,906 | 2.4% | 14 |
| Kentucky | 4,792 | 2.7% | 13 | 3,501 | 3.5% | 12 | 1,291 | 1.6% | 19 |
| Virginia | 4,734 | 2.6% | 14 | 3,187 | 3.1% | 13 | 1,547 | 2.0% | 17 |
| Arizona | 4,053 | 2.2% | 15 | 1,661 | 1.6% | 22 | 2,392 | 3.0% | 11 |
| Missouri | 3,825 | 2.1% | 16 | 2,709 | 2.7% | 15 | 1,116 | 1.4% | 20 |
| Texas | 3,760 | 2.1% | 17 | 1,864 | 1.8% | 19 | 1,896 | 2.4% | 15 |
| Mississippi | 3,659 | 2.0% | 18 | 2,758 | 2.7% | 14 | 901 | 1.1% | 22 |
| Washington | 3,469 | 1.9% | 19 | 357 | 0.4% | 35 | 3,112 | 3.9% | 7 |
| Arkansas | 3,225 | 1.8% | 20 | 2,477 | 2.4% | 16 | 748 | 0.9% | 24 |
| Oregon | 3,140 | 1.7% | 21 | 439 | 0.4% | 34 | 2,701 | 3.4% | 8 |
| Illinois | 2,748 | 1.5% | 22 | 1,858 | 1.8% | 20 | 890 | 1.1% | 23 |
| Maine | 2,354 | 1.3% | 23 | 1,940 | 1.9% | 17 | 414 | 0.5% | 31 |
| West Virginia | 2,336 | 1.3% | 24 | 1,667 | 1.6% | 21 | 669 | 0.8% | 25 |
| Wisconsin | 2,163 | 1.2% | 25 | 1,878 | 1.9% | 18 | 285 | 0.4% | 35 |
| New Mexico | 2,007 | 1.1% | 26 | 1,075 | 1.1% | 25 | 932 | 1.2% | 21 |
| Nevada | 1,949 | 1.1% | 27 | 457 | 0.5% | 33 | 1,492 | 1.9% | 18 |
| Delaware | 1,587 | 0.9% | 28 | 1,027 | 1.0% | 26 | 560 | 0.7% | 26 |
| Minnesota | 1,569 | 0.9% | 29 | 1,128 | 1.1% | 24 | 441 | 0.6% | 28 |
| Kansas | 1,326 | 0.7% | 30 | 828 | 0.8% | 28 | 498 | 0.6% | 27 |
| New Hampshire | 1,182 | 0.7% | 31 | 772 | 0.8% | 29 | 410 | 0.5% | 32 |
| Louisiana | 1,175 | 0.7% | 32 | 1,004 | 1.0% | 27 | 171 | 0.2% | 44 |
| Maryland | 1,118 | 0.6% | 33 | 679 | 0.7% | 31 | 439 | 0.6% | 29 |
| Iowa | 1,002 | 0.6% | 34 | 749 | 0.7% | 30 | 253 | 0.3% | 38 |
| Vermont | 782 | 0.4% | 35 | 565 | 0.6% | 32 | 217 | 0.3% | 43 |
| Colorado | 707 | 0.4% | 36 | 290 | 0.3% | 38 | 417 | 0.5% | 30 |
| Massachusetts | 619 | 0.3% | 37 | 355 | 0.4% | 36 | 264 | 0.3% | 37 |
| New Jersey | 582 | 0.3% | 38 | 277 | 0.3% | 39 | 305 | 0.4% | 34 |
| South Dakota | 526 | 0.3% | 39 | 308 | 0.3% | 37 | 218 | 0.3% | 42 |
| Idaho | 496 | 0.3% | 40 | 91 | 0.1% | 45 | 405 | 0.5% | 33 |
| Oklahoma | 485 | 0.3% | 41 | 250 | 0.2% | 40 | 235 | 0.3% | 39 |
| Nebraska | 396 | 0.2% | 42 | 178 | 0.2% | 41 | 218 | 0.3% | 41 |
| Montana | 372 | 0.2% | 43 | 97 | 0.1% | 44 | 275 | 0.3% | 36 |
| Utah | 279 | 0.2% | 44 | 51 | 0.1% | 47 | 228 | 0.3% | 40 |
| North Dakota | 230 | 0.1% | 45 | 130 | 0.1% | 43 | 100 | 0.1% | 45 |
| Connecticut | 211 | 0.1% | 46 | 149 | 0.1% | 42 | 62 | 0.1% | 46 |
| Rhode Island | 100 | 0.1% | 47 | 60 | 0.1% | 46 | 40 | 0.1% | 48 |
| Wyoming | 77 | 0.0% | 48 | 30 | 0.0% | 48 | 47 | 0.1% | 47 |
| Alaska | 18 | 0.0% | 49 | 14 | 0.0% | 49 | 4 | 0.0% | 49 |
| Hawaii | 2 | 0.0% | 50 | 0 | 0.0% | 50 | 2 | 0.0% | 50 |
| | **180,423** | **100.0%** | | **101,330** | **99.9%** | | **79,093** | **99.8%** | |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## October 1988

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Indiana | 2,845 | 14.8% | 1 | 1,731 | 16.4% | 1 | 1,114 | 12.8% | 3 |
| Georgia | 2,720 | 14.1% | 2 | 1,357 | 12.9% | 3 | 1,363 | 15.6% | 1 |
| North Carolina | 2,109 | 10.9% | 3 | 1,524 | 14.4% | 2 | 585 | 6.7% | 6 |
| Alabama | 1,906 | 9.9% | 4 | 1,340 | 12.7% | 4 | 566 | 6.5% | 7 |
| Florida | 1,688 | 8.8% | 5 | 469 | 4.4% | 7 | 1,219 | 14.0% | 2 |
| Pennsylvania | 1,433 | 7.4% | 6 | 776 | 7.3% | 6 | 657 | 7.5% | 5 |
| Tennessee | 1,350 | 7.0% | 7 | 990 | 9.4% | 5 | 360 | 4.1% | 9 |
| California | 1,116 | 5.8% | 8 | 145 | 1.4% | 14 | 971 | 11.1% | 4 |
| Oregon | 688 | 3.6% | 9 | 156 | 1.5% | 13 | 532 | 6.1% | 8 |
| Mississippi | 510 | 2.6% | 10 | 384 | 3.6% | 8 | 126 | 1.4% | 14 |
| Texas | 453 | 2.3% | 11 | 271 | 2.6% | 10 | 182 | 2.1% | 11 |
| Virginia | 366 | 1.9% | 12 | 292 | 2.8% | 9 | 74 | 0.8% | 17 |
| Ohio | 344 | 1.8% | 13 | 243 | 2.3% | 12 | 101 | 1.2% | 15 |
| Wisconsin | 308 | 1.6% | 14 | 263 | 2.5% | 11 | 45 | 0.5% | 20 |
| Arizona | 289 | 1.5% | 15 | 124 | 1.2% | 17 | 165 | 1.9% | 12 |
| Idaho | 281 | 1.5% | 16 | 50 | 0.5% | 19 | 231 | 2.6% | 10 |
| Nebraska | 222 | 1.2% | 17 | 131 | 1.2% | 15 | 91 | 1.0% | 16 |
| Minnesota | 194 | 1.0% | 18 | 125 | 1.2% | 16 | 69 | 0.8% | 18 |
| Kansas | 182 | 0.9% | 19 | 116 | 1.1% | 18 | 66 | 0.8% | 19 |
| Washington | 136 | 0.7% | 20 | 9 | 0.1% | 22 | 127 | 1.5% | 13 |
| Maine | 59 | 0.3% | 21 | 44 | 0.4% | 20 | 15 | 0.2% | 23 |
| Missouri | 49 | 0.3% | 22 | 7 | 0.1% | 23 | 42 | 0.5% | 21 |
| Colorado | 40 | 0.2% | 23 | 12 | 0.1% | 21 | 28 | 0.3% | 22 |
| Iowa | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| New York | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Montana | * | | | | | | | | |
| | **19,288** | **100.1%** | | **10,559** | **100.1%** | | **8,729** | **100.0%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Oct 1988

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 28,520 | 15.8% | 1 | 14,488 | 14.2% | 2 | 14,032 | 17.8% | 1 |
| Indiana | 24,622 | 13.6% | 2 | 15,936 | 15.6% | 1 | 8,686 | 11.0% | 4 |
| North Carolina | 19,529 | 10.8% | 3 | 13,824 | 13.6% | 3 | 5,705 | 7.2% | 5 |
| Alabama | 18,474 | 10.2% | 4 | 13,701 | 13.4% | 4 | 4,773 | 6.0% | 8 |
| Florida | 15,072 | 8.3% | 5 | 4,473 | 4.4% | 7 | 10,599 | 13.4% | 2 |
| Pennsylvania | 13,036 | 7.2% | 6 | 7,841 | 7.7% | 6 | 5,195 | 6.6% | 6 |
| Tennessee | 12,303 | 6.8% | 7 | 8,951 | 8.8% | 5 | 3,352 | 4.2% | 9 |
| California | 10,148 | 5.6% | 8 | 1,441 | 1.4% | 14 | 8,707 | 11.0% | 3 |
| Texas | 5,829 | 3.2% | 9 | 2,957 | 2.9% | 9 | 2,872 | 3.6% | 10 |
| Oregon | 5,588 | 3.1% | 10 | 801 | 0.8% | 18 | 4,787 | 6.1% | 7 |
| Mississippi | 4,636 | 2.6% | 11 | 3,676 | 3.6% | 8 | 960 | 1.2% | 14 |
| Arizona | 3,696 | 2.0% | 12 | 1,671 | 1.6% | 13 | 2,025 | 2.6% | 11 |
| Virginia | 3,430 | 1.9% | 13 | 2,822 | 2.8% | 10 | 608 | 0.8% | 17 |
| Ohio | 2,917 | 1.6% | 14 | 2,168 | 2.1% | 12 | 749 | 0.9% | 16 |
| Wisconsin | 2,633 | 1.5% | 15 | 2,230 | 2.2% | 11 | 403 | 0.5% | 20 |
| Idaho | 2,220 | 1.2% | 16 | 482 | 0.5% | 19 | 1,738 | 2.2% | 12 |
| Nebraska | 2,071 | 1.1% | 17 | 1,157 | 1.1% | 17 | 914 | 1.2% | 15 |
| Minnesota | 1,881 | 1.0% | 18 | 1,304 | 1.3% | 16 | 577 | 0.7% | 18 |
| Kansas | 1,843 | 1.0% | 19 | 1,347 | 1.3% | 15 | 496 | 0.6% | 19 |
| Washington | 1,083 | 0.6% | 20 | 39 | 0.0% | 23 | 1,044 | 1.3% | 13 |
| Maine | 567 | 0.3% | 21 | 443 | 0.4% | 20 | 124 | 0.2% | 23 |
| Colorado | 412 | 0.2% | 22 | 121 | 0.1% | 21 | 291 | 0.4% | 22 |
| Missouri | 394 | 0.2% | 23 | 45 | 0.0% | 22 | 349 | 0.4% | 21 |
| Rhode Island | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| New York | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Montana | * | | | | | | | | |
| | **180,904** | **99.8%** | | **101,918** | **99.8%** | | **78,986** | **99.9%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

**OCTOBER 1988**
**Manufacturing Report**

Congressional Info. Service P
Dept SRI
4520 East West Highway
Bethesda MD

A6325-1
1/16/89

# Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

## NOVEMBER 1988

Manufactured home builders shipped 17,556 homes in November, 380 more homes than November of last year, an increase of 2.2 percent. For the year overall, shipments have lagged behind last year by 14,210 homes, off 6.5 percent.

Relative improvement in year-to-date performance was shared by all the regions except the west north central (up 2.5 percent through November versus 2.8 percent through October), and by all of the top ten shipment states except Georgia (up 0.1 percent through November versus 0.6 percent through October). California and Michigan traded places for sixth and seventh place in shipments from October to November.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through November

| | 1988 | | | 1987 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 20,744 | 10.2 | - 1.0 | 20,947 | 9.6 |
| East North Central | 27,806 | 13.6 | + 1.6 | 27,376 | 12.5 |
| West North Central | 9,621 | 4.7 | + 2.5 | 9,390 | 4.3 |
| South Atlantic | 73,909 | 36.2 | - 9.5 | 81,640 | 37.4 |
| South Central | 37,513 | 18.4 | - 16.3 | 44,803 | 20.5 |
| Mountain | 10,846 | 5.3 | - 14.1 | 12,628 | 5.8 |
| Pacific | 17,032 | 8.3 | + 11.9 | 15,214 | 7.0 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through November

| | 1988 | | | 1987 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 21,281 | 10.8 | - 10.8 | 23,847 | 10.9 | 1 |
| 2. North Carolina | 17,881 | 9.1 | - 16.6 | 21,431 | 9.8 | 2 |
| 3. Georgia | 13,780 | 7.0 | + 0.1 | 13,769 | 6.3 | 3 |
| 4. Alabama | 10,602 | 5.4 | + 0.2 | 10,576 | 4.8 | 5 |
| 5. South Carolina | 10,311 | 5.2 | - 6.7 | 11,052 | 5.1 | 4 |
| 6. Michigan | 9,678 | 4.9 | + 3.0 | 9,396 | 4.3 | 6 |
| 7. California | 9,657 | 4.9 | + 9.0 | 8,863 | 4.1 | 7 |
| 8. Tennessee | 8,371 | 4.2 | - 5.0 | 8,814 | 4.0 | 8 |
| 9. New York | 7,465 | 3.8 | - 0.7 | 7,514 | 3.4 | 10 |
| 10. Pennsylvania | 6,894 | 3.5 | + 3.4 | 6,667 | 3.1 | 11 |

DATA SOURCE: National Conference of States on Building Codes
and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | | 1987 | 1988 | % Change |
| January | 15,991 | 12,961 | - 18.9% | January | 15,991 | 12,961 | - 18.9% |
| February | 16,258 | 15,195 | - 6.5% | Jan-Feb | 32,249 | 28,156 | - 12.7% |
| March | 19,601 | 18,813 | - 4.0% | Jan-Mar | 51,850 | 46,969 | - 9.4% |
| April | 21,139 | 18,761 | - 11.2% | Jan-Apr | 72,989 | 65,730 | - 9.9% |
| May | 20,176 | 19,990 | - 0.9% | Jan-May | 93,165 | 85,720 | - 8.0% |
| June | 21,532 | 21,690 | 0.7% | Jan-June | 114,697 | 107,410 | - 6.4% |
| July | 20,971 | 16,673 | - 20.5% | Jan-July | 135,668 | 124,083 | - 8.5% |
| August | 21,996 | 21,894 | - 0.5% | Jan-Aug | 157,664 | 145,977 | - 7.4% |
| September | 21,700 | 20,614 | - 5.0% | Jan-Sep | 179,364 | 166,591 | - 7.1% |
| October | 22,162 | 19,847 | - 10.4% | Jan-Oct | 201,526 | 186,438 | - 7.5% |
| November | 16,990 | 17,640 | 3.8% | Jan-Nov | 218,516 | 204,078 | - 6.6% |
| December | 14,307 | | | Jan-Dec | 232,823 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | | 1987 | 1988 | % Change |
| January | 15,857 | 12,823 | - 19.1% | January | 15,857 | 12,823 | - 19.1% |
| February | 16,059 | 15,033 | - 6.4% | Jan-Feb | 31,916 | 27,856 | - 12.7% |
| March | 19,652 | 19,011 | - 3.3% | Jan-Mar | 51,568 | 46,867 | - 9.1% |
| April | 21,334 | 18,931 | - 11.3% | Jan-Apr | 72,902 | 65,798 | - 9.7% |
| May | 20,231 | 20,171 | - 0.3% | Jan-May | 93,133 | 85,969 | - 7.7% |
| June | 21,643 | 21,652 | 0.0% | Jan-June | 114,776 | 107,621 | - 6.2% |
| July | 20,880 | 16,708 | - 20.0% | Jan-July | 135,656 | 124,329 | - 8.3% |
| August | 21,961 | 21,879 | - 0.4% | Jan-Aug | 157,617 | 146,208 | - 7.2% |
| September | 21,620 | 20,603 | - 4.7% | Jan-Sep | 179,237 | 166,811 | - 6.9% |
| October | 21,971 | 19,807 | - 9.8% | Jan-Oct | 201,208 | 186,618 | - 7.3% |
| November | 17,176 | 17,556 | 2.2% | Jan-Nov | 218,384 | 204,174 | - 6.5% |
| December | 14,214 | | | Jan-Dec | 232,598 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1987 | 1988 | | 1987 | 1988 |
| January | 3.7% | 6.4% | January | 597 | 826 |
| February | 4.9% | 6.5% | February | 796 | 988 |
| March | 3.8% | 4.2% | March | 745 | 790 |
| April | 2.6% | 3.3% | April | 550 | 620 |
| May | 2.5% | 2.2% | May | 495 | 439 |
| June | 1.8% | 2.2% | June | 384 | 477 |
| July | 2.3% | 2.7% | July | 475 | 442 |
| August | 2.3% | 2.1% | August | 510 | 457 |
| September | 2.7% | 2.3% | September | 590 | 468 |
| October | 3.5% | 2.6% | October | 781 | 508 |
| November | 3.5% | 3.4% | November | 595 | 592 |
| December | 4.8% | | December | 688 | |

## Mobile/Manufactured Home Production

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 0 | 58 | 0.0% | 0 | 625 | 0.0% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,143 | 1,213 | 6.1% | 14,478 | 14,249 | - 1.6% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,143** | **1,271** | **11.2%** | **14,478** | **14,874** | **2.7%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,338 | 2,418 | 3.4% | 27,468 | 27,040 | - 1.6% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 189 | 307 | 62.4% | 2,981 | 3,224 | 8.2% |
| Wisconsin | 178 | 197 | 10.7% | 2,741 | 2,830 | 3.2% |
| **Total** | **2,705** | **2,922** | **8.0%** | **33,190** | **33,094** | **- 0.3%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 142 | 177 | 24.6% | 1,759 | 2,020 | 14.8% |
| Minnesota | 128 | 139 | 8.6% | 1,936 | 2,020 | 4.3% |
| Missouri | 48 | 64 | 33.3% | 566 | 458 | - 19.1% |
| Nebraska | 170 | 179 | 5.3% | 2,169 | 2,250 | 3.7% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **488** | **559** | **14.5%** | **6,430** | **6,748** | **4.9%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,584 | 1,669 | 5.4% | 18,441 | 16,741 | - 9.2% |
| Georgia | 2,622 | 2,488 | - 5.1% | 31,974 | 31,008 | - 3.0% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 1,882 | 1,800 | - 4.4% | 26,636 | 21,329 | - 19.9% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 272 | 269 | - 1.1% | 3,988 | 3,699 | - 7.2% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **6,360** | **6,226** | **- 2.1%** | **81,039** | **72,777** | **- 10.2%** |
| **South Central** | | | | | | |
| Alabama | 1,531 | 1,705 | 11.4% | 21,320 | 20,179 | - 5.4% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 389 | 503 | 29.3% | 4,226 | 5,139 | 21.6% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,096 | 1,200 | 9.5% | 13,473 | 13,503 | 0.2% |
| Texas | 700 | 348 | - 50.3% | 12,320 | 6,177 | - 49.9% |
| **Total** | **3,716** | **3,756** | **1.1%** | **51,339** | **44,998** | **- 12.4%** |

# Mobile/Manufactured Home Production

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Mountain** | | | | | | |
| Arizona | 382 | 312 | - 18.3% | 4,683 | 4,008 | - 14.4% |
| Colorado | 45 | 28 | - 37.8% | 510 | 440 | - 13.7% |
| Idaho | 162 | 264 | 63.0% | 2,428 | 2,484 | 2.3% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **589** | **604** | **2.5%** | **7,621** | **6,932** | **- 9.0%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 901 | 1,055 | 17.1% | 10,914 | 11,203 | 2.6% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 453 | 649 | 43.3% | 5,035 | 6,237 | 23.9% |
| Washington | 72 | 109 | 51.4% | 1,259 | 1,192 | - 5.3% |
| **Total** | **1,426** | **1,813** | **27.1%** | **17,208** | **18,632** | **8.3%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 563 | 489 | - 13.1% | 7,211 | 6,023 | - 16.5% |
| **Total Production** | **16,990** | **17,640** | **3.8%** | **218,516** | **204,078** | **- 6.6%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 27 | 25 | - 7.4% | 314 | 236 | - 24.8% |
| Maine | 195 | 217 | 11.3% | 2,565 | 2,571 | 0.2% |
| Massachusetts | 91 | 55 | - 39.6% | 781 | 674 | - 13.7% |
| New Hampshire | 106 | 126 | 18.9% | 1,289 | 1,308 | 1.5% |
| New Jersey | 62 | 49 | - 21.0% | 841 | 631 | - 25.0% |
| New York | 566 | 598 | 5.7% | 7,514 | 7,465 | - 0.7% |
| Pennsylvania | 527 | 581 | 10.2% | 6,667 | 6,894 | 3.4% |
| Rhode Island | 15 | 7 | - 53.3% | 164 | 107 | - 34.8% |
| Vermont | 82 | 76 | - 7.3% | 812 | 858 | 5.7% |
| **Total** | **1,671** | **1,734** | **3.8%** | **20,947** | **20,744** | **- 1.0%** |
| **East North Central** | | | | | | |
| Illinois | 251 | 252 | 0.4% | 3,389 | 3,000 | - 11.5% |
| Indiana | 539 | 569 | 5.6% | 6,080 | 6,366 | 4.7% |
| Michigan | 812 | 974 | 20.0% | 9,396 | 9,678 | 3.0% |
| Ohio | 445 | 628 | 41.1% | 6,400 | 6,438 | 0.6% |
| Wisconsin | 136 | 161 | 18.4% | 2,111 | 2,324 | 10.1% |
| **Total** | **2,183** | **2,584** | **18.4%** | **27,376** | **27,806** | **1.6%** |
| **West North Central** | | | | | | |
| Iowa | 59 | 82 | 39.0% | 811 | 1,084 | 33.7% |
| Kansas | 97 | 151 | 55.7% | 1,375 | 1,477 | 7.4% |
| Minnesota | 126 | 93 | - 26.2% | 1,607 | 1,662 | 3.4% |
| Missouri | 377 | 310 | - 17.8% | 4,370 | 4,135 | - 5.4% |
| Nebraska | 47 | 38 | - 19.1% | 455 | 434 | - 4.6% |
| North Dakota | 13 | 17 | 30.8% | 223 | 247 | 10.8% |
| South Dakota | 41 | 56 | 36.6% | 549 | 582 | 6.0% |
| **Total** | **760** | **747** | **- 1.7%** | **9,390** | **9,621** | **2.5%** |
| **South Atlantic** | | | | | | |
| Delaware | 134 | 126 | - 6.0% | 1,805 | 1,713 | - 5.1% |
| Florida | 2,009 | 2,107 | 4.9% | 23,847 | 21,281 | - 10.8% |
| Georgia | 1,141 | 1,078 | - 5.5% | 13,769 | 13,780 | 0.1% |
| Maryland | 113 | 125 | 10.6% | 1,245 | 1,243 | - 0.2% |
| North Carolina | 1,573 | 1,548 | - 1.6% | 21,431 | 17,881 | - 16.6% |
| South Carolina | 942 | 794 | - 15.7% | 11,052 | 10,311 | - 6.7% |
| Virginia | 392 | 461 | 17.6% | 5,550 | 5,195 | - 6.4% |
| West Virginia | 189 | 169 | - 10.6% | 2,941 | 2,505 | - 14.8% |
| **Total** | **6,493** | **6,408** | **- 1.3%** | **81,640** | **73,909** | **- 9.5%** |
| **South Central** | | | | | | |
| Alabama | 792 | 905 | 14.3% | 10,576 | 10,602 | 0.2% |
| Arkansas | 236 | 299 | 26.7% | 4,172 | 3,524 | - 15.5% |
| Kentucky | 381 | 390 | 2.4% | 5,100 | 5,182 | 1.6% |
| Louisiana | 149 | 96 | - 35.6% | 2,203 | 1,271 | - 42.3% |
| Mississippi | 343 | 375 | 9.3% | 4,765 | 4,034 | - 15.3% |
| Oklahoma | 56 | 34 | - 39.3% | 1,063 | 519 | - 51.2% |
| Tennessee | 680 | 669 | - 1.6% | 8,814 | 8,371 | - 5.0% |
| Texas | 432 | 250 | - 42.1% | 8,110 | 4,010 | - 50.6% |
| **Total** | **3,069** | **3,018** | **- 1.7%** | **44,803** | **37,513** | **- 16.3%** |

## Mobile/Manufactured Home Shipments

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Mountain** | | | | | | |
| Arizona | 461 | 365 | - 20.8% | 5,462 | 4,418 | - 19.1% |
| Colorado | 88 | 59 | - 33.0% | 859 | 766 | - 10.8% |
| Idaho | 37 | 46 | 24.3% | 575 | 542 | - 5.7% |
| Montana | 26 | 38 | 46.2% | 488 | 410 | - 16.0% |
| Nevada | 138 | 233 | 68.8% | 1,849 | 2,182 | 18.0% |
| New Mexico | 180 | 141 | - 21.7% | 2,932 | 2,148 | - 26.7% |
| Utah | 18 | 18 | 0.0% | 343 | 297 | - 13.4% |
| Wyoming | 8 | 6 | - 25.0% | 120 | 83 | - 30.8% |
| **Total** | **956** | **906** | **- 5.2%** | **12,628** | **10,846** | **- 14.1%** |
| **Pacific** | | | | | | |
| Alaska | 5 | 0 | -100.0% | 6 | 18 | 200.0% |
| California | 753 | 905 | 20.2% | 8,863 | 9,657 | 9.0% |
| Hawaii | 0 | 0 | 0.0% | 0 | 2 | 0.0% |
| Oregon | 216 | 374 | 73.1% | 2,657 | 3,514 | 32.3% |
| Washington | 289 | 372 | 28.7% | 3,688 | 3,841 | 4.1% |
| **Total** | **1,263** | **1,651** | **30.7%** | **15,214** | **17,032** | **11.9%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 781 | 508 | - 35.0% | 6,386 | 6,703 | 5.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **17,176** | **17,556** | **2.2%** | **218,384** | **204,174** | **- 6.5%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1988 Product Mix

| | Jan-Nov Shipments | | | Jan-Nov Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 167 | 69 | 236 | * | * | * |
| Maine | 2,111 | 460 | 2,571 | 489 | 136 | 625 |
| Massachusetts * | 392 | 282 | 674 | * | * | * |
| New Hampshire * | 838 | 470 | 1,308 | * | * | * |
| New Jersey * | 299 | 332 | 631 | * | * | * |
| New York * | 4,503 | 2,962 | 7,465 | * | * | * |
| Pennsylvania | 4,222 | 2,672 | 6,894 | 8,504 | 5,745 | 14,249 |
| Rhode Island * | 62 | 45 | 107 | * | * | * |
| Vermont * | 619 | 239 | 858 | * | * | * |
| **Total** | **13,213** | **7,531** | **20,744** | **8,993** | **5,881** | **14,874** |
| | **63.7%** | **36.3%** | **100.0%** | **60.5%** | **39.5%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 2,029 | 971 | 3,000 | * | * | * |
| Indiana | 4,232 | 2,134 | 6,366 | 17,361 | 9,679 | 27,040 |
| Michigan * | 5,488 | 4,190 | 9,678 | * | * | * |
| Ohio | 4,486 | 1,952 | 6,438 | 2,380 | 844 | 3,224 |
| Wisconsin | 2,013 | 311 | 2,324 | 2,391 | 439 | 2,830 |
| **Total** | **18,248** | **9,558** | **27,806** | **22,132** | **10,962** | **33,094** |
| | **65.6%** | **34.4%** | **100.0%** | **66.9%** | **33.1%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 814 | 270 | 1,084 | * | * | * |
| Kansas | 920 | 557 | 1,477 | 1,464 | 556 | 2,020 |
| Minnesota | 1,192 | 470 | 1,662 | 1,404 | 616 | 2,020 |
| Missouri | 2,906 | 1,229 | 4,135 | 66 | 392 | 458 |
| Nebraska | 187 | 247 | 434 | 1,247 | 1,003 | 2,250 |
| North Dakota * | 138 | 109 | 247 | * | * | * |
| South Dakota * | 342 | 240 | 582 | * | * | * |
| **Total** | **6,499** | **3,122** | **9,621** | **4,181** | **2,567** | **6,748** |
| | **67.6%** | **32.4%** | **100.0%** | **62.0%** | **38.0%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 1,098 | 615 | 1,713 | * | * | * |
| Florida | 7,142 | 14,139 | 21,281 | 4,923 | 11,818 | 16,741 |
| Georgia | 6,930 | 6,850 | 13,780 | 15,731 | 15,277 | 31,008 |
| Maryland * | 747 | 496 | 1,243 | * | * | * |
| North Carolina | 11,589 | 6,292 | 17,881 | 15,075 | 6,254 | 21,329 |
| South Carolina * | 6,268 | 4,043 | 10,311 | * | * | * |
| Virginia | 3,467 | 1,728 | 5,195 | 3,032 | 667 | 3,699 |
| West Virginia * | 1,789 | 716 | 2,505 | * | * | * |
| **Total** | **39,030** | **34,879** | **73,909** | **38,761** | **34,016** | **72,777** |
| | **52.8%** | **47.2%** | **100.0%** | **53.3%** | **46.7%** | **100.0%** |

## Year-To-Date

## 1988 Product Mix

| | Jan-Nov Shipments | | | Jan-Nov Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 8,227 | 2,375 | 10,602 | 14,910 | 5,269 | 20,179 |
| Arkansas * | 2,697 | 827 | 3,524 | * | * | * |
| Kentucky * | 3,770 | 1,412 | 5,182 | * | * | * |
| Louisiana * | 1,079 | 192 | 1,271 | * | * | * |
| Mississippi | 3,037 | 997 | 4,034 | 4,060 | 1,079 | 5,139 |
| Oklahoma * | 269 | 250 | 519 | * | * | * |
| Tennessee | 5,916 | 2,455 | 8,371 | 9,801 | 3,702 | 13,503 |
| Texas | 1,999 | 2,011 | 4,010 | 3,149 | 3,028 | 6,177 |
| **Total** | **26,994** | **10,519** | **37,513** | **31,920** | **13,078** | **44,998** |
| | **72.0%** | **28.0%** | **100.0%** | **70.9%** | **29.1%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,808 | 2,610 | 4,418 | 1,802 | 2,206 | 4,008 |
| Colorado | 313 | 453 | 766 | 128 | 312 | 440 |
| Idaho | 99 | 443 | 542 | 575 | 1,909 | 2,484 |
| Montana * | 109 | 301 | 410 | * | * | * |
| Nevada * | 539 | 1,643 | 2,182 | * | * | * |
| New Mexico * | 1,153 | 995 | 2,148 | * | * | * |
| Utah * | 58 | 239 | 297 | * | * | * |
| Wyoming * | 32 | 51 | 83 | * | * | * |
| **Total** | **4,111** | **6,735** | **10,846** | **2,505** | **4,427** | **6,932** |
| | **37.9%** | **62.1%** | **100.0%** | **36.1%** | **63.9%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 14 | 4 | 18 | * | * | * |
| California | 1,310 | 8,347 | 9,657 | 1,583 | 9,620 | 11,203 |
| Hawaii * | 0 | 2 | 2 | * | * | * |
| Oregon | 504 | 3,010 | 3,514 | 909 | 5,328 | 6,237 |
| Washington | 400 | 3,441 | 3,841 | 40 | 1,152 | 1,192 |
| **Total** | **2,228** | **14,804** | **17,032** | **2,532** | **16,100** | **18,632** |
| | **13.1%** | **86.9%** | **100.0%** | **13.6%** | **86.4%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 110,323 | 87,148 | 197,471 | 111,024 | 87,031 | 198,055 |
| | 55.9% | 44.1% | 100.0% | 56.1% | 43.9% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 4,856 | 1,847 | 6,703 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 4,088 | 1,935 | 6,023 |
| **Total** | **115,179** | **88,995** | **204,174** | **115,112** | **88,966** | **204,078** |
| | **56.4%** | **43.6%** | **100.0%** | **56.4%** | **43.6%** | **100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## November 1988

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,107 | 12.4% | 1 | 668 | 7.4% | 3 | 1,439 | 17.9% | 1 |
| North Carolina | 1,548 | 9.1% | 2 | 989 | 11.0% | 1 | 559 | 6.9% | 3 |
| Georgia | 1,078 | 6.3% | 3 | 537 | 6.0% | 4 | 541 | 6.7% | 4 |
| Michigan | 974 | 5.7% | 4 | 502 | 5.6% | 5 | 472 | 5.9% | 5 |
| California | 905 | 5.3% | 5 | 105 | 1.2% | 23 | 800 | 9.9% | 2 |
| Alabama | 905 | 5.3% | 6 | 689 | 7.7% | 2 | 216 | 2.7% | 13 |
| South Carolina | 794 | 4.7% | 7 | 468 | 5.2% | 6 | 326 | 4.0% | 7 |
| Tennessee | 669 | 3.9% | 8 | 466 | 5.2% | 7 | 203 | 2.5% | 15 |
| Ohio | 628 | 3.7% | 9 | 414 | 4.6% | 8 | 214 | 2.7% | 14 |
| New York | 598 | 3.5% | 10 | 320 | 3.6% | 11 | 278 | 3.5% | 9 |
| Pennsylvania | 581 | 3.4% | 11 | 344 | 3.8% | 9 | 237 | 2.9% | 10 |
| Indiana | 569 | 3.3% | 12 | 341 | 3.8% | 10 | 228 | 2.8% | 11 |
| Virginia | 461 | 2.7% | 13 | 280 | 3.1% | 12 | 181 | 2.2% | 16 |
| Kentucky | 390 | 2.3% | 14 | 269 | 3.0% | 14 | 121 | 1.5% | 18 |
| Mississippi | 375 | 2.2% | 15 | 279 | 3.1% | 13 | 96 | 1.2% | 21 |
| Oregon | 374 | 2.2% | 16 | 65 | 0.7% | 31 | 309 | 3.8% | 8 |
| Washington | 372 | 2.2% | 17 | 43 | 0.5% | 35 | 329 | 4.1% | 6 |
| Arizona | 365 | 2.1% | 18 | 147 | 1.6% | 19 | 218 | 2.7% | 12 |
| Missouri | 310 | 1.8% | 19 | 197 | 2.2% | 16 | 113 | 1.4% | 20 |
| Arkansas | 299 | 1.8% | 20 | 220 | 2.4% | 15 | 79 | 1.0% | 23 |
| Illinois | 252 | 1.5% | 21 | 171 | 1.9% | 18 | 81 | 1.0% | 22 |
| Texas | 250 | 1.5% | 22 | 135 | 1.5% | 21 | 115 | 1.4% | 19 |
| Nevada | 233 | 1.4% | 23 | 82 | 0.9% | 25 | 151 | 1.9% | 17 |
| Maine | 217 | 1.3% | 24 | 171 | 1.9% | 17 | 46 | 0.6% | 30 |
| West Virginia | 169 | 1.0% | 25 | 122 | 1.4% | 22 | 47 | 0.6% | 29 |
| Wisconsin | 161 | 0.9% | 26 | 135 | 1.5% | 20 | 26 | 0.3% | 37 |
| Kansas | 151 | 0.9% | 27 | 92 | 1.0% | 24 | 59 | 0.7% | 26 |
| New Mexico | 141 | 0.8% | 28 | 78 | 0.9% | 26 | 63 | 0.8% | 24 |
| New Hampshire | 126 | 0.7% | 29 | 66 | 0.7% | 30 | 60 | 0.7% | 25 |
| Delaware | 126 | 0.7% | 30 | 71 | 0.8% | 28 | 55 | 0.7% | 28 |
| Maryland | 125 | 0.7% | 31 | 68 | 0.8% | 29 | 57 | 0.7% | 27 |
| Louisiana | 96 | 0.6% | 32 | 75 | 0.8% | 27 | 21 | 0.3% | 40 |
| Minnesota | 93 | 0.5% | 33 | 64 | 0.7% | 33 | 29 | 0.4% | 33 |
| Iowa | 82 | 0.5% | 34 | 65 | 0.7% | 32 | 17 | 0.2% | 42 |
| Vermont | 76 | 0.4% | 35 | 54 | 0.6% | 34 | 22 | 0.3% | 39 |
| Colorado | 59 | 0.3% | 36 | 23 | 0.3% | 38 | 36 | 0.4% | 32 |
| South Dakota | 56 | 0.3% | 37 | 34 | 0.4% | 37 | 22 | 0.3% | 38 |
| Massachusetts | 55 | 0.3% | 38 | 37 | 0.4% | 36 | 18 | 0.2% | 41 |
| New Jersey | 49 | 0.3% | 39 | 22 | 0.2% | 39 | 27 | 0.3% | 35 |
| Idaho | 46 | 0.3% | 40 | 8 | 0.1% | 44 | 38 | 0.5% | 31 |
| Nebraska | 38 | 0.2% | 41 | 9 | 0.1% | 43 | 29 | 0.4% | 34 |
| Montana | 38 | 0.2% | 42 | 12 | 0.1% | 42 | 26 | 0.3% | 36 |
| Oklahoma | 34 | 0.2% | 43 | 19 | 0.2% | 40 | 15 | 0.2% | 43 |
| Connecticut | 25 | 0.1% | 44 | 18 | 0.2% | 41 | 7 | 0.1% | 46 |
| Utah | 18 | 0.1% | 45 | 7 | 0.1% | 46 | 11 | 0.1% | 44 |
| North Dakota | 17 | 0.1% | 46 | 8 | 0.1% | 45 | 9 | 0.1% | 45 |
| Rhode Island | 7 | 0.0% | 47 | 2 | 0.0% | 47 | 5 | 0.1% | 47 |
| Wyoming | 6 | 0.0% | 48 | 2 | 0.0% | 48 | 4 | 0.0% | 48 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **17,048** | **99.7%** |  | **8,993** | **100.0%** |  | **8,055** | **99.9%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Nov 1988

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 21,281 | 10.8% | 1 | 7,142 | 6.5% | 3 | 14,139 | 16.2% | 1 |
| North Carolina | 17,881 | 9.1% | 2 | 11,589 | 10.5% | 1 | 6,292 | 7.2% | 4 |
| Georgia | 13,780 | 7.0% | 3 | 6,930 | 6.3% | 4 | 6,850 | 7.9% | 3 |
| Alabama | 10,602 | 5.4% | 4 | 8,227 | 7.5% | 2 | 2,375 | 2.7% | 13 |
| South Carolina | 10,311 | 5.2% | 5 | 6,268 | 5.7% | 5 | 4,043 | 4.6% | 6 |
| Michigan | 9,678 | 4.9% | 6 | 5,488 | 5.0% | 7 | 4,190 | 4.8% | 5 |
| California | 9,657 | 4.9% | 7 | 1,310 | 1.2% | 23 | 8,347 | 9.6% | 2 |
| Tennessee | 8,371 | 4.2% | 8 | 5,916 | 5.4% | 6 | 2,455 | 2.8% | 12 |
| New York | 7,465 | 3.8% | 9 | 4,503 | 4.1% | 8 | 2,962 | 3.4% | 9 |
| Pennsylvania | 6,894 | 3.5% | 10 | 4,222 | 3.8% | 11 | 2,672 | 3.1% | 10 |
| Ohio | 6,438 | 3.3% | 11 | 4,486 | 4.1% | 9 | 1,952 | 2.2% | 16 |
| Indiana | 6,366 | 3.2% | 12 | 4,232 | 3.8% | 10 | 2,134 | 2.4% | 14 |
| Virginia | 5,195 | 2.6% | 13 | 3,467 | 3.1% | 13 | 1,728 | 2.0% | 17 |
| Kentucky | 5,182 | 2.6% | 14 | 3,770 | 3.4% | 12 | 1,412 | 1.6% | 19 |
| Arizona | 4,418 | 2.2% | 15 | 1,808 | 1.6% | 21 | 2,610 | 3.0% | 11 |
| Missouri | 4,135 | 2.1% | 16 | 2,906 | 2.6% | 15 | 1,229 | 1.4% | 20 |
| Mississippi | 4,034 | 2.0% | 17 | 3,037 | 2.8% | 14 | 997 | 1.1% | 21 |
| Texas | 4,010 | 2.0% | 18 | 1,999 | 1.8% | 20 | 2,011 | 2.3% | 15 |
| Washington | 3,841 | 1.9% | 19 | 400 | 0.4% | 35 | 3,441 | 3.9% | 7 |
| Arkansas | 3,524 | 1.8% | 20 | 2,697 | 2.4% | 16 | 827 | 0.9% | 24 |
| Oregon | 3,514 | 1.8% | 21 | 504 | 0.5% | 34 | 3,010 | 3.5% | 8 |
| Illinois | 3,000 | 1.5% | 22 | 2,029 | 1.8% | 18 | 971 | 1.1% | 23 |
| Maine | 2,571 | 1.3% | 23 | 2,111 | 1.9% | 17 | 460 | 0.5% | 31 |
| West Virginia | 2,505 | 1.3% | 24 | 1,789 | 1.6% | 22 | 716 | 0.8% | 25 |
| Wisconsin | 2,324 | 1.2% | 25 | 2,013 | 1.8% | 19 | 311 | 0.4% | 35 |
| Nevada | 2,182 | 1.1% | 26 | 539 | 0.5% | 33 | 1,643 | 1.9% | 18 |
| New Mexico | 2,148 | 1.1% | 27 | 1,153 | 1.0% | 25 | 995 | 1.1% | 22 |
| Delaware | 1,713 | 0.9% | 28 | 1,098 | 1.0% | 26 | 615 | 0.7% | 26 |
| Minnesota | 1,662 | 0.8% | 29 | 1,192 | 1.1% | 24 | 470 | 0.5% | 30 |
| Kansas | 1,477 | 0.7% | 30 | 920 | 0.8% | 28 | 557 | 0.6% | 27 |
| New Hampshire | 1,308 | 0.7% | 31 | 838 | 0.8% | 29 | 470 | 0.5% | 29 |
| Louisiana | 1,271 | 0.6% | 32 | 1,079 | 1.0% | 27 | 192 | 0.2% | 44 |
| Maryland | 1,243 | 0.6% | 33 | 747 | 0.7% | 31 | 496 | 0.6% | 28 |
| Iowa | 1,084 | 0.5% | 34 | 814 | 0.7% | 30 | 270 | 0.3% | 38 |
| Vermont | 858 | 0.4% | 35 | 619 | 0.6% | 32 | 239 | 0.3% | 43 |
| Colorado | 766 | 0.4% | 36 | 313 | 0.3% | 38 | 453 | 0.5% | 32 |
| Massachusetts | 674 | 0.3% | 37 | 392 | 0.4% | 36 | 282 | 0.3% | 37 |
| New Jersey | 631 | 0.3% | 38 | 299 | 0.3% | 39 | 332 | 0.4% | 34 |
| South Dakota | 582 | 0.3% | 39 | 342 | 0.3% | 37 | 240 | 0.3% | 41 |
| Idaho | 542 | 0.3% | 40 | 99 | 0.1% | 45 | 443 | 0.5% | 33 |
| Oklahoma | 519 | 0.3% | 41 | 269 | 0.2% | 40 | 250 | 0.3% | 39 |
| Nebraska | 434 | 0.2% | 42 | 187 | 0.2% | 41 | 247 | 0.3% | 40 |
| Montana | 410 | 0.2% | 43 | 109 | 0.1% | 44 | 301 | 0.3% | 36 |
| Utah | 297 | 0.2% | 44 | 58 | 0.1% | 47 | 239 | 0.3% | 42 |
| North Dakota | 247 | 0.1% | 45 | 138 | 0.1% | 43 | 109 | 0.1% | 45 |
| Connecticut | 236 | 0.1% | 46 | 167 | 0.2% | 42 | 69 | 0.1% | 46 |
| Rhode Island | 107 | 0.1% | 47 | 62 | 0.1% | 46 | 45 | 0.1% | 48 |
| Wyoming | 83 | 0.0% | 48 | 32 | 0.0% | 48 | 51 | 0.1% | 47 |
| Alaska | 18 | 0.0% | 49 | 14 | 0.0% | 49 | 4 | 0.0% | 49 |
| Hawaii | 2 | 0.0% | 50 | 0 | 0.0% | 50 | 2 | 0.0% | 50 |
|  | **197,471** | **99.8%** |  | **110,323** | **100.2%** |  | **87,148** | **99.7%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

# Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## November 1988

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,488 | 14.5% | 1 | 1,243 | 13.7% | 3 | 1,245 | 15.5% | 1 |
| Indiana | 2,418 | 14.1% | 2 | 1,425 | 15.6% | 1 | 993 | 12.3% | 3 |
| North Carolina | 1,800 | 10.5% | 3 | 1,251 | 13.7% | 2 | 549 | 6.8% | 6 |
| Alabama | 1,705 | 9.9% | 4 | 1,209 | 13.3% | 4 | 496 | 6.2% | 8 |
| Florida | 1,669 | 9.7% | 5 | 450 | 4.9% | 7 | 1,219 | 15.2% | 2 |
| Pennsylvania | 1,213 | 7.1% | 6 | 663 | 7.3% | 6 | 550 | 6.8% | 5 |
| Tennessee | 1,200 | 7.0% | 7 | 850 | 9.3% | 5 | 350 | 4.4% | 9 |
| California | 1,055 | 6.2% | 8 | 142 | 1.6% | 13 | 913 | 11.3% | 4 |
| Oregon | 649 | 3.8% | 9 | 108 | 1.2% | 16 | 541 | 6.7% | 7 |
| Mississippi | 503 | 2.9% | 10 | 384 | 4.2% | 8 | 119 | 1.5% | 13 |
| Texas | 348 | 2.0% | 11 | 192 | 2.1% | 11 | 156 | 1.9% | 12 |
| Arizona | 312 | 1.8% | 12 | 131 | 1.4% | 14 | 181 | 2.2% | 10 |
| Ohio | 307 | 1.8% | 13 | 212 | 2.3% | 9 | 95 | 1.2% | 15 |
| Virginia | 269 | 1.6% | 14 | 210 | 2.3% | 10 | 59 | 0.7% | 18 |
| Idaho | 264 | 1.5% | 15 | 93 | 1.0% | 18 | 171 | 2.1% | 11 |
| Wisconsin | 197 | 1.1% | 16 | 161 | 1.8% | 12 | 36 | 0.4% | 21 |
| Nebraska | 179 | 1.0% | 17 | 90 | 1.0% | 19 | 89 | 1.1% | 16 |
| Kansas | 177 | 1.0% | 18 | 117 | 1.3% | 15 | 60 | 0.7% | 17 |
| Minnesota | 139 | 0.8% | 19 | 100 | 1.1% | 17 | 39 | 0.5% | 20 |
| Washington | 109 | 0.6% | 20 | 1 | 0.0% | 23 | 108 | 1.3% | 14 |
| Missouri | 64 | 0.4% | 21 | 21 | 0.2% | 21 | 43 | 0.5% | 19 |
| Maine | 58 | 0.3% | 22 | 46 | 0.5% | 20 | 12 | 0.1% | 23 |
| Colorado | 28 | 0.2% | 23 | 7 | 0.1% | 22 | 21 | 0.3% | 22 |
| Delaware | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New York | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Utah | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| | **17,151** | **99.8%** | | **9,106** | **99.9%** | | **8,045** | **99.7%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Nov 1988

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 31,008 | 15.7% | 1 | 15,731 | 14.2% | 2 | 15,277 | 17.6% | 1 |
| Indiana | 27,040 | 13.7% | 2 | 17,361 | 15.6% | 1 | 9,679 | 11.1% | 3 |
| North Carolina | 21,329 | 10.8% | 3 | 15,075 | 13.6% | 3 | 6,254 | 7.2% | 5 |
| Alabama | 20,179 | 10.2% | 4 | 14,910 | 13.4% | 4 | 5,269 | 6.1% | 8 |
| Florida | 16,741 | 8.5% | 5 | 4,923 | 4.4% | 7 | 11,818 | 13.6% | 2 |
| Pennsylvania | 14,249 | 7.2% | 6 | 8,504 | 7.7% | 6 | 5,745 | 6.6% | 6 |
| Tennessee | 13,503 | 6.8% | 7 | 9,801 | 8.8% | 5 | 3,702 | 4.3% | 9 |
| California | 11,203 | 5.7% | 8 | 1,583 | 1.4% | 14 | 9,620 | 11.1% | 4 |
| Oregon | 6,237 | 3.1% | 9 | 909 | 0.8% | 18 | 5,328 | 6.1% | 7 |
| Texas | 6,177 | 3.1% | 10 | 3,149 | 2.8% | 9 | 3,028 | 3.5% | 10 |
| Mississippi | 5,139 | 2.6% | 11 | 4,060 | 3.7% | 8 | 1,079 | 1.2% | 14 |
| Arizona | 4,008 | 2.0% | 12 | 1,802 | 1.6% | 13 | 2,206 | 2.5% | 11 |
| Virginia | 3,699 | 1.9% | 13 | 3,032 | 2.7% | 10 | 667 | 0.8% | 17 |
| Ohio | 3,224 | 1.6% | 14 | 2,380 | 2.1% | 12 | 844 | 1.0% | 16 |
| Wisconsin | 2,830 | 1.4% | 15 | 2,391 | 2.2% | 11 | 439 | 0.5% | 20 |
| Idaho | 2,484 | 1.3% | 16 | 575 | 0.5% | 19 | 1,909 | 2.2% | 12 |
| Nebraska | 2,250 | 1.1% | 17 | 1,247 | 1.1% | 17 | 1,003 | 1.2% | 15 |
| Minnesota | 2,020 | 1.0% | 18 | 1,404 | 1.3% | 16 | 616 | 0.7% | 18 |
| Kansas | 2,020 | 1.0% | 19 | 1,464 | 1.3% | 15 | 556 | 0.6% | 19 |
| Washington | 1,192 | 0.6% | 20 | 40 | 0.0% | 23 | 1,152 | 1.3% | 13 |
| Maine | 625 | 0.3% | 21 | 489 | 0.4% | 20 | 136 | 0.2% | 23 |
| Missouri | 458 | 0.2% | 22 | 66 | 0.1% | 22 | 392 | 0.5% | 21 |
| Colorado | 440 | 0.2% | 23 | 128 | 0.1% | 21 | 312 | 0.4% | 22 |
| Iowa | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| New York | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Montana | * | | | | | | | | |
| | **198,055** | **100.0%** | | **111,024** | **99.8%** | | **87,031** | **100.3%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

**NOVEMBER 1988**
**Manufacturing Report**

F

Congressional Info. Service
Dept SRI
4520 East West Highway
Bethesda MD

A63251
2/10/89

Manufacturing
REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

## DECEMBER 1988

The year ended on an upbeat note as December 1988 shipments rose by 0.3 percent above the year earlier to 14,255 homes. It was the second consecutive month of shipment increases bringing the year-end total to 218,429, however that was 6.1 percent below 1987. The number of multisection homes continues to increase and represented 44 percent of total shipments at year's end compared to 40 percent in 1987.

The pacific region continued to make the strongest showing in shipments with a 13 percent increase last year. The top ten states remained the same with California and Michigan again trading places, and ranking sixth and seventh respectively for the year.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through December

| | 1988 | | | 1987 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 22,103 | 10.1 | - 0.5 | 22,221 | 9.6 |
| East North Central | 29,595 | 13.5 | + 2.6 | 28,858 | 12.4 |
| West North Central | 10,154 | 4.6 | + 2.3 | 9,926 | 4.3 |
| South Atlantic | 79,432 | 36.4 | - 9.1 | 87,361 | 37.6 |
| South Central | 39,697 | 18.2 | - 16.1 | 47,319 | 20.3 |
| Mountain | 11,580 | 5.3 | - 14.2 | 13,492 | 5.8 |
| Pacific | 18,573 | 8.5 | + 13.0 | 16,440 | 7.1 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through December

| | 1988 | | | 1987 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 23,339 | 11.1 | - 9.8 | 25,865 | 11.1 | 1 |
| 2. North Carolina | 19,117 | 9.1 | - 15.8 | 22,699 | 9.8 | 2 |
| 3. Georgia | 14,612 | 6.9 | - 1.3 | 14,797 | 6.4 | 3 |
| 4. Alabama | 11,217 | 5.3 | - 0.3 | 11,249 | 4.8 | 5 |
| 5. South Carolina | 10,978 | 5.2 | - 7.1 | 11,811 | 5.1 | 4 |
| 6. California | 10,517 | 5.0 | + 9.0 | 9,651 | 4.1 | 7 |
| 7. Michigan | 10,334 | 4.9 | + 4.2 | 9,915 | 4.3 | 6 |
| 8. Tennessee | 8,859 | 4.2 | - 5.2 | 9,342 | 4.0 | 8 |
| 9. New York | 7,937 | 3.8 | + 0.1 | 7,930 | 3.4 | 10 |
| 10. Pennsylvania | 7,396 | 3.5 | + 4.5 | 7,076 | 3.1 | 11 |

DATA SOURCE: National Conference of States on Building Codes
and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | | 1987 | 1988 | % Change |
| January | 15,991 | 12,961 | - 18.9% | January | 15,991 | 12,961 | - 18.9% |
| February | 16,258 | 15,195 | - 6.5% | Jan-Feb | 32,249 | 28,156 | - 12.7% |
| March | 19,601 | 18,813 | - 4.0% | Jan-Mar | 51,850 | 46,969 | - 9.4% |
| April | 21,139 | 18,761 | - 11.2% | Jan-Apr | 72,989 | 65,730 | - 9.9% |
| May | 20,176 | 19,990 | - 0.9% | Jan-May | 93,165 | 85,720 | - 8.0% |
| June | 21,532 | 21,690 | 0.7% | Jan-June | 114,697 | 107,410 | - 6.4% |
| July | 20,971 | 16,673 | - 20.5% | Jan-July | 135,668 | 124,083 | - 8.5% |
| August | 21,996 | 21,894 | - 0.5% | Jan-Aug | 157,664 | 145,977 | - 7.4% |
| September | 21,700 | 20,614 | - 5.0% | Jan-Sep | 179,364 | 166,591 | - 7.1% |
| October | 22,162 | 19,847 | - 10.4% | Jan-Oct | 201,526 | 186,438 | - 7.5% |
| November | 16,990 | 17,640 | 3.8% | Jan-Nov | 218,516 | 204,078 | - 6.6% |
| December | 14,307 | 14,186 | - 0.8% | Jan-Dec | 232,823 | 218,264 | - 6.3% |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | | 1987 | 1988 | % Change |
| January | 15,857 | 12,823 | - 19.1% | January | 15,857 | 12,823 | - 19.1% |
| February | 16,059 | 15,033 | - 6.4% | Jan-Feb | 31,916 | 27,856 | - 12.7% |
| March | 19,652 | 19,011 | - 3.3% | Jan-Mar | 51,568 | 46,867 | - 9.1% |
| April | 21,334 | 18,931 | - 11.3% | Jan-Apr | 72,902 | 65,798 | - 9.7% |
| May | 20,231 | 20,171 | - 0.3% | Jan-May | 93,133 | 85,969 | - 7.7% |
| June | 21,643 | 21,652 | 0.0% | Jan-June | 114,776 | 107,621 | - 6.2% |
| July | 20,880 | 16,708 | - 20.0% | Jan-July | 135,656 | 124,329 | - 8.3% |
| August | 21,961 | 21,879 | - 0.4% | Jan-Aug | 157,617 | 146,208 | - 7.2% |
| September | 21,620 | 20,603 | - 4.7% | Jan-Sep | 179,237 | 166,811 | - 6.9% |
| October | 21,971 | 19,807 | - 9.8% | Jan-Oct | 201,208 | 186,618 | - 7.3% |
| November | 17,176 | 17,556 | 2.2% | Jan-Nov | 218,384 | 204,174 | - 6.5% |
| December | 14,214 | 14,255 | 0.3% | Jan-Dec | 232,598 | 218,429 | - 6.1% |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1987 | 1988 | | 1987 | 1988 |
| January | 3.7% | 6.4% | January | 597 | 826 |
| February | 4.9% | 6.5% | February | 796 | 988 |
| March | 3.8% | 4.2% | March | 745 | 790 |
| April | 2.6% | 3.3% | April | 550 | 620 |
| May | 2.5% | 2.2% | May | 495 | 439 |
| June | 1.8% | 2.2% | June | 384 | 477 |
| July | 2.3% | 2.7% | July | 475 | 442 |
| August | 2.3% | 2.1% | August | 510 | 457 |
| September | 2.7% | 2.3% | September | 590 | 468 |
| October | 3.5% | 2.6% | October | 781 | 508 |
| November | 3.5% | 3.4% | November | 595 | 592 |
| December | 4.8% | 3.7% | December | 688 | 523 |

## Mobile/Manufactured Home Production

| | December | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 0 | 46 | 0.0% | 0 | 671 | 0.0% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 818 | 1,000 | 22.2% | 15,296 | 15,249 | - 0.3% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **818** | **1,046** | **27.9%** | **15,296** | **15,920** | **4.1%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 1,633 | 1,676 | 2.6% | 29,101 | 28,716 | - 1.3% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 140 | 232 | 65.7% | 3,121 | 3,456 | 10.7% |
| Wisconsin | 125 | 187 | 49.6% | 2,866 | 3,017 | 5.3% |
| **Total** | **1,898** | **2,095** | **10.4%** | **35,088** | **35,189** | **0.3%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 121 | 114 | - 5.8% | 1,880 | 2,134 | 13.5% |
| Minnesota | 88 | 82 | - 6.8% | 2,024 | 2,102 | 3.9% |
| Missouri | 36 | 0 | -100.0% | 602 | 458 | - 23.9% |
| Nebraska | 143 | 133 | - 7.0% | 2,312 | 2,383 | 3.1% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **388** | **329** | **- 15.2%** | **6,818** | **7,077** | **3.8%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,565 | 1,671 | 6.8% | 20,006 | 18,412 | - 8.0% |
| Georgia | 2,421 | 1,948 | - 19.5% | 34,395 | 32,956 | - 4.2% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 1,545 | 1,457 | - 5.7% | 28,181 | 22,786 | - 19.1% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 268 | 251 | - 6.3% | 4,256 | 3,950 | - 7.2% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **5,799** | **5,327** | **- 8.1%** | **86,838** | **78,104** | **- 10.1%** |
| **South Central** | | | | | | |
| Alabama | 1,222 | 1,252 | 2.5% | 22,542 | 21,431 | - 4.9% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 342 | 323 | - 5.6% | 4,568 | 5,462 | 19.6% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 841 | 886 | 5.4% | 14,314 | 14,389 | 0.5% |
| Texas | 599 | 333 | - 44.4% | 12,919 | 6,510 | - 49.6% |
| **Total** | **3,004** | **2,794** | **- 7.0%** | **54,343** | **47,792** | **- 12.1%** |

# Mobile/Manufactured Home Production

| | December | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Mountain** | | | | | | |
| Arizona | 342 | 257 | - 24.9% | 5,025 | 4,265 | - 15.1% |
| Colorado | 41 | 25 | - 39.0% | 551 | 465 | - 15.6% |
| Idaho | 119 | 238 | 100.0% | 2,547 | 2,722 | 6.9% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **502** | **520** | **3.6%** | **8,123** | **7,452** | **- 8.3%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 949 | 939 | - 1.1% | 11,863 | 12,142 | 2.4% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 411 | 592 | 44.0% | 5,446 | 6,829 | 25.4% |
| Washington | 52 | 93 | 78.8% | 1,311 | 1,285 | - 2.0% |
| **Total** | **1,412** | **1,624** | **15.0%** | **18,620** | **20,256** | **8.8%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 486 | 451 | - 7.2% | 7,697 | 6,474 | - 15.9% |
| **Total Production** | **14,307** | **14,186** | **- .8%** | **232,823** | **218,264** | **- 6.3%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | December 1987 | December 1988 | % Change | Year-To-Date 1987 | Year-To-Date 1988 | % Change |
|---|---|---|---|---|---|---|
| **Northeast** | | | | | | |
| Connecticut | 17 | 14 | - 17.6% | 331 | 250 | - 24.5% |
| Maine | 173 | 154 | - 11.0% | 2,738 | 2,725 | - 0.5% |
| Massachusetts | 45 | 33 | - 26.7% | 826 | 707 | - 14.4% |
| New Hampshire | 100 | 83 | - 17.0% | 1,389 | 1,391 | 0.1% |
| New Jersey | 59 | 64 | 8.5% | 900 | 695 | - 22.8% |
| New York | 416 | 472 | 13.5% | 7,930 | 7,937 | 0.1% |
| Pennsylvania | 409 | 502 | 22.7% | 7,076 | 7,396 | 4.5% |
| Rhode Island | 15 | 4 | - 73.3% | 179 | 111 | - 38.0% |
| Vermont | 40 | 33 | - 17.5% | 852 | 891 | 4.6% |
| **Total** | **1,274** | **1,359** | **6.7%** | **22,221** | **22,103** | **- 0.5%** |
| **East North Central** | | | | | | |
| Illinois | 182 | 170 | - 6.6% | 3,571 | 3,170 | - 11.2% |
| Indiana | 345 | 393 | 13.9% | 6,425 | 6,759 | 5.2% |
| Michigan | 519 | 656 | 26.4% | 9,915 | 10,334 | 4.2% |
| Ohio | 349 | 445 | 27.5% | 6,749 | 6,883 | 2.0% |
| Wisconsin | 87 | 125 | 43.7% | 2,198 | 2,449 | 11.4% |
| **Total** | **1,482** | **1,789** | **20.7%** | **28,858** | **29,595** | **2.6%** |
| **West North Central** | | | | | | |
| Iowa | 57 | 70 | 22.8% | 868 | 1,154 | 32.9% |
| Kansas | 88 | 87 | - 1.1% | 1,463 | 1,564 | 6.9% |
| Minnesota | 78 | 100 | 28.2% | 1,685 | 1,762 | 4.6% |
| Missouri | 251 | 213 | - 15.1% | 4,621 | 4,348 | - 5.9% |
| Nebraska | 22 | 24 | 9.1% | 477 | 458 | - 4.0% |
| North Dakota | 8 | 8 | 0.0% | 231 | 255 | 10.4% |
| South Dakota | 32 | 31 | - 3.1% | 581 | 613 | 5.5% |
| **Total** | **536** | **533** | **- 0.6%** | **9,926** | **10,154** | **2.3%** |
| **South Atlantic** | | | | | | |
| Delaware | 125 | 90 | - 28.0% | 1,930 | 1,803 | - 6.6% |
| Florida | 2,018 | 2,058 | 2.0% | 25,865 | 23,339 | - 9.8% |
| Georgia | 1,028 | 832 | - 19.1% | 14,797 | 14,612 | - 1.3% |
| Maryland | 68 | 109 | 60.3% | 1,313 | 1,352 | 3.0% |
| North Carolina | 1,268 | 1,236 | - 2.5% | 22,699 | 19,117 | - 15.8% |
| South Carolina | 759 | 667 | - 12.1% | 11,811 | 10,978 | - 7.1% |
| Virginia | 311 | 385 | 23.8% | 5,861 | 5,580 | - 4.8% |
| West Virginia | 144 | 146 | 1.4% | 3,085 | 2,651 | - 14.1% |
| **Total** | **5,721** | **5,523** | **- 3.5%** | **87,361** | **79,432** | **- 9.1%** |
| **South Central** | | | | | | |
| Alabama | 673 | 615 | - 8.6% | 11,249 | 11,217 | - 0.3% |
| Arkansas | 191 | 224 | 17.3% | 4,363 | 3,748 | - 14.1% |
| Kentucky | 246 | 253 | 2.8% | 5,346 | 5,435 | 1.7% |
| Louisiana | 134 | 68 | - 49.3% | 2,337 | 1,339 | - 42.7% |
| Mississippi | 305 | 273 | - 10.5% | 5,070 | 4,307 | - 15.0% |
| Oklahoma | 42 | 34 | - 19.0% | 1,105 | 553 | - 50.0% |
| Tennessee | 528 | 488 | - 7.6% | 9,342 | 8,859 | - 5.2% |
| Texas | 397 | 229 | - 42.3% | 8,507 | 4,239 | - 50.2% |
| **Total** | **2,516** | **2,184** | **- 13.2%** | **47,319** | **39,697** | **- 16.1%** |

## Mobile/Manufactured Home Shipments

| | December | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1987 | 1988 | % Change | 1987 | 1988 | % Change |
| **Mountain** | | | | | | |
| Arizona | 409 | 299 | - 26.9% | 5,871 | 4,717 | - 19.7% |
| Colorado | 59 | 39 | - 33.9% | 918 | 805 | - 12.3% |
| Idaho | 30 | 30 | 0.0% | 605 | 572 | - 5.5% |
| Montana | 26 | 31 | 19.2% | 514 | 441 | - 14.2% |
| Nevada | 157 | 179 | 14.0% | 2,006 | 2,361 | 17.7% |
| New Mexico | 165 | 127 | - 23.0% | 3,097 | 2,275 | - 26.5% |
| Utah | 13 | 24 | 84.6% | 356 | 321 | - 9.8% |
| Wyoming | 5 | 5 | 0.0% | 125 | 88 | - 29.6% |
| **Total** | **864** | **734** | **- 15.0%** | **13,492** | **11,580** | **- 14.2%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 0 | 0.0% | 6 | 18 | 200.0% |
| California | 788 | 860 | 9.1% | 9,651 | 10,517 | 9.0% |
| Hawaii | 0 | 0 | 0.0% | 0 | 2 | 0.0% |
| Oregon | 253 | 338 | 33.6% | 2,910 | 3,852 | 32.4% |
| Washington | 185 | 343 | 85.4% | 3,873 | 4,184 | 8.0% |
| **Total** | **1,226** | **1,541** | **25.7%** | **16,440** | **18,573** | **13.0%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 595 | 592 | - 0.5% | 6,981 | 7,295 | 4.5% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **14,214** | **14,255** | **.3%** | **232,598** | **218,429** | **- 6.1%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1988 Product Mix

| | Jan-Dec Shipments | | | Jan-Dec Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 176 | 74 | 250 | * | * | * |
| Maine | 2,238 | 487 | 2,725 | 527 | 144 | 671 |
| Massachusetts * | 411 | 296 | 707 | * | * | * |
| New Hampshire * | 884 | 507 | 1,391 | * | * | * |
| New Jersey * | 325 | 370 | 695 | * | * | * |
| New York * | 4,757 | 3,180 | 7,937 | * | * | * |
| Pennsylvania | 4,535 | 2,861 | 7,396 | 9,077 | 6,172 | 15,249 |
| Rhode Island * | 65 | 46 | 111 | * | * | * |
| Vermont * | 639 | 252 | 891 | * | * | * |
| **Total** | **14,030** | **8,073** | **22,103** | **9,604** | **6,316** | **15,920** |
| | **63.5%** | **36.5%** | **100.0%** | **60.3%** | **39.7%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 2,140 | 1,030 | 3,170 | * | * | * |
| Indiana | 4,473 | 2,286 | 6,759 | 18,325 | 10,391 | 28,716 |
| Michigan * | 5,778 | 4,556 | 10,334 | * | * | * |
| Ohio | 4,792 | 2,091 | 6,883 | 2,533 | 923 | 3,456 |
| Wisconsin | 2,115 | 334 | 2,449 | 2,533 | 484 | 3,017 |
| **Total** | **19,298** | **10,297** | **29,595** | **23,391** | **11,798** | **35,189** |
| | **65.2%** | **34.8%** | **100.0%** | **66.5%** | **33.5%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 860 | 294 | 1,154 | * | * | * |
| Kansas | 969 | 595 | 1,564 | 1,530 | 604 | 2,134 |
| Minnesota | 1,263 | 499 | 1,762 | 1,462 | 640 | 2,102 |
| Missouri | 3,028 | 1,320 | 4,348 | 66 | 392 | 458 |
| Nebraska | 199 | 259 | 458 | 1,321 | 1,062 | 2,383 |
| North Dakota * | 140 | 115 | 255 | * | * | * |
| South Dakota * | 364 | 249 | 613 | * | * | * |
| **Total** | **6,823** | **3,331** | **10,154** | **4,379** | **2,698** | **7,077** |
| | **67.2%** | **32.8%** | **100.0%** | **61.9%** | **38.1%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 1,157 | 646 | 1,803 | * | * | * |
| Florida | 7,800 | 15,539 | 23,339 | 5,404 | 13,008 | 18,412 |
| Georgia | 7,287 | 7,325 | 14,612 | 16,645 | 16,311 | 32,956 |
| Maryland * | 808 | 544 | 1,352 | * | * | * |
| North Carolina | 12,350 | 6,767 | 19,117 | 16,029 | 6,757 | 22,786 |
| South Carolina * | 6,622 | 4,356 | 10,978 | * | * | * |
| Virginia | 3,711 | 1,869 | 5,580 | 3,230 | 720 | 3,950 |
| West Virginia * | 1,903 | 748 | 2,651 | * | * | * |
| **Total** | **41,638** | **37,794** | **79,432** | **41,308** | **36,796** | **78,104** |
| | **52.4%** | **47.6%** | **100.0%** | **52.9%** | **47.1%** | **100.0%** |

## Year-To-Date
## 1988 Product Mix

| | Jan-Dec Shipments | | | Jan-Dec Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 8,685 | 2,532 | 11,217 | 15,748 | 5,683 | 21,431 |
| Arkansas * | 2,853 | 895 | 3,748 | * | * | * |
| Kentucky * | 3,951 | 1,484 | 5,435 | * | * | * |
| Louisiana * | 1,133 | 206 | 1,339 | * | * | * |
| Mississippi | 3,241 | 1,066 | 4,307 | 4,302 | 1,160 | 5,462 |
| Oklahoma * | 285 | 268 | 553 | * | * | * |
| Tennessee | 6,229 | 2,630 | 8,859 | 10,405 | 3,984 | 14,389 |
| Texas | 2,135 | 2,104 | 4,239 | 3,336 | 3,174 | 6,510 |
| **Total** | **28,512** | **11,185** | **39,697** | **33,791** | **14,001** | **47,792** |
| | **71.8%** | **28.2%** | **100.0%** | **70.7%** | **29.3%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,926 | 2,791 | 4,717 | 1,915 | 2,350 | 4,265 |
| Colorado | 324 | 481 | 805 | 136 | 329 | 465 |
| Idaho | 106 | 466 | 572 | 615 | 2,107 | 2,722 |
| Montana * | 116 | 325 | 441 | * | * | * |
| Nevada * | 563 | 1,798 | 2,361 | * | * | * |
| New Mexico * | 1,225 | 1,050 | 2,275 | * | * | * |
| Utah * | 63 | 258 | 321 | * | * | * |
| Wyoming * | 32 | 56 | 88 | * | * | * |
| **Total** | **4,355** | **7,225** | **11,580** | **2,666** | **4,786** | **7,452** |
| | **37.6%** | **62.4%** | **100.0%** | **35.8%** | **64.2%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 14 | 4 | 18 | * | * | * |
| California | 1,435 | 9,082 | 10,517 | 1,723 | 10,419 | 12,142 |
| Hawaii * | 0 | 2 | 2 | * | * | * |
| Oregon | 572 | 3,280 | 3,852 | 1,020 | 5,809 | 6,829 |
| Washington | 444 | 3,740 | 4,184 | 41 | 1,244 | 1,285 |
| **Total** | **2,465** | **16,108** | **18,573** | **2,784** | **17,472** | **20,256** |
| | **13.3%** | **86.7%** | **100.0%** | **13.7%** | **86.3%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 117,121 | 94,013 | 211,134 | 117,923 | 93,867 | 211,790 |
| | 55.5% | 44.5% | 100.0% | 55.7% | 44.3% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 5,295 | 2,000 | 7,295 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 4,373 | 2,101 | 6,474 |
| **Total** | **122,416** | **96,013** | **218,429** | **122,296** | **95,968** | **218,264** |
| | **56.0%** | **44.0%** | **100.0%** | **56.0%** | **44.0%** | **100.0%** |

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## December 1988

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,058 | 15.1% | 1 | 658 | 9.7% | 2 | 1,400 | 20.4% | 1 |
| North Carolina | 1,236 | 9.0% | 2 | 761 | 11.2% | 1 | 475 | 6.9% | 4 |
| California | 860 | 6.3% | 3 | 125 | 1.8% | 18 | 735 | 10.7% | 2 |
| Georgia | 832 | 6.1% | 4 | 357 | 5.3% | 4 | 475 | 6.9% | 3 |
| South Carolina | 667 | 4.9% | 5 | 354 | 5.2% | 5 | 313 | 4.6% | 6 |
| Michigan | 656 | 4.8% | 6 | 290 | 4.3% | 9 | 366 | 5.3% | 5 |
| Alabama | 615 | 4.5% | 7 | 458 | 6.7% | 3 | 157 | 2.3% | 13 |
| Pennsylvania | 502 | 3.7% | 8 | 313 | 4.6% | 6 | 189 | 2.8% | 10 |
| Tennessee | 488 | 3.6% | 9 | 313 | 4.6% | 7 | 175 | 2.5% | 12 |
| New York | 472 | 3.5% | 10 | 254 | 3.7% | 10 | 218 | 3.2% | 9 |
| Ohio | 445 | 3.3% | 11 | 306 | 4.5% | 8 | 139 | 2.0% | 17 |
| Indiana | 393 | 2.9% | 12 | 241 | 3.5% | 12 | 152 | 2.2% | 15 |
| Virginia | 385 | 2.8% | 13 | 244 | 3.6% | 11 | 141 | 2.1% | 16 |
| Washington | 343 | 2.5% | 14 | 44 | 0.6% | 33 | 299 | 4.4% | 7 |
| Oregon | 338 | 2.5% | 15 | 68 | 1.0% | 26 | 270 | 3.9% | 8 |
| Arizona | 299 | 2.2% | 16 | 118 | 1.7% | 20 | 181 | 2.6% | 11 |
| Mississippi | 273 | 2.0% | 17 | 204 | 3.0% | 13 | 69 | 1.0% | 21 |
| Kentucky | 253 | 1.9% | 18 | 181 | 2.7% | 14 | 72 | 1.0% | 20 |
| Texas | 229 | 1.7% | 19 | 136 | 2.0% | 16 | 93 | 1.4% | 18 |
| Arkansas | 224 | 1.6% | 20 | 156 | 2.3% | 15 | 68 | 1.0% | 22 |
| Missouri | 213 | 1.6% | 21 | 122 | 1.8% | 19 | 91 | 1.3% | 19 |
| Nevada | 179 | 1.3% | 22 | 24 | 0.4% | 35 | 155 | 2.3% | 14 |
| Illinois | 170 | 1.2% | 23 | 111 | 1.6% | 22 | 59 | 0.9% | 23 |
| Maine | 154 | 1.1% | 24 | 127 | 1.9% | 17 | 27 | 0.4% | 33 |
| West Virginia | 146 | 1.1% | 25 | 114 | 1.7% | 21 | 32 | 0.5% | 29 |
| New Mexico | 127 | 0.9% | 26 | 72 | 1.1% | 24 | 55 | 0.8% | 24 |
| Wisconsin | 125 | 0.9% | 27 | 102 | 1.5% | 23 | 23 | 0.3% | 37 |
| Maryland | 109 | 0.8% | 28 | 61 | 0.9% | 27 | 48 | 0.7% | 25 |
| Minnesota | 100 | 0.7% | 29 | 71 | 1.0% | 25 | 29 | 0.4% | 31 |
| Delaware | 90 | 0.7% | 30 | 59 | 0.9% | 28 | 31 | 0.5% | 30 |
| Kansas | 87 | 0.6% | 31 | 49 | 0.7% | 30 | 38 | 0.6% | 26 |
| New Hampshire | 83 | 0.6% | 32 | 46 | 0.7% | 31 | 37 | 0.5% | 28 |
| Iowa | 70 | 0.5% | 33 | 46 | 0.7% | 32 | 24 | 0.3% | 35 |
| Louisiana | 68 | 0.5% | 34 | 54 | 0.8% | 29 | 14 | 0.2% | 40 |
| New Jersey | 64 | 0.5% | 35 | 26 | 0.4% | 34 | 38 | 0.6% | 27 |
| Colorado | 39 | 0.3% | 36 | 11 | 0.2% | 41 | 28 | 0.4% | 32 |
| Oklahoma | 34 | 0.2% | 37 | 16 | 0.2% | 39 | 18 | 0.3% | 39 |
| Massachusetts | 33 | 0.2% | 38 | 19 | 0.3% | 38 | 14 | 0.2% | 41 |
| Vermont | 33 | 0.2% | 39 | 20 | 0.3% | 37 | 13 | 0.2% | 42 |
| South Dakota | 31 | 0.2% | 40 | 22 | 0.3% | 36 | 9 | 0.1% | 44 |
| Montana | 31 | 0.2% | 41 | 7 | 0.1% | 43 | 24 | 0.3% | 34 |
| Idaho | 30 | 0.2% | 42 | 7 | 0.1% | 44 | 23 | 0.3% | 36 |
| Utah | 24 | 0.2% | 43 | 5 | 0.1% | 45 | 19 | 0.3% | 38 |
| Nebraska | 24 | 0.2% | 44 | 12 | 0.2% | 40 | 12 | 0.2% | 43 |
| Connecticut | 14 | 0.1% | 45 | 9 | 0.1% | 42 | 5 | 0.1% | 47 |
| North Dakota | 8 | 0.1% | 46 | 2 | 0.0% | 47 | 6 | 0.1% | 45 |
| Wyoming | 5 | 0.0% | 47 | 0 | 0.0% | 48 | 5 | 0.1% | 46 |
| Rhode Island | 4 | 0.0% | 48 | 3 | 0.0% | 46 | 1 | 0.0% | 48 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
|  | 13,663 | 100.0% |  | 6,798 | 100.0% |  | 6,865 | 100.1% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Dec 1988

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 23,339 | 11.1% | 1 | 7,800 | 6.7% | 3 | 15,539 | 16.5% | 1 |
| North Carolina | 19,117 | 9.1% | 2 | 12,350 | 10.5% | 1 | 6,767 | 7.2% | 4 |
| Georgia | 14,612 | 6.9% | 3 | 7,287 | 6.2% | 4 | 7,325 | 7.8% | 3 |
| Alabama | 11,217 | 5.3% | 4 | 8,685 | 7.4% | 2 | 2,532 | 2.7% | 13 |
| South Carolina | 10,978 | 5.2% | 5 | 6,622 | 5.7% | 5 | 4,356 | 4.6% | 6 |
| California | 10,517 | 5.0% | 6 | 1,435 | 1.2% | 23 | 9,082 | 9.7% | 2 |
| Michigan | 10,334 | 4.9% | 7 | 5,778 | 4.9% | 7 | 4,556 | 4.8% | 5 |
| Tennessee | 8,859 | 4.2% | 8 | 6,229 | 5.3% | 6 | 2,630 | 2.8% | 12 |
| New York | 7,937 | 3.8% | 9 | 4,757 | 4.1% | 9 | 3,180 | 3.4% | 9 |
| Pennsylvania | 7,396 | 3.5% | 10 | 4,535 | 3.9% | 10 | 2,861 | 3.0% | 10 |
| Ohio | 6,883 | 3.3% | 11 | 4,792 | 4.1% | 8 | 2,091 | 2.2% | 16 |
| Indiana | 6,759 | 3.2% | 12 | 4,473 | 3.8% | 11 | 2,286 | 2.4% | 14 |
| Virginia | 5,580 | 2.6% | 13 | 3,711 | 3.2% | 13 | 1,869 | 2.0% | 17 |
| Kentucky | 5,435 | 2.6% | 14 | 3,951 | 3.4% | 12 | 1,484 | 1.6% | 19 |
| Arizona | 4,717 | 2.2% | 15 | 1,926 | 1.6% | 21 | 2,791 | 3.0% | 11 |
| Missouri | 4,348 | 2.1% | 16 | 3,028 | 2.6% | 15 | 1,320 | 1.4% | 20 |
| Mississippi | 4,307 | 2.0% | 17 | 3,241 | 2.8% | 14 | 1,066 | 1.1% | 21 |
| Texas | 4,239 | 2.0% | 18 | 2,135 | 1.8% | 19 | 2,104 | 2.2% | 15 |
| Washington | 4,184 | 2.0% | 19 | 444 | 0.4% | 35 | 3,740 | 4.0% | 7 |
| Oregon | 3,852 | 1.8% | 20 | 572 | 0.5% | 33 | 3,280 | 3.5% | 8 |
| Arkansas | 3,748 | 1.8% | 21 | 2,853 | 2.4% | 16 | 895 | 1.0% | 24 |
| Illinois | 3,170 | 1.5% | 22 | 2,140 | 1.8% | 18 | 1,030 | 1.1% | 23 |
| Maine | 2,725 | 1.3% | 23 | 2,238 | 1.9% | 17 | 487 | 0.5% | 31 |
| West Virginia | 2,651 | 1.3% | 24 | 1,903 | 1.6% | 22 | 748 | 0.8% | 25 |
| Wisconsin | 2,449 | 1.2% | 25 | 2,115 | 1.8% | 20 | 334 | 0.4% | 35 |
| Nevada | 2,361 | 1.1% | 26 | 563 | 0.5% | 34 | 1,798 | 1.9% | 18 |
| New Mexico | 2,275 | 1.1% | 27 | 1,225 | 1.0% | 25 | 1,050 | 1.1% | 22 |
| Delaware | 1,803 | 0.9% | 28 | 1,157 | 1.0% | 26 | 646 | 0.7% | 26 |
| Minnesota | 1,762 | 0.8% | 29 | 1,263 | 1.1% | 24 | 499 | 0.5% | 30 |
| Kansas | 1,564 | 0.7% | 30 | 969 | 0.8% | 28 | 595 | 0.6% | 27 |
| New Hampshire | 1,391 | 0.7% | 31 | 884 | 0.8% | 29 | 507 | 0.5% | 29 |
| Maryland | 1,352 | 0.6% | 32 | 808 | 0.7% | 31 | 544 | 0.6% | 28 |
| Louisiana | 1,339 | 0.6% | 33 | 1,133 | 1.0% | 27 | 206 | 0.2% | 44 |
| Iowa | 1,154 | 0.5% | 34 | 860 | 0.7% | 30 | 294 | 0.3% | 38 |
| Vermont | 891 | 0.4% | 35 | 639 | 0.5% | 32 | 252 | 0.3% | 42 |
| Colorado | 805 | 0.4% | 36 | 324 | 0.3% | 39 | 481 | 0.5% | 32 |
| Massachusetts | 707 | 0.3% | 37 | 411 | 0.4% | 36 | 296 | 0.3% | 37 |
| New Jersey | 695 | 0.3% | 38 | 325 | 0.3% | 38 | 370 | 0.4% | 34 |
| South Dakota | 613 | 0.3% | 39 | 364 | 0.3% | 37 | 249 | 0.3% | 43 |
| Idaho | 572 | 0.3% | 40 | 106 | 0.1% | 45 | 466 | 0.5% | 33 |
| Oklahoma | 553 | 0.3% | 41 | 285 | 0.2% | 40 | 268 | 0.3% | 39 |
| Nebraska | 458 | 0.2% | 42 | 199 | 0.2% | 41 | 259 | 0.3% | 40 |
| Montana | 441 | 0.2% | 43 | 116 | 0.1% | 44 | 325 | 0.3% | 36 |
| Utah | 321 | 0.2% | 44 | 63 | 0.1% | 47 | 258 | 0.3% | 41 |
| North Dakota | 255 | 0.1% | 45 | 140 | 0.1% | 43 | 115 | 0.1% | 45 |
| Connecticut | 250 | 0.1% | 46 | 176 | 0.2% | 42 | 74 | 0.1% | 46 |
| Rhode Island | 111 | 0.1% | 47 | 65 | 0.1% | 46 | 46 | 0.0% | 48 |
| Wyoming | 88 | 0.0% | 48 | 32 | 0.0% | 48 | 56 | 0.1% | 47 |
| Alaska | 18 | 0.0% | 49 | 14 | 0.0% | 49 | 4 | 0.0% | 49 |
| Hawaii | 2 | 0.0% | 50 | 0 | 0.0% | 50 | 2 | 0.0% | 50 |
|  | **211,134** | **100.1%** |  | **117,121** | **100.1%** |  | **94,013** | **99.9%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## December 1988

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 1,948 | 14.2% | 1 | 914 | 13.2% | 3 | 1,034 | 15.1% | 2 |
| Indiana | 1,676 | 12.2% | 2 | 964 | 14.0% | 1 | 712 | 10.4% | 4 |
| Florida | 1,671 | 12.2% | 3 | 481 | 7.0% | 7 | 1,190 | 17.4% | 1 |
| North Carolina | 1,457 | 10.6% | 4 | 954 | 13.8% | 2 | 503 | 7.4% | 5 |
| Alabama | 1,252 | 9.1% | 5 | 838 | 12.1% | 4 | 414 | 6.1% | 8 |
| Pennsylvania | 1,000 | 7.3% | 6 | 573 | 8.3% | 6 | 427 | 6.2% | 7 |
| California | 939 | 6.8% | 7 | 140 | 2.0% | 13 | 799 | 11.7% | 3 |
| Tennessee | 886 | 6.5% | 8 | 604 | 8.8% | 5 | 282 | 4.1% | 9 |
| Oregon | 592 | 4.3% | 9 | 111 | 1.6% | 15 | 481 | 7.0% | 6 |
| Texas | 333 | 2.4% | 10 | 187 | 2.7% | 10 | 146 | 2.1% | 11 |
| Mississippi | 323 | 2.4% | 11 | 242 | 3.5% | 8 | 81 | 1.2% | 14 |
| Arizona | 257 | 1.9% | 12 | 113 | 1.6% | 14 | 144 | 2.1% | 12 |
| Virginia | 251 | 1.8% | 13 | 198 | 2.9% | 9 | 53 | 0.8% | 17 |
| Idaho | 238 | 1.7% | 14 | 40 | 0.6% | 19 | 198 | 2.9% | 10 |
| Ohio | 232 | 1.7% | 15 | 153 | 2.2% | 11 | 79 | 1.2% | 15 |
| Wisconsin | 187 | 1.4% | 16 | 142 | 2.1% | 12 | 45 | 0.7% | 19 |
| Nebraska | 133 | 1.0% | 17 | 74 | 1.1% | 16 | 59 | 0.9% | 16 |
| Kansas | 114 | 0.8% | 18 | 66 | 1.0% | 17 | 48 | 0.7% | 18 |
| Washington | 93 | 0.7% | 19 | 1 | 0.0% | 22 | 92 | 1.3% | 13 |
| Minnesota | 82 | 0.6% | 20 | 58 | 0.8% | 18 | 24 | 0.4% | 20 |
| Maine | 46 | 0.3% | 21 | 38 | 0.6% | 20 | 8 | 0.1% | 22 |
| Colorado | 25 | 0.2% | 22 | 8 | 0.1% | 21 | 17 | 0.2% | 21 |
| Alaska | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Missouri | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Utah | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| New York | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Montana | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| | **13,735** | **100.1%** | | **6,899** | **100.0%** | | **6,836** | **100.0%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Dec 1988

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 32,956 | 15.6% | 1 | 16,645 | 14.1% | 2 | 16,311 | 17.4% | 1 |
| Indiana | 28,716 | 13.6% | 2 | 18,325 | 15.5% | 1 | 10,391 | 11.1% | 4 |
| North Carolina | 22,786 | 10.8% | 3 | 16,029 | 13.6% | 3 | 6,757 | 7.2% | 5 |
| Alabama | 21,431 | 10.1% | 4 | 15,748 | 13.4% | 4 | 5,683 | 6.1% | 8 |
| Florida | 18,412 | 8.7% | 5 | 5,404 | 4.6% | 7 | 13,008 | 13.9% | 2 |
| Pennsylvania | 15,249 | 7.2% | 6 | 9,077 | 7.7% | 6 | 6,172 | 6.6% | 6 |
| Tennessee | 14,389 | 6.8% | 7 | 10,405 | 8.8% | 5 | 3,984 | 4.2% | 9 |
| California | 12,142 | 5.7% | 8 | 1,723 | 1.5% | 14 | 10,419 | 11.1% | 3 |
| Oregon | 6,829 | 3.2% | 9 | 1,020 | 0.9% | 18 | 5,809 | 6.2% | 7 |
| Texas | 6,510 | 3.1% | 10 | 3,336 | 2.8% | 9 | 3,174 | 3.4% | 10 |
| Mississippi | 5,462 | 2.6% | 11 | 4,302 | 3.6% | 8 | 1,160 | 1.2% | 14 |
| Arizona | 4,265 | 2.0% | 12 | 1,915 | 1.6% | 13 | 2,350 | 2.5% | 11 |
| Virginia | 3,950 | 1.9% | 13 | 3,230 | 2.7% | 10 | 720 | 0.8% | 17 |
| Ohio | 3,456 | 1.6% | 14 | 2,533 | 2.1% | 11 | 923 | 1.0% | 16 |
| Wisconsin | 3,017 | 1.4% | 15 | 2,533 | 2.1% | 12 | 484 | 0.5% | 20 |
| Idaho | 2,722 | 1.3% | 16 | 615 | 0.5% | 19 | 2,107 | 2.2% | 12 |
| Nebraska | 2,383 | 1.1% | 17 | 1,321 | 1.1% | 17 | 1,062 | 1.1% | 15 |
| Kansas | 2,134 | 1.0% | 18 | 1,530 | 1.3% | 15 | 604 | 0.6% | 19 |
| Minnesota | 2,102 | 1.0% | 19 | 1,462 | 1.2% | 16 | 640 | 0.7% | 18 |
| Washington | 1,285 | 0.6% | 20 | 41 | 0.0% | 23 | 1,244 | 1.3% | 13 |
| Maine | 671 | 0.3% | 21 | 527 | 0.4% | 20 | 144 | 0.2% | 23 |
| Colorado | 465 | 0.2% | 22 | 136 | 0.1% | 21 | 329 | 0.4% | 22 |
| Missouri | 458 | 0.2% | 23 | 66 | 0.1% | 22 | 392 | 0.4% | 21 |
| Rhode Island | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| New York | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| | **211,790** | **100.0%** | | **117,923** | **99.7%** | | **93,867** | **100.1%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

A6325-1
3/10/89

# Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

## JANUARY 1989

Shipments for January were up 18.9 percent over January last year, recovering almost to their 1987 level, when annual shipments topped 230,000 homes. 15,252 homes were shipped in the first month of the year, 2,459 more than the 12,823 shipped one year ago. It would be premature to make predictions on the basis of one month's results. Nevertheless, the strong recovery of this January over last is an encouraging sign.

All of the regions except the mountain participated in the upturn. Arizona and New Mexico showed the greatest absolute shipment decreases for that region. The same ten states as at year end 1988 appear in the top ten shipment states column, all with increases in shipments from last January.

### Regional Shipments, Percent Change and Market Share

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 1,302 | 8.5 | + 14.4 | 1,138 | 8.9 |
| East North Central | 1,868 | 12.2 | + 44.9 | 1,289 | 10.1 |
| West North Central | 512 | 3.4 | + 24.9 | 410 | 3.2 |
| South Atlantic | 6,156 | 40.4 | + 18.1 | 5,212 | 40.6 |
| South Central | 2,584 | 16.9 | + 19.6 | 2,161 | 16.9 |
| Mountain | 723 | 4.7 | - 1.9 | 737 | 5.6 |
| Pacific | 1,584 | 10.4 | + 33.3 | 1,188 | 9.3 |

### Top Ten States, Percent Change and Market Share

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 2,211 | 15.0 | + 11.9 | 1,975 | 16.3 | 1 |
| 2. North Carolina | 1,364 | 9.3 | + 32.7 | 1,028 | 8.5 | 2 |
| 3. Georgia | 1,064 | 7.2 | + 9.1 | 975 | 8.0 | 3 |
| 4. California | 826 | 5.6 | + 12.5 | 734 | 6.0 | 4 |
| 5. Alabama | 815 | 5.5 | + 37.2 | 594 | 4.9 | 6 |
| 6. Michigan | 750 | 5.1 | + 57.6 | 476 | 3.9 | 8 |
| 7. South Carolina | 690 | 4.7 | + 1.6 | 679 | 5.6 | 5 |
| 8. Tennessee | 574 | 3.9 | + 9.3 | 525 | 4.3 | 7 |
| 9. Pennsylvania | 498 | 3.4 | + 21.5 | 410 | 3.4 | 9 |
| 10. New York | 459 | 3.1 | + 23.7 | 371 | 3.1 | 10 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,312 | 18.1% | January | 12,961 | 15,312 | 18.1% |
| February | 15,195 | | | Jan-Feb | 28,156 | | |
| March | 18,813 | | | Jan-Mar | 46,969 | | |
| April | 18,761 | | | Jan-Apr | 65,730 | | |
| May | 19,990 | | | Jan-May | 85,720 | | |
| June | 21,690 | | | Jan-June | 107,410 | | |
| July | 16,673 | | | Jan-July | 124,083 | | |
| August | 21,894 | | | Jan-Aug | 145,977 | | |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | | | Jan-Feb | 27,856 | | |
| March | 19,011 | | | Jan-Mar | 46,867 | | |
| April | 18,931 | | | Jan-Apr | 65,798 | | |
| May | 20,171 | | | Jan-May | 85,969 | | |
| June | 21,652 | | | Jan-June | 107,621 | | |
| July | 16,708 | | | Jan-July | 124,329 | | |
| August | 21,879 | | | Jan-Aug | 146,208 | | |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | | February | 988 | |
| March | 4.2% | | March | 790 | |
| April | 3.3% | | April | 620 | |
| May | 2.2% | | May | 439 | |
| June | 2.2% | | June | 477 | |
| July | 2.7% | | July | 442 | |
| August | 2.1% | | August | 457 | |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | January | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 43 | 33 | - 23.3% | 43 | 33 | - 23.3% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 840 | 1,095 | 30.4% | 840 | 1,095 | 30.4% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **883** | **1,128** | **27.7%** | **883** | **1,128** | **27.7%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 1,369 | 1,769 | 29.2% | 1,369 | 1,769 | 29.2% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 112 | 179 | 59.8% | 112 | 179 | 59.8% |
| Wisconsin | 107 | 115 | 7.5% | 107 | 115 | 7.5% |
| **Total** | **1,588** | **2,063** | **29.9%** | **1,588** | **2,063** | **29.9%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 102 | 124 | 21.6% | 102 | 124 | 21.6% |
| Minnesota | 48 | 67 | 39.6% | 48 | 67 | 39.6% |
| Missouri | 25 | 29 | 16.0% | 25 | 29 | 16.0% |
| Nebraska | 142 | 166 | 16.9% | 142 | 166 | 16.9% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **317** | **386** | **21.8%** | **317** | **386** | **21.8%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,503 | 1,853 | 23.3% | 1,503 | 1,853 | 23.3% |
| Georgia | 2,349 | 2,263 | - 3.7% | 2,349 | 2,263 | - 3.7% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 1,315 | 1,544 | 17.4% | 1,315 | 1,544 | 17.4% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 224 | 278 | 24.1% | 224 | 278 | 24.1% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **5,391** | **5,938** | **10.1%** | **5,391** | **5,938** | **10.1%** |
| **South Central** | | | | | | |
| Alabama | 986 | 1,374 | 39.4% | 986 | 1,374 | 39.4% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 300 | 367 | 22.3% | 300 | 367 | 22.3% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 883 | 1,160 | 31.4% | 883 | 1,160 | 31.4% |
| Texas | 465 | 296 | - 36.3% | 465 | 296 | - 36.3% |
| **Total** | **2,634** | **3,197** | **21.4%** | **2,634** | **3,197** | **21.4%** |

## Mobile/Manufactured Home Production

| | January 1988 | January 1989 | % Change | Year-To-Date 1988 | Year-To-Date 1989 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 333 | 260 | - 21.9% | 333 | 260 | - 21.9% |
| Colorado | 30 | 21 | - 30.0% | 30 | 21 | - 30.0% |
| Idaho | 103 | 245 | 137.9% | 103 | 245 | 137.9% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **466** | **526** | **12.9%** | **466** | **526** | **12.9%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 851 | 939 | 10.3% | 851 | 939 | 10.3% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 394 | 621 | 57.6% | 394 | 621 | 57.6% |
| Washington | 71 | 127 | 78.9% | 71 | 127 | 78.9% |
| **Total** | **1,316** | **1,687** | **28.2%** | **1,316** | **1,687** | **28.2%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 366 | 387 | 5.7% | 366 | 387 | 5.7% |
| **Total Production** | **12,961** | **15,312** | **18.1%** | **12,961** | **15,312** | **18.1%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | January | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 17 | 9 | - 47.1% | 17 | 9 | - 47.1% |
| Maine | 152 | 118 | - 22.4% | 152 | 118 | - 22.4% |
| Massachusetts | 45 | 27 | - 40.0% | 45 | 27 | - 40.0% |
| New Hampshire | 45 | 65 | 44.4% | 45 | 65 | 44.4% |
| New Jersey | 45 | 94 | 108.9% | 45 | 94 | 108.9% |
| New York | 371 | 459 | 23.7% | 371 | 459 | 23.7% |
| Pennsylvania | 410 | 498 | 21.5% | 410 | 498 | 21.5% |
| Rhode Island | 13 | 3 | - 76.9% | 13 | 3 | - 76.9% |
| Vermont | 40 | 29 | - 27.5% | 40 | 29 | - 27.5% |
| **Total** | **1,138** | **1,302** | **14.4%** | **1,138** | **1,302** | **14.4%** |
| **East North Central** | | | | | | |
| Illinois | 143 | 155 | 8.4% | 143 | 155 | 8.4% |
| Indiana | 277 | 426 | 53.8% | 277 | 426 | 53.8% |
| Michigan | 476 | 750 | 57.6% | 476 | 750 | 57.6% |
| Ohio | 316 | 447 | 41.5% | 316 | 447 | 41.5% |
| Wisconsin | 77 | 90 | 16.9% | 77 | 90 | 16.9% |
| **Total** | **1,289** | **1,868** | **44.9%** | **1,289** | **1,868** | **44.9%** |
| **West North Central** | | | | | | |
| Iowa | 49 | 55 | 12.2% | 49 | 55 | 12.2% |
| Kansas | 86 | 104 | 20.9% | 86 | 104 | 20.9% |
| Minnesota | 36 | 47 | 30.6% | 36 | 47 | 30.6% |
| Missouri | 183 | 227 | 24.0% | 183 | 227 | 24.0% |
| Nebraska | 25 | 43 | 72.0% | 25 | 43 | 72.0% |
| North Dakota | 4 | 3 | - 25.0% | 4 | 3 | - 25.0% |
| South Dakota | 27 | 33 | 22.2% | 27 | 33 | 22.2% |
| **Total** | **410** | **512** | **24.9%** | **410** | **512** | **24.9%** |
| **South Atlantic** | | | | | | |
| Delaware | 132 | 121 | - 8.3% | 132 | 121 | - 8.3% |
| Florida | 1,975 | 2,211 | 11.9% | 1,975 | 2,211 | 11.9% |
| Georgia | 975 | 1,064 | 9.1% | 975 | 1,064 | 9.1% |
| Maryland | 87 | 144 | 65.5% | 87 | 144 | 65.5% |
| North Carolina | 1,028 | 1,364 | 32.7% | 1,028 | 1,364 | 32.7% |
| South Carolina | 679 | 690 | 1.6% | 679 | 690 | 1.6% |
| Virginia | 226 | 381 | 68.6% | 226 | 381 | 68.6% |
| West Virginia | 110 | 181 | 64.5% | 110 | 181 | 64.5% |
| **Total** | **5,212** | **6,156** | **18.1%** | **5,212** | **6,156** | **18.1%** |
| **South Central** | | | | | | |
| Alabama | 594 | 815 | 37.2% | 594 | 815 | 37.2% |
| Arkansas | 156 | 231 | 48.1% | 156 | 231 | 48.1% |
| Kentucky | 273 | 398 | 45.8% | 273 | 398 | 45.8% |
| Louisiana | 114 | 66 | - 42.1% | 114 | 66 | - 42.1% |
| Mississippi | 186 | 229 | 23.1% | 186 | 229 | 23.1% |
| Oklahoma | 24 | 34 | 41.7% | 24 | 34 | 41.7% |
| Tennessee | 525 | 574 | 9.3% | 525 | 574 | 9.3% |
| Texas | 289 | 237 | - 18.0% | 289 | 237 | - 18.0% |
| **Total** | **2,161** | **2,584** | **19.6%** | **2,161** | **2,584** | **19.6%** |

## Mobile/Manufactured Home Shipments

| | January 1988 | January 1989 | % Change | Year-To-Date 1988 | Year-To-Date 1989 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 369 | 295 | - 20.1% | 369 | 295 | - 20.1% |
| Colorado | 38 | 28 | - 26.3% | 38 | 28 | - 26.3% |
| Idaho | 25 | 39 | 56.0% | 25 | 39 | 56.0% |
| Montana | 13 | 34 | 161.5% | 13 | 34 | 161.5% |
| Nevada | 97 | 216 | 122.7% | 97 | 216 | 122.7% |
| New Mexico | 175 | 89 | - 49.1% | 175 | 89 | - 49.1% |
| Utah | 15 | 18 | 20.0% | 15 | 18 | 20.0% |
| Wyoming | 5 | 4 | - 20.0% | 5 | 4 | - 20.0% |
| **Total** | **737** | **723** | **- 1.9%** | **737** | **723** | **- 1.9%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| California | 734 | 826 | 12.5% | 734 | 826 | 12.5% |
| Hawaii | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Oregon | 242 | 376 | 55.4% | 242 | 376 | 55.4% |
| Washington | 212 | 382 | 80.2% | 212 | 382 | 80.2% |
| **Total** | **1,188** | **1,584** | **33.3%** | **1,188** | **1,584** | **33.3%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 688 | 523 | - 24.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **12,135** | **14,729** | **21.4%** | **12,823** | **15,252** | **18.9%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date

## 1989 Product Mix

| | Jan-Jan Shipments | | | Jan-Jan Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 6 | 3 | 9 | * | * | * |
| Maine | 93 | 25 | 118 | 26 | 7 | 33 |
| Massachusetts * | 11 | 16 | 27 | * | * | * |
| New Hampshire * | 35 | 30 | 65 | * | * | * |
| New Jersey * | 41 | 53 | 94 | * | * | * |
| New York * | 268 | 191 | 459 | * | * | * |
| Pennsylvania | 306 | 192 | 498 | 654 | 441 | 1,095 |
| Rhode Island * | 2 | 1 | 3 | * | * | * |
| Vermont * | 22 | 7 | 29 | * | * | * |
| **Total** | **784** | **518** | **1,302** | **680** | **448** | **1,128** |
| | **60.2%** | **39.8%** | **100.0%** | **60.3%** | **39.7%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 120 | 35 | 155 | * | * | * |
| Indiana | 292 | 134 | 426 | 1,117 | 652 | 1,769 |
| Michigan * | 423 | 327 | 750 | * | * | * |
| Ohio | 312 | 135 | 447 | 114 | 65 | 179 |
| Wisconsin | 78 | 12 | 90 | 97 | 18 | 115 |
| **Total** | **1,225** | **643** | **1,868** | **1,328** | **735** | **2,063** |
| | **65.6%** | **34.4%** | **100.0%** | **64.4%** | **35.6%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 46 | 9 | 55 | * | * | * |
| Kansas | 60 | 44 | 104 | 85 | 39 | 124 |
| Minnesota | 35 | 12 | 47 | 53 | 14 | 67 |
| Missouri | 152 | 75 | 227 | 4 | 25 | 29 |
| Nebraska | 23 | 20 | 43 | 86 | 80 | 166 |
| North Dakota * | 1 | 2 | 3 | * | * | * |
| South Dakota * | 19 | 14 | 33 | * | * | * |
| **Total** | **336** | **176** | **512** | **228** | **158** | **386** |
| | **65.6%** | **34.4%** | **100.0%** | **59.1%** | **40.9%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 79 | 42 | 121 | * | * | * |
| Florida | 698 | 1,513 | 2,211 | 547 | 1,306 | 1,853 |
| Georgia | 497 | 567 | 1,064 | 1,046 | 1,217 | 2,263 |
| Maryland * | 64 | 80 | 144 | * | * | * |
| North Carolina | 835 | 529 | 1,364 | 1,034 | 510 | 1,544 |
| South Carolina * | 380 | 310 | 690 | * | * | * |
| Virginia | 226 | 155 | 381 | 221 | 57 | 278 |
| West Virginia * | 140 | 41 | 181 | * | * | * |
| **Total** | **2,919** | **3,237** | **6,156** | **2,848** | **3,090** | **5,938** |
| | **47.4%** | **52.6%** | **100.0%** | **48.0%** | **52.0%** | **100.0%** |

## Year-To-Date

## 1989 Product Mix

| | Jan-Jan Shipments | | | Jan-Jan Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 628 | 187 | 815 | 1,008 | 366 | 1,374 |
| Arkansas * | 163 | 68 | 231 | * | * | * |
| Kentucky * | 295 | 103 | 398 | * | * | * |
| Louisiana * | 53 | 13 | 66 | * | * | * |
| Mississippi | 154 | 75 | 229 | 265 | 102 | 367 |
| Oklahoma * | 17 | 17 | 34 | * | * | * |
| Tennessee | 412 | 162 | 574 | 856 | 304 | 1,160 |
| Texas | 124 | 113 | 237 | 159 | 137 | 296 |
| **Total** | **1,846**<br>**71.4%** | **738**<br>**28.6%** | **2,584**<br>**100.0%** | **2,288**<br>**71.6%** | **909**<br>**28.4%** | **3,197**<br>**100.0%** |
| **Mountain** | | | | | | |
| Arizona | 101 | 194 | 295 | 94 | 166 | 260 |
| Colorado | 9 | 19 | 28 | 8 | 13 | 21 |
| Idaho | 10 | 29 | 39 | 52 | 193 | 245 |
| Montana * | 7 | 27 | 34 | * | * | * |
| Nevada * | 40 | 176 | 216 | * | * | * |
| New Mexico * | 56 | 33 | 89 | * | * | * |
| Utah * | 3 | 15 | 18 | * | * | * |
| Wyoming * | 1 | 3 | 4 | * | * | * |
| **Total** | 227<br>**31.4%** | 496<br>**68.6%** | 723<br>100.0% | 154<br>**29.3%** | 372<br>**70.7%** | 526<br>**100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 0 | 0 | 0 | * | * | * |
| California | 129 | 697 | 826 | 146 | 793 | 939 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 58 | 318 | 376 | 112 | 509 | 621 |
| Washington | 54 | 328 | 382 | 1 | 126 | 127 |
| **Total** | **241**<br>**15.2%** | **1,343**<br>**84.8%** | **1,584**<br>**100.0%** | **259**<br>**15.4%** | **1,428**<br>**84.6%** | **1,687**<br>**100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 7,578<br>51.4% | 7,151<br>48.6% | 14,729<br>100.0% | 7,785<br>52.2% | 7,140<br>47.8% | 14,925<br>100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 386 | 137 | 523 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 234 | 153 | 387 |
| **Total** | **7,964**<br>**52.2%** | **7,288**<br>**47.8%** | **15,252**<br>**100.0%** | **8,019**<br>**52.4%** | **7,293**<br>**47.6%** | **15,312**<br>**100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## January 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,211 | 15.0% | 1 | 698 | 9.2% | 2 | 1,513 | 21.2% | 1 |
| North Carolina | 1,364 | 9.3% | 2 | 835 | 11.0% | 1 | 529 | 7.4% | 4 |
| Georgia | 1,064 | 7.2% | 3 | 497 | 6.6% | 4 | 567 | 7.9% | 3 |
| California | 826 | 5.6% | 4 | 129 | 1.7% | 18 | 697 | 9.7% | 2 |
| Alabama | 815 | 5.5% | 5 | 628 | 8.3% | 3 | 187 | 2.6% | 12 |
| Michigan | 750 | 5.1% | 6 | 423 | 5.6% | 5 | 327 | 4.6% | 6 |
| South Carolina | 690 | 4.7% | 7 | 380 | 5.0% | 7 | 310 | 4.3% | 8 |
| Tennessee | 574 | 3.9% | 8 | 412 | 5.4% | 6 | 162 | 2.3% | 14 |
| Pennsylvania | 498 | 3.4% | 9 | 306 | 4.0% | 9 | 192 | 2.7% | 10 |
| New York | 459 | 3.1% | 10 | 268 | 3.5% | 12 | 191 | 2.7% | 11 |
| Ohio | 447 | 3.0% | 11 | 312 | 4.1% | 8 | 135 | 1.9% | 16 |
| Indiana | 426 | 2.9% | 12 | 292 | 3.9% | 11 | 134 | 1.9% | 17 |
| Kentucky | 398 | 2.7% | 13 | 295 | 3.9% | 10 | 103 | 1.4% | 19 |
| Washington | 382 | 2.6% | 14 | 54 | 0.7% | 29 | 328 | 4.6% | 5 |
| Virginia | 381 | 2.6% | 15 | 226 | 3.0% | 13 | 155 | 2.2% | 15 |
| Oregon | 376 | 2.6% | 16 | 58 | 0.8% | 27 | 318 | 4.4% | 7 |
| Arizona | 295 | 2.0% | 17 | 101 | 1.3% | 21 | 194 | 2.7% | 9 |
| Texas | 237 | 1.6% | 18 | 124 | 1.6% | 19 | 113 | 1.6% | 18 |
| Arkansas | 231 | 1.6% | 19 | 163 | 2.2% | 14 | 68 | 1.0% | 23 |
| Mississippi | 229 | 1.6% | 20 | 154 | 2.0% | 15 | 75 | 1.0% | 21 |
| Missouri | 227 | 1.5% | 21 | 152 | 2.0% | 16 | 75 | 1.0% | 22 |
| Nevada | 216 | 1.5% | 22 | 40 | 0.5% | 33 | 176 | 2.5% | 13 |
| West Virginia | 181 | 1.2% | 23 | 140 | 1.8% | 17 | 41 | 0.6% | 27 |
| Illinois | 155 | 1.1% | 24 | 120 | 1.6% | 20 | 35 | 0.5% | 28 |
| Maryland | 144 | 1.0% | 25 | 64 | 0.8% | 25 | 80 | 1.1% | 20 |
| Delaware | 121 | 0.8% | 26 | 79 | 1.0% | 23 | 42 | 0.6% | 26 |
| Maine | 118 | 0.8% | 27 | 93 | 1.2% | 22 | 25 | 0.3% | 33 |
| Kansas | 104 | 0.7% | 28 | 60 | 0.8% | 26 | 44 | 0.6% | 25 |
| New Jersey | 94 | 0.6% | 29 | 41 | 0.5% | 32 | 53 | 0.7% | 24 |
| Wisconsin | 90 | 0.6% | 30 | 78 | 1.0% | 24 | 12 | 0.2% | 42 |
| New Mexico | 89 | 0.6% | 31 | 56 | 0.7% | 28 | 33 | 0.5% | 29 |
| Louisiana | 66 | 0.4% | 32 | 53 | 0.7% | 30 | 13 | 0.2% | 40 |
| New Hampshire | 65 | 0.4% | 33 | 35 | 0.5% | 34 | 30 | 0.4% | 30 |
| Iowa | 55 | 0.4% | 34 | 46 | 0.6% | 31 | 9 | 0.1% | 43 |
| Minnesota | 47 | 0.3% | 35 | 35 | 0.5% | 35 | 12 | 0.2% | 41 |
| Nebraska | 43 | 0.3% | 36 | 23 | 0.3% | 36 | 20 | 0.3% | 34 |
| Idaho | 39 | 0.3% | 37 | 10 | 0.1% | 41 | 29 | 0.4% | 31 |
| Montana | 34 | 0.2% | 38 | 7 | 0.1% | 43 | 27 | 0.4% | 32 |
| Oklahoma | 34 | 0.2% | 39 | 17 | 0.2% | 39 | 17 | 0.2% | 36 |
| South Dakota | 33 | 0.2% | 40 | 19 | 0.3% | 38 | 14 | 0.2% | 39 |
| Vermont | 29 | 0.2% | 41 | 22 | 0.3% | 37 | 7 | 0.1% | 44 |
| Colorado | 28 | 0.2% | 42 | 9 | 0.1% | 42 | 19 | 0.3% | 35 |
| Massachusetts | 27 | 0.2% | 43 | 11 | 0.1% | 40 | 16 | 0.2% | 37 |
| Utah | 18 | 0.1% | 44 | 3 | 0.0% | 45 | 15 | 0.2% | 38 |
| Connecticut | 9 | 0.1% | 45 | 6 | 0.1% | 44 | 3 | 0.0% | 45 |
| Wyoming | 4 | 0.0% | 46 | 1 | 0.0% | 48 | 3 | 0.0% | 46 |
| North Dakota | 3 | 0.0% | 47 | 1 | 0.0% | 47 | 2 | 0.0% | 47 |
| Rhode Island | 3 | 0.0% | 48 | 2 | 0.0% | 46 | 1 | 0.0% | 48 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
|  | **14,729** | **99.9%** |  | **7,578** | **99.6%** |  | **7,151** | **99.9%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## January 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,263 | 15.2% | 1 | 1,046 | 13.4% | 2 | 1,217 | 17.0% | 2 |
| Florida | 1,853 | 12.4% | 2 | 547 | 7.0% | 7 | 1,306 | 18.3% | 1 |
| Indiana | 1,769 | 11.9% | 3 | 1,117 | 14.3% | 1 | 652 | 9.1% | 4 |
| North Carolina | 1,544 | 10.3% | 4 | 1,034 | 13.3% | 3 | 510 | 7.1% | 5 |
| Alabama | 1,374 | 9.2% | 5 | 1,008 | 12.9% | 4 | 366 | 5.1% | 8 |
| Tennessee | 1,160 | 7.8% | 6 | 856 | 11.0% | 5 | 304 | 4.3% | 9 |
| Pennsylvania | 1,095 | 7.3% | 7 | 654 | 8.4% | 6 | 441 | 6.2% | 7 |
| California | 939 | 6.3% | 8 | 146 | 1.9% | 11 | 793 | 11.1% | 3 |
| Oregon | 621 | 4.2% | 9 | 112 | 1.4% | 13 | 509 | 7.1% | 6 |
| Mississippi | 367 | 2.5% | 10 | 265 | 3.4% | 8 | 102 | 1.4% | 14 |
| Texas | 296 | 2.0% | 11 | 159 | 2.0% | 10 | 137 | 1.9% | 12 |
| Virginia | 278 | 1.9% | 12 | 221 | 2.8% | 9 | 57 | 0.8% | 17 |
| Arizona | 260 | 1.7% | 13 | 94 | 1.2% | 15 | 166 | 2.3% | 11 |
| Idaho | 245 | 1.6% | 14 | 52 | 0.7% | 19 | 193 | 2.7% | 10 |
| Ohio | 179 | 1.2% | 15 | 114 | 1.5% | 12 | 65 | 0.9% | 16 |
| Nebraska | 166 | 1.1% | 16 | 86 | 1.1% | 16 | 80 | 1.1% | 15 |
| Washington | 127 | 0.9% | 17 | 1 | 0.0% | 23 | 126 | 1.8% | 13 |
| Kansas | 124 | 0.8% | 18 | 85 | 1.1% | 17 | 39 | 0.5% | 18 |
| Wisconsin | 115 | 0.8% | 19 | 97 | 1.2% | 14 | 18 | 0.3% | 20 |
| Minnesota | 67 | 0.4% | 20 | 53 | 0.7% | 18 | 14 | 0.2% | 21 |
| Maine | 33 | 0.2% | 21 | 26 | 0.3% | 20 | 7 | 0.1% | 23 |
| Missouri | 29 | 0.2% | 22 | 4 | 0.1% | 22 | 25 | 0.4% | 19 |
| Colorado | 21 | 0.1% | 23 | 8 | 0.1% | 21 | 13 | 0.2% | 22 |
| New Jersey | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| New York | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| | **14,925** | **100.0%** | | **7,785** | **99.8%** | | **7,140** | **99.9%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

A6325-1
4/12/89

# Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

**FEBRUARY 1989**

After a strong increase in January, February shipments fell slightly, off 547 homes or -3.6 percent from a year ago. Year-to-date shipments are still ahead of last year by 1,882 homes, up 6.4 percent.

Regional performance through February is very positive, with only the mountain region, led by Arizona and New Mexico, showing negative numbers. That contrasts with February year-to-date shipments last year where all but the pacific region had declines. Performance in the top ten shipment states is more positive this year as well, with only three states showing declines, compared to nine out of ten declines last year.

Ohio replaces New York from last month as the tenth largest shipment state.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through February

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 2,594 | 8.7 | + 10.4 | 2,350 | 8.4 |
| East North Central | 3,812 | 12.8 | + 27.9 | 2,981 | 10.7 |
| West North Central | 1,168 | 3.9 | + 14.3 | 1,022 | 3.7 |
| South Atlantic | 11,705 | 39.4 | + 6.1 | 11,033 | 39.6 |
| South Central | 4,895 | 16.5 | + 0.4 | 4,875 | 17.5 |
| Mountain | 1,471 | 4.9 | - 9.8 | 1,630 | 5.9 |
| Pacific | 2,987 | 10.0 | + 21.9 | 2,451 | 8.8 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through February

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 4,321 | 15.1 | + 11.7 | 3,870 | 14.7 | 1 |
| 2. North Carolina | 2,543 | 8.9 | + 9.2 | 2,329 | 8.8 | 2 |
| 3. Georgia | 1,895 | 6.6 | - 8.7 | 2,076 | 7.9 | 3 |
| 4. California | 1,644 | 5.7 | + 9.7 | 1,499 | 5.7 | 4 |
| 5. Alabama | 1,543 | 5.4 | + 19.2 | 1,294 | 4.9 | 6 |
| 6. Michigan | 1,454 | 5.1 | + 38.5 | 1,050 | 4.0 | 8 |
| 7. South Carolina | 1,359 | 4.7 | - 8.4 | 1,483 | 5.6 | 5 |
| 8. Tennessee | 1,093 | 3.8 | - 1.3 | 1,107 | 4.2 | 7 |
| 9. Pennsylvania | 1,022 | 3.6 | + 22.7 | 833 | 3.2 | 10 |
| 10. Ohio | 941 | 3.3 | + 22.8 | 766 | 2.9 | 12 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | Cummulative for Year | | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,312 | 18.1% | January | 12,961 | 15,312 | 18.1% |
| February | 15,195 | 14,637 | - 3.7% | Jan-Feb | 28,156 | 29,949 | 6.4% |
| March | 18,813 | | | Jan-Mar | 46,969 | | |
| April | 18,761 | | | Jan-Apr | 65,730 | | |
| May | 19,990 | | | Jan-May | 85,720 | | |
| June | 21,690 | | | Jan-June | 107,410 | | |
| July | 16,673 | | | Jan-July | 124,083 | | |
| August | 21,894 | | | Jan-Aug | 145,977 | | |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | Cummulative for Year | | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | 14,486 | - 3.6% | Jan-Feb | 27,856 | 29,738 | 6.8% |
| March | 19,011 | | | Jan-Mar | 46,867 | | |
| April | 18,931 | | | Jan-Apr | 65,798 | | |
| May | 20,171 | | | Jan-May | 85,969 | | |
| June | 21,652 | | | Jan-June | 107,621 | | |
| July | 16,708 | | | Jan-July | 124,329 | | |
| August | 21,879 | | | Jan-Aug | 146,208 | | |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | 5.0% | February | 988 | 734 |
| March | 4.2% | | March | 790 | |
| April | 3.3% | | April | 620 | |
| May | 2.2% | | May | 439 | |
| June | 2.2% | | June | 477 | |
| July | 2.7% | | July | 442 | |
| August | 2.1% | | August | 457 | |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 50 | 27 | - 46.0% | 93 | 60 | - 35.5% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 993 | 1,073 | 8.1% | 1,833 | 2,168 | 18.3% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,043** | **1,100** | **5.5%** | **1,926** | **2,228** | **15.7%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 1,759 | 1,851 | 5.2% | 3,128 | 3,620 | 15.7% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 209 | 258 | 23.4% | 321 | 437 | 36.1% |
| Wisconsin | 130 | 158 | 21.5% | 237 | 273 | 15.2% |
| **Total** | **2,098** | **2,267** | **8.1%** | **3,686** | **4,330** | **17.5%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 126 | 128 | 1.6% | 228 | 252 | 10.5% |
| Minnesota | 127 | 147 | 15.7% | 175 | 214 | 22.3% |
| Missouri | 38 | 42 | 10.5% | 63 | 71 | 12.7% |
| Nebraska | 157 | 152 | - 3.2% | 299 | 318 | 6.4% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **448** | **469** | **4.7%** | **765** | **855** | **11.8%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,488 | 1,728 | 16.1% | 2,991 | 3,581 | 19.7% |
| Georgia | 2,442 | 2,078 | - 14.9% | 4,791 | 4,341 | - 9.4% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 1,666 | 1,351 | - 18.9% | 2,981 | 2,895 | - 2.9% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 256 | 230 | - 10.2% | 480 | 508 | 5.8% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **5,852** | **5,387** | **- 7.9%** | **11,243** | **11,325** | **0.7%** |
| **South Central** | | | | | | |
| Alabama | 1,380 | 1,369 | - 0.8% | 2,366 | 2,743 | 15.9% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 361 | 355 | - 1.7% | 661 | 722 | 9.2% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,025 | 1,001 | - 2.3% | 1,908 | 2,161 | 13.3% |
| Texas | 628 | 283 | - 54.9% | 1,093 | 579 | - 47.0% |
| **Total** | **3,394** | **3,008** | **- 11.4%** | **6,028** | **6,205** | **2.9%** |

## Mobile/Manufactured Home Production

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 359 | 291 | - 18.9% | 692 | 551 | - 20.4% |
| Colorado | 35 | 0 | -100.0% | 65 | 21 | - 67.7% |
| Idaho | 156 | 195 | 25.0% | 259 | 440 | 69.9% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **550** | **486** | **- 11.6%** | **1,016** | **1,012** | **- 0.4%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 912 | 947 | 3.8% | 1,763 | 1,886 | 7.0% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 421 | 507 | 20.4% | 815 | 1,128 | 38.4% |
| Washington | 68 | 81 | 19.1% | 139 | 208 | 49.6% |
| **Total** | **1,401** | **1,535** | **9.6%** | **2,717** | **3,222** | **18.6%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 409 | 385 | - 5.9% | 775 | 772 | - 0.4% |
| **Total Production** | **15,195** | **14,637** | **- 3.7%** | **28,156** | **29,949** | **6.4%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 7 | 12 | 71.4% | 24 | 21 | - 12.5% |
| Maine | 146 | 117 | - 19.9% | 298 | 235 | - 21.1% |
| Massachusetts | 42 | 32 | - 23.8% | 87 | 59 | - 32.2% |
| New Hampshire | 40 | 43 | 7.5% | 85 | 108 | 27.1% |
| New Jersey | 43 | 51 | 18.6% | 88 | 145 | 64.8% |
| New York | 468 | 471 | 0.6% | 839 | 930 | 10.8% |
| Pennsylvania | 423 | 524 | 23.9% | 833 | 1,022 | 22.7% |
| Rhode Island | 6 | 2 | - 66.7% | 19 | 5 | - 73.7% |
| Vermont | 37 | 40 | 8.1% | 77 | 69 | - 10.4% |
| **Total** | **1,212** | **1,292** | **6.6%** | **2,350** | **2,594** | **10.4%** |
| **East North Central** | | | | | | |
| Illinois | 170 | 186 | 9.4% | 313 | 341 | 8.9% |
| Indiana | 366 | 408 | 11.5% | 643 | 834 | 29.7% |
| Michigan | 574 | 704 | 22.6% | 1,050 | 1,454 | 38.5% |
| Ohio | 450 | 494 | 9.8% | 766 | 941 | 22.8% |
| Wisconsin | 132 | 152 | 15.2% | 209 | 242 | 15.8% |
| **Total** | **1,692** | **1,944** | **14.9%** | **2,981** | **3,812** | **27.9%** |
| **West North Central** | | | | | | |
| Iowa | 50 | 69 | 38.0% | 99 | 124 | 25.3% |
| Kansas | 100 | 84 | - 16.0% | 186 | 188 | 1.1% |
| Minnesota | 84 | 115 | 36.9% | 120 | 162 | 35.0% |
| Missouri | 296 | 289 | - 2.4% | 479 | 516 | 7.7% |
| Nebraska | 29 | 41 | 41.4% | 54 | 84 | 55.6% |
| North Dakota | 13 | 6 | - 53.8% | 17 | 9 | - 47.1% |
| South Dakota | 40 | 52 | 30.0% | 67 | 85 | 26.9% |
| **Total** | **612** | **656** | **7.2%** | **1,022** | **1,168** | **14.3%** |
| **South Atlantic** | | | | | | |
| Delaware | 130 | 161 | 23.8% | 262 | 282 | 7.6% |
| Florida | 1,895 | 2,110 | 11.3% | 3,870 | 4,321 | 11.7% |
| Georgia | 1,101 | 831 | - 24.5% | 2,076 | 1,895 | - 8.7% |
| Maryland | 123 | 73 | - 40.7% | 210 | 217 | 3.3% |
| North Carolina | 1,301 | 1,179 | - 9.4% | 2,329 | 2,543 | 9.2% |
| South Carolina | 804 | 669 | - 16.8% | 1,483 | 1,359 | - 8.4% |
| Virginia | 305 | 343 | 12.5% | 531 | 724 | 36.3% |
| West Virginia | 162 | 183 | 13.0% | 272 | 364 | 33.8% |
| **Total** | **5,821** | **5,549** | **- 4.7%** | **11,033** | **11,705** | **6.1%** |
| **South Central** | | | | | | |
| Alabama | 700 | 728 | 4.0% | 1,294 | 1,543 | 19.2% |
| Arkansas | 265 | 147 | - 44.5% | 421 | 378 | - 10.2% |
| Kentucky | 362 | 369 | 1.9% | 635 | 767 | 20.8% |
| Louisiana | 132 | 75 | - 43.2% | 246 | 141 | - 42.7% |
| Mississippi | 233 | 223 | - 4.3% | 419 | 452 | 7.9% |
| Oklahoma | 54 | 23 | - 57.4% | 78 | 57 | - 26.9% |
| Tennessee | 582 | 519 | - 10.8% | 1,107 | 1,093 | - 1.3% |
| Texas | 386 | 227 | - 41.2% | 675 | 464 | - 31.3% |
| **Total** | **2,714** | **2,311** | **- 14.8%** | **4,875** | **4,895** | **0.4%** |

## Mobile/Manufactured Home Shipments

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 421 | 319 | - 24.2% | 790 | 614 | - 22.3% |
| Colorado | 48 | 25 | - 47.9% | 86 | 53 | - 38.4% |
| Idaho | 18 | 37 | 105.6% | 43 | 76 | 76.7% |
| Montana | 30 | 31 | 3.3% | 43 | 65 | 51.2% |
| Nevada | 145 | 201 | 38.6% | 242 | 417 | 72.3% |
| New Mexico | 203 | 121 | - 40.4% | 378 | 210 | - 44.4% |
| Utah | 18 | 12 | - 33.3% | 33 | 30 | - 9.1% |
| Wyoming | 10 | 2 | - 80.0% | 15 | 6 | - 60.0% |
| **Total** | **893** | **748** | **- 16.2%** | **1,630** | **1,471** | **- 9.8%** |
| **Pacific** | | | | | | |
| Alaska | 5 | 1 | - 80.0% | 5 | 1 | - 80.0% |
| California | 765 | 818 | 6.9% | 1,499 | 1,644 | 9.7% |
| Hawaii | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Oregon | 249 | 315 | 26.5% | 491 | 691 | 40.7% |
| Washington | 244 | 269 | 10.2% | 456 | 651 | 42.8% |
| **Total** | **1,263** | **1,403** | **11.1%** | **2,451** | **2,987** | **21.9%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 826 | 583 | - 29.4% | 1,514 | 1,106 | - 26.9% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **15,033** | **14,486** | **- 3.6%** | **27,856** | **29,738** | **6.8%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1989 Product Mix

| | Jan-Feb Shipments | | | Jan-Feb Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 14 | 7 | 21 | * | * | * |
| Maine | 190 | 45 | 235 | 41 | 19 | 60 |
| Massachusetts * | 31 | 28 | 59 | * | * | * |
| New Hampshire * | 67 | 41 | 108 | * | * | * |
| New Jersey * | 59 | 86 | 145 | * | * | * |
| New York * | 568 | 362 | 930 | * | * | * |
| Pennsylvania | 615 | 407 | 1,022 | 1,271 | 897 | 2,168 |
| Rhode Island * | 2 | 3 | 5 | * | * | * |
| Vermont * | 48 | 21 | 69 | * | * | * |
| **Total** | **1,594** | **1,000** | **2,594** | **1,312** | **916** | **2,228** |
| | **61.4%** | **38.6%** | **100.0%** | **58.9%** | **41.1%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 254 | 87 | 341 | * | * | * |
| Indiana | 568 | 266 | 834 | 2,303 | 1,317 | 3,620 |
| Michigan * | 814 | 640 | 1,454 | * | * | * |
| Ohio | 650 | 291 | 941 | 282 | 155 | 437 |
| Wisconsin | 211 | 31 | 242 | 239 | 34 | 273 |
| **Total** | **2,497** | **1,315** | **3,812** | **2,824** | **1,506** | **4,330** |
| | **65.5%** | **34.5%** | **100.0%** | **65.2%** | **34.8%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 98 | 26 | 124 | * | * | * |
| Kansas | 110 | 78 | 188 | 174 | 78 | 252 |
| Minnesota | 125 | 37 | 162 | 161 | 53 | 214 |
| Missouri | 341 | 175 | 516 | 7 | 64 | 71 |
| Nebraska | 44 | 40 | 84 | 169 | 149 | 318 |
| North Dakota * | 6 | 3 | 9 | * | * | * |
| South Dakota * | 51 | 34 | 85 | * | * | * |
| **Total** | **775** | **393** | **1,168** | **511** | **344** | **855** |
| | **66.4%** | **33.6%** | **100.0%** | **59.8%** | **40.2%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 178 | 104 | 282 | * | * | * |
| Florida | 1,372 | 2,949 | 4,321 | 1,036 | 2,545 | 3,581 |
| Georgia | 874 | 1,021 | 1,895 | 2,002 | 2,339 | 4,341 |
| Maryland * | 107 | 110 | 217 | * | * | * |
| North Carolina | 1,570 | 973 | 2,543 | 1,945 | 950 | 2,895 |
| South Carolina * | 751 | 608 | 1,359 | * | * | * |
| Virginia | 419 | 305 | 724 | 401 | 107 | 508 |
| West Virginia * | 253 | 111 | 364 | * | * | * |
| **Total** | **5,524** | **6,181** | **11,705** | **5,384** | **5,941** | **11,325** |
| | **47.2%** | **52.8%** | **100.0%** | **47.5%** | **52.5%** | **100.0%** |

## Year-To-Date
## 1989 Product Mix

| | Jan-Feb Shipments | | | Jan-Feb Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 1,188 | 355 | 1,543 | 2,019 | 724 | 2,743 |
| Arkansas * | 260 | 118 | 378 | * | * | * |
| Kentucky * | 564 | 203 | 767 | * | * | * |
| Louisiana * | 112 | 29 | 141 | * | * | * |
| Mississippi | 310 | 142 | 452 | 529 | 193 | 722 |
| Oklahoma * | 26 | 31 | 57 | * | * | * |
| Tennessee | 769 | 324 | 1,093 | 1,590 | 571 | 2,161 |
| Texas | 248 | 216 | 464 | 302 | 277 | 579 |
| **Total** | **3,477** | **1,418** | **4,895** | **4,440** | **1,765** | **6,205** |
| | **71.0%** | **29.0%** | **100.0%** | **71.6%** | **28.4%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 223 | 391 | 614 | 212 | 339 | 551 |
| Colorado | 19 | 34 | 53 | 8 | 13 | 21 |
| Idaho | 16 | 60 | 76 | 106 | 334 | 440 |
| Montana * | 14 | 51 | 65 | * | * | * |
| Nevada * | 87 | 330 | 417 | * | * | * |
| New Mexico * | 121 | 89 | 210 | * | * | * |
| Utah * | 9 | 21 | 30 | * | * | * |
| Wyoming * | 1 | 5 | 6 | * | * | * |
| **Total** | **490** | **981** | **1,471** | **326** | **686** | **1,012** |
| | **33.3%** | **66.7%** | **100.0%** | **32.2%** | **67.8%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 0 | 1 | 1 | * | * | * |
| California | 243 | 1,401 | 1,644 | 286 | 1,600 | 1,886 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 117 | 574 | 691 | 196 | 932 | 1,128 |
| Washington | 90 | 561 | 651 | 3 | 205 | 208 |
| **Total** | **450** | **2,537** | **2,987** | **485** | **2,737** | **3,222** |
| | **15.1%** | **84.9%** | **100.0%** | **15.1%** | **84.9%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 14,807 | 13,825 | 28,632 | 15,282 | 13,895 | 29,177 |
| | 51.7% | 48.3% | 100.0% | 52.4% | 47.6% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 827 | 279 | 1,106 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 482 | 290 | 772 |
| **Total** | **15,634** | **14,104** | **29,738** | **15,764** | **14,185** | **29,949** |
| | **52.6%** | **47.4%** | **100.0%** | **52.6%** | **47.4%** | **100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## February 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,110 | 15.2% | 1 | 674 | 9.3% | 2 | 1,436 | 21.5% | 1 |
| North Carolina | 1,179 | 8.5% | 2 | 735 | 10.2% | 1 | 444 | 6.7% | 4 |
| Georgia | 831 | 6.0% | 3 | 377 | 5.2% | 5 | 454 | 6.8% | 3 |
| California | 818 | 5.9% | 4 | 114 | 1.6% | 20 | 704 | 10.5% | 2 |
| Alabama | 728 | 5.2% | 5 | 560 | 7.7% | 3 | 168 | 2.5% | 12 |
| Michigan | 704 | 5.1% | 6 | 391 | 5.4% | 4 | 313 | 4.7% | 5 |
| South Carolina | 669 | 4.8% | 7 | 371 | 5.1% | 6 | 298 | 4.5% | 6 |
| Pennsylvania | 524 | 3.8% | 8 | 309 | 4.3% | 9 | 215 | 3.2% | 9 |
| Tennessee | 519 | 3.7% | 9 | 357 | 4.9% | 7 | 162 | 2.4% | 13 |
| Ohio | 494 | 3.6% | 10 | 338 | 4.7% | 8 | 156 | 2.3% | 14 |
| New York | 471 | 3.4% | 11 | 300 | 4.1% | 10 | 171 | 2.6% | 11 |
| Indiana | 408 | 2.9% | 12 | 276 | 3.8% | 11 | 132 | 2.0% | 17 |
| Kentucky | 369 | 2.7% | 13 | 269 | 3.7% | 12 | 100 | 1.5% | 20 |
| Virginia | 343 | 2.5% | 14 | 193 | 2.7% | 13 | 150 | 2.2% | 16 |
| Arizona | 319 | 2.3% | 15 | 122 | 1.7% | 19 | 197 | 3.0% | 10 |
| Oregon | 315 | 2.3% | 16 | 59 | 0.8% | 28 | 256 | 3.8% | 7 |
| Missouri | 289 | 2.1% | 17 | 189 | 2.6% | 14 | 100 | 1.5% | 19 |
| Washington | 269 | 1.9% | 18 | 36 | 0.5% | 33 | 233 | 3.5% | 8 |
| Texas | 227 | 1.6% | 19 | 124 | 1.7% | 18 | 103 | 1.5% | 18 |
| Mississippi | 223 | 1.6% | 20 | 156 | 2.2% | 15 | 67 | 1.0% | 22 |
| Nevada | 201 | 1.4% | 21 | 47 | 0.7% | 31 | 154 | 2.3% | 15 |
| Illinois | 186 | 1.3% | 22 | 134 | 1.9% | 16 | 52 | 0.8% | 25 |
| West Virginia | 183 | 1.3% | 23 | 113 | 1.6% | 21 | 70 | 1.0% | 21 |
| Delaware | 161 | 1.2% | 24 | 99 | 1.4% | 22 | 62 | 0.9% | 23 |
| Wisconsin | 152 | 1.1% | 25 | 133 | 1.8% | 17 | 19 | 0.3% | 36 |
| Arkansas | 147 | 1.1% | 26 | 97 | 1.3% | 23 | 50 | 0.7% | 26 |
| New Mexico | 121 | 0.9% | 27 | 65 | 0.9% | 26 | 56 | 0.8% | 24 |
| Maine | 117 | 0.8% | 28 | 97 | 1.3% | 24 | 20 | 0.3% | 34 |
| Minnesota | 115 | 0.8% | 29 | 90 | 1.2% | 25 | 25 | 0.4% | 31 |
| Kansas | 84 | 0.6% | 30 | 50 | 0.7% | 30 | 34 | 0.5% | 27 |
| Louisiana | 75 | 0.5% | 31 | 59 | 0.8% | 27 | 16 | 0.2% | 38 |
| Maryland | 73 | 0.5% | 32 | 43 | 0.6% | 32 | 30 | 0.4% | 30 |
| Iowa | 69 | 0.5% | 33 | 52 | 0.7% | 29 | 17 | 0.3% | 37 |
| South Dakota | 52 | 0.4% | 34 | 32 | 0.4% | 35 | 20 | 0.3% | 35 |
| New Jersey | 51 | 0.4% | 35 | 18 | 0.2% | 39 | 33 | 0.5% | 28 |
| New Hampshire | 43 | 0.3% | 36 | 32 | 0.4% | 34 | 11 | 0.2% | 43 |
| Nebraska | 41 | 0.3% | 37 | 21 | 0.3% | 37 | 20 | 0.3% | 33 |
| Vermont | 40 | 0.3% | 38 | 26 | 0.4% | 36 | 14 | 0.2% | 40 |
| Idaho | 37 | 0.3% | 39 | 6 | 0.1% | 44 | 31 | 0.5% | 29 |
| Massachusetts | 32 | 0.2% | 40 | 20 | 0.3% | 38 | 12 | 0.2% | 42 |
| Montana | 31 | 0.2% | 41 | 7 | 0.1% | 43 | 24 | 0.4% | 32 |
| Colorado | 25 | 0.2% | 42 | 10 | 0.1% | 40 | 15 | 0.2% | 39 |
| Oklahoma | 23 | 0.2% | 43 | 9 | 0.1% | 41 | 14 | 0.2% | 41 |
| Connecticut | 12 | 0.1% | 44 | 8 | 0.1% | 42 | 4 | 0.1% | 45 |
| Utah | 12 | 0.1% | 45 | 6 | 0.1% | 45 | 6 | 0.1% | 44 |
| North Dakota | 6 | 0.0% | 46 | 5 | 0.1% | 46 | 1 | 0.0% | 48 |
| Rhode Island | 2 | 0.0% | 47 | 0 | 0.0% | 50 | 2 | 0.0% | 46 |
| Wyoming | 2 | 0.0% | 48 | 0 | 0.0% | 47 | 2 | 0.0% | 47 |
| Alaska | 1 | 0.0% | 49 | 0 | 0.0% | 48 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
|  | **13,903** | **100.1%** |  | **7,229** | **99.8%** |  | **6,674** | **99.8%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### Jan-Feb 19

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 4,321 | 15.1% | 1 | 1,372 | 9.3% | 2 | 2,949 | 21.3% | 1 |
| North Carolina | 2,543 | 8.9% | 2 | 1,570 | 10.6% | 1 | 973 | 7.0% | 4 |
| Georgia | 1,895 | 6.6% | 3 | 874 | 5.9% | 4 | 1,021 | 7.4% | 3 |
| California | 1,644 | 5.7% | 4 | 243 | 1.6% | 20 | 1,401 | 10.1% | 2 |
| Alabama | 1,543 | 5.4% | 5 | 1,188 | 8.0% | 3 | 355 | 2.6% | 12 |
| Michigan | 1,454 | 5.1% | 6 | 814 | 5.5% | 5 | 640 | 4.6% | 5 |
| South Carolina | 1,359 | 4.7% | 7 | 751 | 5.1% | 7 | 608 | 4.4% | 6 |
| Tennessee | 1,093 | 3.8% | 8 | 769 | 5.2% | 6 | 324 | 2.3% | 14 |
| Pennsylvania | 1,022 | 3.6% | 9 | 615 | 4.2% | 9 | 407 | 2.9% | 9 |
| Ohio | 941 | 3.3% | 10 | 650 | 4.4% | 8 | 291 | 2.1% | 16 |
| New York | 930 | 3.2% | 11 | 568 | 3.8% | 11 | 362 | 2.6% | 11 |
| Indiana | 834 | 2.9% | 12 | 568 | 3.8% | 10 | 266 | 1.9% | 17 |
| Kentucky | 767 | 2.7% | 13 | 564 | 3.8% | 12 | 203 | 1.5% | 19 |
| Virginia | 724 | 2.5% | 14 | 419 | 2.8% | 13 | 305 | 2.2% | 15 |
| Oregon | 691 | 2.4% | 15 | 117 | 0.8% | 27 | 574 | 4.2% | 7 |
| Washington | 651 | 2.3% | 16 | 90 | 0.6% | 32 | 561 | 4.1% | 8 |
| Arizona | 614 | 2.1% | 17 | 223 | 1.5% | 21 | 391 | 2.8% | 10 |
| Missouri | 516 | 1.8% | 18 | 341 | 2.3% | 14 | 175 | 1.3% | 20 |
| Texas | 464 | 1.6% | 19 | 248 | 1.7% | 19 | 216 | 1.6% | 18 |
| Mississippi | 452 | 1.6% | 20 | 310 | 2.1% | 15 | 142 | 1.0% | 21 |
| Nevada | 417 | 1.5% | 21 | 87 | 0.6% | 33 | 330 | 2.4% | 13 |
| Arkansas | 378 | 1.3% | 22 | 260 | 1.8% | 16 | 118 | 0.9% | 22 |
| West Virginia | 364 | 1.3% | 23 | 253 | 1.7% | 18 | 111 | 0.8% | 23 |
| Illinois | 341 | 1.2% | 24 | 254 | 1.7% | 17 | 87 | 0.6% | 27 |
| Delaware | 282 | 1.0% | 25 | 178 | 1.2% | 24 | 104 | 0.8% | 25 |
| Wisconsin | 242 | 0.8% | 26 | 211 | 1.4% | 22 | 31 | 0.2% | 38 |
| Maine | 235 | 0.8% | 27 | 190 | 1.3% | 23 | 45 | 0.3% | 32 |
| Maryland | 217 | 0.8% | 28 | 107 | 0.7% | 30 | 110 | 0.8% | 24 |
| New Mexico | 210 | 0.7% | 29 | 121 | 0.8% | 26 | 89 | 0.6% | 26 |
| Kansas | 188 | 0.7% | 30 | 110 | 0.7% | 29 | 78 | 0.6% | 29 |
| Minnesota | 162 | 0.6% | 31 | 125 | 0.8% | 25 | 37 | 0.3% | 35 |
| New Jersey | 145 | 0.5% | 32 | 59 | 0.4% | 35 | 86 | 0.6% | 28 |
| Louisiana | 141 | 0.5% | 33 | 112 | 0.8% | 28 | 29 | 0.2% | 40 |
| Iowa | 124 | 0.4% | 34 | 98 | 0.7% | 31 | 26 | 0.2% | 42 |
| New Hampshire | 108 | 0.4% | 35 | 67 | 0.5% | 34 | 41 | 0.3% | 33 |
| South Dakota | 85 | 0.3% | 36 | 51 | 0.3% | 36 | 34 | 0.2% | 37 |
| Nebraska | 84 | 0.3% | 37 | 44 | 0.3% | 38 | 40 | 0.3% | 34 |
| Idaho | 76 | 0.3% | 38 | 16 | 0.1% | 42 | 60 | 0.4% | 30 |
| Vermont | 69 | 0.2% | 39 | 48 | 0.3% | 37 | 21 | 0.2% | 43 |
| Montana | 65 | 0.2% | 40 | 14 | 0.1% | 44 | 51 | 0.4% | 31 |
| Massachusetts | 59 | 0.2% | 41 | 31 | 0.2% | 39 | 28 | 0.2% | 41 |
| Oklahoma | 57 | 0.2% | 42 | 26 | 0.2% | 40 | 31 | 0.2% | 39 |
| Colorado | 53 | 0.2% | 43 | 19 | 0.1% | 41 | 34 | 0.2% | 36 |
| Utah | 30 | 0.1% | 44 | 9 | 0.1% | 45 | 21 | 0.2% | 44 |
| Connecticut | 21 | 0.1% | 45 | 14 | 0.1% | 43 | 7 | 0.1% | 45 |
| North Dakota | 9 | 0.0% | 46 | 6 | 0.0% | 46 | 3 | 0.0% | 47 |
| Wyoming | 6 | 0.0% | 47 | 1 | 0.0% | 48 | 5 | 0.0% | 46 |
| Rhode Island | 5 | 0.0% | 48 | 2 | 0.0% | 47 | 3 | 0.0% | 48 |
| Alaska | 1 | 0.0% | 49 | 0 | 0.0% | 50 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
|  | **28,632** | **99.9%** |  | **14,807** | **99.9%** |  | **13,825** | **99.9%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## February 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,078 | 14.6% | 1 | 956 | 12.8% | 3 | 1,122 | 16.6% | 2 |
| Indiana | 1,851 | 13.0% | 2 | 1,186 | 15.8% | 1 | 665 | 9.8% | 4 |
| Florida | 1,728 | 12.1% | 3 | 489 | 6.5% | 7 | 1,239 | 18.3% | 1 |
| Alabama | 1,369 | 9.6% | 4 | 1,011 | 13.5% | 2 | 358 | 5.3% | 8 |
| North Carolina | 1,351 | 9.5% | 5 | 911 | 12.2% | 4 | 440 | 6.5% | 6 |
| Pennsylvania | 1,073 | 7.5% | 6 | 617 | 8.2% | 6 | 456 | 6.8% | 5 |
| Tennessee | 1,001 | 7.0% | 7 | 734 | 9.8% | 5 | 267 | 4.0% | 9 |
| California | 947 | 6.6% | 8 | 140 | 1.9% | 13 | 807 | 11.9% | 3 |
| Oregon | 507 | 3.6% | 9 | 84 | 1.1% | 17 | 423 | 6.3% | 7 |
| Mississippi | 355 | 2.5% | 10 | 264 | 3.5% | 8 | 91 | 1.3% | 13 |
| Arizona | 291 | 2.0% | 11 | 118 | 1.6% | 14 | 173 | 2.6% | 10 |
| Texas | 283 | 2.0% | 12 | 143 | 1.9% | 11 | 140 | 2.1% | 12 |
| Ohio | 258 | 1.8% | 13 | 168 | 2.2% | 10 | 90 | 1.3% | 14 |
| Virginia | 230 | 1.6% | 14 | 180 | 2.4% | 9 | 50 | 0.7% | 17 |
| Idaho | 195 | 1.4% | 15 | 54 | 0.7% | 19 | 141 | 2.1% | 11 |
| Wisconsin | 158 | 1.1% | 16 | 142 | 1.9% | 12 | 16 | 0.2% | 21 |
| Nebraska | 152 | 1.1% | 17 | 83 | 1.1% | 18 | 69 | 1.0% | 16 |
| Minnesota | 147 | 1.0% | 18 | 108 | 1.4% | 15 | 39 | 0.6% | 18 |
| Kansas | 128 | 0.9% | 19 | 89 | 1.2% | 16 | 39 | 0.6% | 19 |
| Washington | 81 | 0.6% | 20 | 2 | 0.0% | 22 | 79 | 1.2% | 15 |
| Missouri | 42 | 0.3% | 21 | 3 | 0.0% | 21 | 39 | 0.6% | 20 |
| Maine | 27 | 0.2% | 22 | 15 | 0.2% | 20 | 12 | 0.2% | 22 |
| Alaska | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| New York | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Colorado | 0 | 0.0% | 49 | 0 | 0.0% | 37 | 0 | 0.0% | 33 |
| New Mexico | * | | | | | | | | |
| | **14,252** | **100.0%** | | **7,497** | **99.9%** | | **6,755** | **100.0%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Feb 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 4,341 | 14.9% | 1 | 2,002 | 13.1% | 3 | 2,339 | 16.8% | 2 |
| Indiana | 3,620 | 12.4% | 2 | 2,303 | 15.1% | 1 | 1,317 | 9.5% | 4 |
| Florida | 3,581 | 12.3% | 3 | 1,036 | 6.8% | 7 | 2,545 | 18.3% | 1 |
| North Carolina | 2,895 | 9.9% | 4 | 1,945 | 12.7% | 4 | 950 | 6.8% | 5 |
| Alabama | 2,743 | 9.4% | 5 | 2,019 | 13.2% | 2 | 724 | 5.2% | 8 |
| Pennsylvania | 2,168 | 7.4% | 6 | 1,271 | 8.3% | 6 | 897 | 6.5% | 7 |
| Tennessee | 2,161 | 7.4% | 7 | 1,590 | 10.4% | 5 | 571 | 4.1% | 9 |
| California | 1,886 | 6.5% | 8 | 286 | 1.9% | 11 | 1,600 | 11.5% | 3 |
| Oregon | 1,128 | 3.9% | 9 | 196 | 1.3% | 15 | 932 | 6.7% | 6 |
| Mississippi | 722 | 2.5% | 10 | 529 | 3.5% | 8 | 193 | 1.4% | 14 |
| Texas | 579 | 2.0% | 11 | 302 | 2.0% | 10 | 277 | 2.0% | 12 |
| Arizona | 551 | 1.9% | 12 | 212 | 1.4% | 14 | 339 | 2.4% | 10 |
| Virginia | 508 | 1.7% | 13 | 401 | 2.6% | 9 | 107 | 0.8% | 17 |
| Idaho | 440 | 1.5% | 14 | 106 | 0.7% | 19 | 334 | 2.4% | 11 |
| Ohio | 437 | 1.5% | 15 | 282 | 1.8% | 12 | 155 | 1.1% | 15 |
| Nebraska | 318 | 1.1% | 16 | 169 | 1.1% | 17 | 149 | 1.1% | 16 |
| Wisconsin | 273 | 0.9% | 17 | 239 | 1.6% | 13 | 34 | 0.2% | 21 |
| Kansas | 252 | 0.9% | 18 | 174 | 1.1% | 16 | 78 | 0.6% | 18 |
| Minnesota | 214 | 0.7% | 19 | 161 | 1.1% | 18 | 53 | 0.4% | 20 |
| Washington | 208 | 0.7% | 20 | 3 | 0.0% | 23 | 205 | 1.5% | 13 |
| Missouri | 71 | 0.2% | 21 | 7 | 0.0% | 22 | 64 | 0.5% | 19 |
| Maine | 60 | 0.2% | 22 | 41 | 0.3% | 20 | 19 | 0.1% | 22 |
| Colorado | 21 | 0.1% | 23 | 8 | 0.1% | 21 | 13 | 0.1% | 23 |
| Delaware | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Montana | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| New York | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| | **29,177** | **100.0%** | | **15,282** | **100.1%** | | **13,895** | **100.0%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

A6325-1
5/12/89

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

## MARCH 1989

Shipments of manufactured homes fell by 4.4 percent in March, or 603 fewer homes than were shipped last March. Year-to-date 1989 shipments are ahead of last year by 1,038 homes, up 2.2 percent.

On a relative basis (percent change in shipments) shipments are strong in the northern parts of the U.S., an area that, traditionally, has not been a strong market for the industry and still accounts for only a little more than one-fourth of total shipments. Traditional industry strongholds in the South Central and South Atlantic continue to be soft, although the South Atlantic is still ahead of last year in year-to-date shipments and market share. The Pacific region's strong performance shows no signs of waning, now accounting for almost 10 percent of total shipments nationally.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through March

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 4,925 | 9.0 | + 5.1 | 4,086 | 8.7 |
| East North Central | 6,296 | 13.1 | + 18.0 | 5,337 | 11.4 |
| West North Central | 1,935 | 4.0 | + 2.9 | 1,881 | 4.0 |
| South Atlantic | 18,469 | 38.6 | + 2.4 | 18,040 | 38.5 |
| South Central | 7,930 | 16.6 | - 5.9 | 8,425 | 18.0 |
| Mountain | 2,375 | 5.0 | - 12.3 | 2,708 | 5.8 |
| Pacific | 4,765 | 9.9 | + 22.6 | 3,888 | 8.3 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through March

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 6,663 | 14.5 | + 11.9 | 5,945 | 13.4 | 1 |
| 2. North Carolina | 3,958 | 8.6 | + 0.6 | 3,936 | 8.9 | 2 |
| 3. Georgia | 3,083 | 6.7 | - 10.0 | 3,424 | 7.7 | 3 |
| 4. California | 2,661 | 5.8 | + 13.4 | 2,347 | 5.3 | 5 |
| 5. Alabama | 2,255 | 4.9 | + 0.0 | 2,255 | 5.1 | 6 |
| 6. Michigan | 2,248 | 4.9 | + 24.8 | 1,802 | 4.1 | 8 |
| 7. South Carolina | 2,219 | 4.8 | - 7.5 | 2,399 | 5.4 | 4 |
| 8. Tennessee | 1,931 | 4.2 | - 0.9 | 1,949 | 4.4 | 7 |
| 9. Pennsylvania | 1,678 | 3.6 | + 18.5 | 1,416 | 3.2 | 10 |
| 10. Ohio | 1,606 | 3.5 | + 22.4 | 1,312 | 3.0 | 11 |

For further information contact MHI at (703) 979-6620
DATA SOURCE: National Conference of States on Building Codes
and Standards, Inc. (NCSBCS)

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,312 | 18.1% | January | 12,961 | 15,312 | 18.1% |
| February | 15,195 | 14,637 | - 3.7% | Jan-Feb | 28,156 | 29,949 | 6.4% |
| March | 18,813 | 18,210 | - 3.2% | Jan-Mar | 46,969 | 48,159 | 2.5% |
| April | 18,761 | | | Jan-Apr | 65,730 | | |
| May | 19,990 | | | Jan-May | 85,720 | | |
| June | 21,690 | | | Jan-June | 107,410 | | |
| July | 16,673 | | | Jan-July | 124,083 | | |
| August | 21,894 | | | Jan-Aug | 145,977 | | |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | 14,486 | - 3.6% | Jan-Feb | 27,856 | 29,738 | 6.8% |
| March | 19,011 | 18,167 | - 4.4% | Jan-Mar | 46,867 | 47,905 | 2.2% |
| April | 18,931 | | | Jan-Apr | 65,798 | | |
| May | 20,171 | | | Jan-May | 85,969 | | |
| June | 21,652 | | | Jan-June | 107,621 | | |
| July | 16,708 | | | Jan-July | 124,329 | | |
| August | 21,879 | | | Jan-Aug | 146,208 | | |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | 5.0% | February | 988 | 734 |
| March | 4.2% | 4.3% | March | 790 | 777 |
| April | 3.3% | | April | 620 | |
| May | 2.2% | | May | 439 | |
| June | 2.2% | | June | 477 | |
| July | 2.7% | | July | 442 | |
| August | 2.1% | | August | 457 | |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 50 | 37 | - 26.0% | 143 | 97 | - 32.2% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,204 | 1,286 | 6.8% | 3,037 | 3,454 | 13.7% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,254** | **1,323** | **5.5%** | **3,180** | **3,551** | **11.7%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,406 | 2,360 | - 1.9% | 5,534 | 5,980 | 8.1% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 292 | 297 | 1.7% | 613 | 734 | 19.7% |
| Wisconsin | 249 | 223 | - 10.4% | 486 | 496 | 2.1% |
| **Total** | **2,947** | **2,880** | **- 2.3%** | **6,633** | **7,210** | **8.7%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 190 | 162 | - 14.7% | 418 | 414 | - 1.0% |
| Minnesota | 188 | 172 | - 8.5% | 363 | 386 | 6.3% |
| Missouri | 0 | 41 | 0.0% | 63 | 112 | 77.8% |
| Nebraska | 202 | 209 | 3.5% | 501 | 527 | 5.2% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **580** | **584** | **0.7%** | **1,345** | **1,439** | **7.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,660 | 1,935 | 16.6% | 4,651 | 5,516 | 18.6% |
| Georgia | 2,908 | 2,586 | - 11.1% | 7,699 | 6,927 | - 10.0% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,085 | 1,743 | - 16.4% | 5,066 | 4,638 | - 8.4% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 359 | 268 | - 25.3% | 839 | 776 | - 7.5% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,012** | **6,532** | **- 6.8%** | **18,255** | **17,857** | **- 2.2%** |
| **South Central** | | | | | | |
| Alabama | 1,710 | 1,677 | - 1.9% | 4,076 | 4,420 | 8.4% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 444 | 483 | 8.8% | 1,105 | 1,205 | 9.0% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,285 | 1,312 | 2.1% | 3,193 | 3,473 | 8.8% |
| Texas | 716 | 353 | - 50.7% | 1,809 | 932 | - 48.5% |
| **Total** | **4,155** | **3,825** | **- 7.9%** | **10,183** | **10,030** | **- 1.5%** |

## Mobile/Manufactured Home Production

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 427 | 305 | - 28.6% | 1,119 | 856 | - 23.5% |
| Colorado | 38 | 41 | 7.9% | 103 | 62 | - 39.8% |
| Idaho | 182 | 265 | 45.6% | 441 | 705 | 59.9% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **647** | **611** | **- 5.6%** | **1,663** | **1,623** | **- 2.4%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 977 | 1,144 | 17.1% | 2,740 | 3,030 | 10.6% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 526 | 683 | 29.8% | 1,341 | 1,811 | 35.0% |
| Washington | 84 | 85 | 1.2% | 223 | 293 | 31.4% |
| **Total** | **1,587** | **1,912** | **20.5%** | **4,304** | **5,134** | **19.3%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 631 | 543 | - 13.9% | 1,406 | 1,315 | - 6.5% |
| **Total Production** | **18,813** | **18,210** | **- 3.2%** | **46,969** | **48,159** | **2.5%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 15 | 17 | 13.3% | 39 | 38 | - 2.6% |
| Maine | 201 | 194 | - 3.5% | 499 | 429 | - 14.0% |
| Massachusetts | 52 | 29 | - 44.2% | 139 | 88 | - 36.7% |
| New Hampshire | 88 | 70 | - 20.5% | 173 | 178 | 2.9% |
| New Jersey | 61 | 60 | - 1.6% | 149 | 205 | 37.6% |
| New York | 655 | 625 | - 4.6% | 1,494 | 1,555 | 4.1% |
| Pennsylvania | 583 | 656 | 12.5% | 1,416 | 1,678 | 18.5% |
| Rhode Island | 9 | 9 | 0.0% | 28 | 14 | - 50.0% |
| Vermont | 72 | 41 | - 43.1% | 149 | 110 | - 26.2% |
| **Total** | **1,736** | **1,701** | **- 2.0%** | **4,086** | **4,295** | **5.1%** |
| **East North Central** | | | | | | |
| Illinois | 246 | 246 | 0.0% | 559 | 587 | 5.0% |
| Indiana | 594 | 546 | - 8.1% | 1,237 | 1,380 | 11.6% |
| Michigan | 752 | 794 | 5.6% | 1,802 | 2,248 | 24.8% |
| Ohio | 546 | 665 | 21.8% | 1,312 | 1,606 | 22.4% |
| Wisconsin | 218 | 233 | 6.9% | 427 | 475 | 11.2% |
| **Total** | **2,356** | **2,484** | **5.4%** | **5,337** | **6,296** | **18.0%** |
| **West North Central** | | | | | | |
| Iowa | 76 | 94 | 23.7% | 175 | 218 | 24.6% |
| Kansas | 119 | 137 | 15.1% | 305 | 325 | 6.6% |
| Minnesota | 170 | 125 | - 26.5% | 290 | 287 | - 1.0% |
| Missouri | 395 | 309 | - 21.8% | 874 | 825 | - 5.6% |
| Nebraska | 32 | 47 | 46.9% | 86 | 131 | 52.3% |
| North Dakota | 18 | 7 | - 61.1% | 35 | 16 | - 54.3% |
| South Dakota | 49 | 48 | - 2.0% | 116 | 133 | 14.7% |
| **Total** | **859** | **767** | **- 10.7%** | **1,881** | **1,935** | **2.9%** |
| **South Atlantic** | | | | | | |
| Delaware | 168 | 154 | - 8.3% | 430 | 436 | 1.4% |
| Florida | 2,084 | 2,342 | 12.4% | 5,954 | 6,663 | 11.9% |
| Georgia | 1,348 | 1,188 | - 11.9% | 3,424 | 3,083 | - 10.0% |
| Maryland | 140 | 104 | - 25.7% | 350 | 321 | - 8.3% |
| North Carolina | 1,607 | 1,415 | - 11.9% | 3,936 | 3,958 | 0.6% |
| South Carolina | 916 | 860 | - 6.1% | 2,399 | 2,219 | - 7.5% |
| Virginia | 469 | 441 | - 6.0% | 1,000 | 1,165 | 16.5% |
| West Virginia | 275 | 260 | - 5.5% | 547 | 624 | 14.1% |
| **Total** | **7,007** | **6,764** | **- 3.5%** | **18,040** | **18,469** | **2.4%** |
| **South Central** | | | | | | |
| Alabama | 961 | 712 | - 25.9% | 2,255 | 2,255 | 0.0% |
| Arkansas | 311 | 248 | - 20.3% | 732 | 626 | - 14.5% |
| Kentucky | 487 | 476 | - 2.3% | 1,122 | 1,243 | 10.8% |
| Louisiana | 99 | 88 | - 11.1% | 345 | 229 | - 33.6% |
| Mississippi | 346 | 363 | 4.9% | 765 | 815 | 6.5% |
| Oklahoma | 38 | 42 | 10.5% | 116 | 99 | - 14.7% |
| Tennessee | 842 | 838 | - 0.5% | 1,949 | 1,931 | - 0.9% |
| Texas | 466 | 268 | - 42.5% | 1,141 | 732 | - 35.8% |
| **Total** | **3,550** | **3,035** | **- 14.5%** | **8,425** | **7,930** | **- 5.9%** |

## Mobile/Manufactured Home Shipments

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 456 | 328 | - 28.1% | 1,246 | 942 | - 24.4% |
| Colorado | 76 | 41 | - 46.1% | 162 | 94 | - 42.0% |
| Idaho | 44 | 45 | 2.3% | 87 | 121 | 39.1% |
| Montana | 36 | 42 | 16.7% | 79 | 107 | 35.4% |
| Nevada | 170 | 229 | 34.7% | 412 | 646 | 56.8% |
| New Mexico | 260 | 185 | - 28.8% | 638 | 395 | - 38.1% |
| Utah | 25 | 30 | 20.0% | 58 | 60 | 3.4% |
| Wyoming | 11 | 4 | - 63.6% | 26 | 10 | - 61.5% |
| **Total** | **1,078** | **904** | **- 16.1%** | **2,708** | **2,375** | **- 12.3%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 0 | 0.0% | 5 | 1 | - 80.0% |
| California | 848 | 1,017 | 19.9% | 2,347 | 2,661 | 13.4% |
| Hawaii | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Oregon | 271 | 353 | 30.3% | 762 | 1,044 | 37.0% |
| Washington | 318 | 408 | 28.3% | 774 | 1,059 | 36.8% |
| **Total** | **1,437** | **1,778** | **23.7%** | **3,888** | **4,765** | **22.6%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 988 | 734 | - 25.7% | 2,502 | 1,840 | - 26.5% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **19,011** | **18,167** | **- 4.4%** | **46,867** | **47,905** | **2.2%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1989 Product Mix

| | Jan-Mar Shipments | | | Jan-Mar Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 22 | 16 | 38 | * | * | * |
| Maine | 350 | 79 | 429 | 66 | 31 | 97 |
| Massachusetts * | 51 | 37 | 88 | * | * | * |
| New Hampshire * | 106 | 72 | 178 | * | * | * |
| New Jersey * | 81 | 124 | 205 | * | * | * |
| New York * | 975 | 580 | 1,555 | * | * | * |
| Pennsylvania | 1,038 | 640 | 1,678 | 2,057 | 1,397 | 3,454 |
| Rhode Island * | 9 | 5 | 14 | * | * | * |
| Vermont * | 73 | 37 | 110 | * | * | * |
| **Total** | **2,705** | **1,590** | **4,295** | **2,123** | **1,428** | **3,551** |
| | **63.0%** | **37.0%** | **100.0%** | **59.8%** | **40.2%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 427 | 160 | 587 | * | * | * |
| Indiana | 924 | 456 | 1,380 | 3,830 | 2,150 | 5,980 |
| Michigan * | 1,256 | 992 | 2,248 | * | * | * |
| Ohio | 1,115 | 491 | 1,606 | 485 | 249 | 734 |
| Wisconsin | 422 | 53 | 475 | 434 | 62 | 496 |
| **Total** | **4,144** | **2,152** | **6,296** | **4,749** | **2,461** | **7,210** |
| | **65.8%** | **34.2%** | **100.0%** | **65.9%** | **34.1%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 173 | 45 | 218 | * | * | * |
| Kansas | 186 | 139 | 325 | 283 | 131 | 414 |
| Minnesota | 204 | 83 | 287 | 276 | 110 | 386 |
| Missouri | 553 | 272 | 825 | 10 | 102 | 112 |
| Nebraska | 64 | 67 | 131 | 287 | 240 | 527 |
| North Dakota * | 10 | 6 | 16 | * | * | * |
| South Dakota * | 77 | 56 | 133 | * | * | * |
| **Total** | 1,267 | 688 | 1,935 | 856 | 583 | 1,439 |
| | 65.5% | 34.5% | 100.0% | 59.5% | 40.5% | 100.0% |
| **South Atlantic** | | | | | | |
| Delaware * | 271 | 165 | 436 | * | * | * |
| Florida | 2,129 | 4,534 | 6,663 | 1,592 | 3,924 | 5,516 |
| Georgia | 1,450 | 1,633 | 3,083 | 3,212 | 3,715 | 6,927 |
| Maryland * | 153 | 168 | 321 | * | * | * |
| North Carolina | 2,482 | 1,476 | 3,958 | 3,147 | 1,491 | 4,638 |
| South Carolina * | 1,255 | 964 | 2,219 | * | * | * |
| Virginia | 691 | 474 | 1,165 | 604 | 172 | 776 |
| West Virginia * | 412 | 212 | 624 | * | * | * |
| **Total** | **8,843** | **9,626** | **18,469** | **8,555** | **9,302** | **17,857** |
| | **47.9%** | **52.1%** | **100.0%** | **47.9%** | **52.1%** | **100.0%** |

## Year-To-Date
## 1989 Product Mix

| | Jan-Mar Shipments | | | Jan-Mar Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 1,757 | 498 | 2,255 | 3,219 | 1,201 | 4,420 |
| Arkansas * | 435 | 191 | 626 | * | * | * |
| Kentucky * | 911 | 332 | 1,243 | * | * | * |
| Louisiana * | 174 | 55 | 229 | * | * | * |
| Mississippi | 561 | 254 | 815 | 882 | 323 | 1,205 |
| Oklahoma * | 44 | 55 | 99 | * | * | * |
| Tennessee | 1,349 | 582 | 1,931 | 2,551 | 922 | 3,473 |
| Texas | 369 | 363 | 732 | 468 | 464 | 932 |
| **Total** | **5,600** | **2,330** | **7,930** | **7,120** | **2,910** | **10,030** |
| | **70.6%** | **29.4%** | **100.0%** | **71.0%** | **29.0%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 322 | 620 | 942 | 314 | 542 | 856 |
| Colorado | 31 | 63 | 94 | 16 | 46 | 62 |
| Idaho | 21 | 100 | 121 | 163 | 542 | 705 |
| Montana * | 24 | 83 | 107 | * | * | * |
| Nevada * | 129 | 517 | 646 | * | * | * |
| New Mexico * | 219 | 176 | 395 | * | * | * |
| Utah * | 13 | 47 | 60 | * | * | * |
| Wyoming * | 1 | 9 | 10 | * | * | * |
| **Total** | **760** | **1,615** | **2,375** | **493** | **1,130** | **1,623** |
| | **32.0%** | **68.0%** | **100.0%** | **30.4%** | **69.6%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 0 | 1 | 1 | * | * | * |
| California | 392 | 2,269 | 2,661 | 447 | 2,583 | 3,030 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 189 | 855 | 1,044 | 318 | 1,493 | 1,811 |
| Washington | 148 | 911 | 1,059 | 3 | 290 | 293 |
| **Total** | **729** | **4,036** | **4,765** | **768** | **4,366** | **5,134** |
| | **15.3%** | **84.7%** | **100.0%** | **15.0%** | **85.0%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 24,048 | 22,017 | 46,065 | 24,664 | 22,180 | 46,844 |
| | 52.2% | 47.8% | 100.0% | 52.7% | 47.3% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 1,343 | 497 | 1,840 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 850 | 465 | 1,315 |
| **Total** | **25,391** | **22,514** | **47,905** | **25,514** | **22,645** | **48,159** |
| | **53.0%** | **47.0%** | **100.0%** | **53.0%** | **47.0%** | **100.0%** |

### Shipments of Mobile/Manufactured Homes by State
### Ranked From Highest to Lowest
### March 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,342 | 13.4% | 1 | 757 | 8.2% | 2 | 1,585 | 19.3% | 1 |
| North Carolina | 1,415 | 8.1% | 2 | 912 | 9.9% | 1 | 503 | 6.1% | 4 |
| Georgia | 1,188 | 6.8% | 3 | 576 | 6.2% | 4 | 612 | 7.5% | 3 |
| California | 1,017 | 5.8% | 4 | 149 | 1.6% | 21 | 868 | 10.6% | 2 |
| South Carolina | 860 | 4.9% | 5 | 504 | 5.5% | 6 | 356 | 4.3% | 5 |
| Tennessee | 838 | 4.8% | 6 | 580 | 6.3% | 3 | 258 | 3.1% | 9 |
| Michigan | 794 | 4.6% | 7 | 442 | 4.8% | 8 | 352 | 4.3% | 6 |
| Alabama | 712 | 4.1% | 8 | 569 | 6.2% | 5 | 143 | 1.7% | 18 |
| Ohio | 665 | 3.8% | 9 | 465 | 5.0% | 7 | 200 | 2.4% | 13 |
| Pennsylvania | 656 | 3.8% | 10 | 423 | 4.6% | 9 | 233 | 2.8% | 10 |
| New York | 625 | 3.6% | 11 | 407 | 4.4% | 10 | 218 | 2.7% | 12 |
| Indiana | 546 | 3.1% | 12 | 356 | 3.9% | 11 | 190 | 2.3% | 14 |
| Kentucky | 476 | 2.7% | 13 | 347 | 3.8% | 12 | 129 | 1.6% | 19 |
| Virginia | 441 | 2.5% | 14 | 272 | 2.9% | 13 | 169 | 2.1% | 16 |
| Washington | 408 | 2.3% | 15 | 58 | 0.6% | 31 | 350 | 4.3% | 7 |
| Mississippi | 363 | 2.1% | 16 | 251 | 2.7% | 14 | 112 | 1.4% | 20 |
| Oregon | 353 | 2.0% | 17 | 72 | 0.8% | 29 | 281 | 3.4% | 8 |
| Arizona | 328 | 1.9% | 18 | 99 | 1.1% | 23 | 229 | 2.8% | 11 |
| Missouri | 309 | 1.8% | 19 | 212 | 2.3% | 15 | 97 | 1.2% | 22 |
| Texas | 268 | 1.5% | 20 | 121 | 1.3% | 22 | 147 | 1.8% | 17 |
| West Virginia | 260 | 1.5% | 21 | 159 | 1.7% | 20 | 101 | 1.2% | 21 |
| Arkansas | 248 | 1.4% | 22 | 175 | 1.9% | 17 | 73 | 0.9% | 25 |
| Illinois | 246 | 1.4% | 23 | 173 | 1.9% | 18 | 73 | 0.9% | 24 |
| Wisconsin | 233 | 1.3% | 24 | 211 | 2.3% | 16 | 22 | 0.3% | 41 |
| Nevada | 229 | 1.3% | 25 | 42 | 0.5% | 33 | 187 | 2.3% | 15 |
| Maine | 194 | 1.1% | 26 | 160 | 1.7% | 19 | 34 | 0.4% | 32 |
| New Mexico | 185 | 1.1% | 27 | 98 | 1.1% | 24 | 87 | 1.1% | 23 |
| Delaware | 154 | 0.9% | 28 | 93 | 1.0% | 25 | 61 | 0.7% | 27 |
| Kansas | 137 | 0.8% | 29 | 76 | 0.8% | 27 | 61 | 0.7% | 26 |
| Minnesota | 125 | 0.7% | 30 | 79 | 0.9% | 26 | 46 | 0.6% | 29 |
| Maryland | 104 | 0.6% | 31 | 46 | 0.5% | 32 | 58 | 0.7% | 28 |
| Iowa | 94 | 0.5% | 32 | 75 | 0.8% | 28 | 19 | 0.2% | 42 |
| Louisiana | 88 | 0.5% | 33 | 62 | 0.7% | 30 | 26 | 0.3% | 38 |
| New Hampshire | 70 | 0.4% | 34 | 39 | 0.4% | 34 | 31 | 0.4% | 34 |
| New Jersey | 60 | 0.3% | 35 | 22 | 0.2% | 37 | 38 | 0.5% | 31 |
| South Dakota | 48 | 0.3% | 36 | 26 | 0.3% | 35 | 22 | 0.3% | 40 |
| Nebraska | 47 | 0.3% | 37 | 20 | 0.2% | 39 | 27 | 0.3% | 36 |
| Idaho | 45 | 0.3% | 38 | 5 | 0.1% | 45 | 40 | 0.5% | 30 |
| Montana | 42 | 0.2% | 39 | 10 | 0.1% | 42 | 32 | 0.4% | 33 |
| Oklahoma | 42 | 0.2% | 40 | 18 | 0.2% | 40 | 24 | 0.3% | 39 |
| Colorado | 41 | 0.2% | 41 | 12 | 0.1% | 41 | 29 | 0.4% | 35 |
| Vermont | 41 | 0.2% | 42 | 25 | 0.3% | 36 | 16 | 0.2% | 43 |
| Utah | 30 | 0.2% | 43 | 4 | 0.0% | 46 | 26 | 0.3% | 37 |
| Massachusetts | 29 | 0.2% | 44 | 20 | 0.2% | 38 | 9 | 0.1% | 45 |
| Connecticut | 17 | 0.1% | 45 | 8 | 0.1% | 43 | 9 | 0.1% | 44 |
| Rhode Island | 9 | 0.1% | 46 | 7 | 0.1% | 44 | 2 | 0.0% | 48 |
| North Dakota | 7 | 0.0% | 47 | 4 | 0.0% | 47 | 3 | 0.0% | 47 |
| Wyoming | 4 | 0.0% | 48 | 0 | 0.0% | 49 | 4 | 0.0% | 46 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 48 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **17,433** | **99.7%** |  | **9,241** | **100.2%** |  | **8,192** | **99.8%** |  |

**Does Not Include Destination Pending (Beginning Inventory)**
**Percentages May Not Add to 100% Because of Rounding**

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Mar 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 6,663 | 14.5% | 1 | 2,129 | 8.9% | 2 | 4,534 | 20.6% | 1 |
| North Carolina | 3,958 | 8.6% | 2 | 2,482 | 10.3% | 1 | 1,476 | 6.7% | 4 |
| Georgia | 3,083 | 6.7% | 3 | 1,450 | 6.0% | 4 | 1,633 | 7.4% | 3 |
| California | 2,661 | 5.8% | 4 | 392 | 1.6% | 20 | 2,269 | 10.3% | 2 |
| Alabama | 2,255 | 4.9% | 5 | 1,757 | 7.3% | 3 | 498 | 2.3% | 14 |
| Michigan | 2,248 | 4.9% | 6 | 1,256 | 5.2% | 6 | 992 | 4.5% | 5 |
| South Carolina | 2,219 | 4.8% | 7 | 1,255 | 5.2% | 7 | 964 | 4.4% | 6 |
| Tennessee | 1,931 | 4.2% | 8 | 1,349 | 5.6% | 5 | 582 | 2.6% | 11 |
| Pennsylvania | 1,678 | 3.6% | 9 | 1,038 | 4.3% | 9 | 640 | 2.9% | 9 |
| Ohio | 1,606 | 3.5% | 10 | 1,115 | 4.6% | 8 | 491 | 2.2% | 15 |
| New York | 1,555 | 3.4% | 11 | 975 | 4.1% | 10 | 580 | 2.6% | 12 |
| Indiana | 1,380 | 3.0% | 12 | 924 | 3.8% | 11 | 456 | 2.1% | 17 |
| Kentucky | 1,243 | 2.7% | 13 | 911 | 3.8% | 12 | 332 | 1.5% | 19 |
| Virginia | 1,165 | 2.5% | 14 | 691 | 2.9% | 13 | 474 | 2.2% | 16 |
| Washington | 1,059 | 2.3% | 15 | 148 | 0.6% | 32 | 911 | 4.1% | 7 |
| Oregon | 1,044 | 2.3% | 16 | 189 | 0.8% | 27 | 855 | 3.9% | 8 |
| Arizona | 942 | 2.0% | 17 | 322 | 1.3% | 23 | 620 | 2.8% | 10 |
| Missouri | 825 | 1.8% | 18 | 553 | 2.3% | 15 | 272 | 1.2% | 20 |
| Mississippi | 815 | 1.8% | 19 | 561 | 2.3% | 14 | 254 | 1.2% | 21 |
| Texas | 732 | 1.6% | 20 | 369 | 1.5% | 21 | 363 | 1.6% | 18 |
| Nevada | 646 | 1.4% | 21 | 129 | 0.5% | 33 | 517 | 2.3% | 13 |
| Arkansas | 626 | 1.4% | 22 | 435 | 1.8% | 16 | 191 | 0.9% | 23 |
| West Virginia | 624 | 1.4% | 23 | 412 | 1.7% | 19 | 212 | 1.0% | 22 |
| Illinois | 587 | 1.3% | 24 | 427 | 1.8% | 17 | 160 | 0.7% | 27 |
| Wisconsin | 475 | 1.0% | 25 | 422 | 1.8% | 18 | 53 | 0.2% | 40 |
| Delaware | 436 | 0.9% | 26 | 271 | 1.1% | 24 | 165 | 0.7% | 26 |
| Maine | 429 | 0.9% | 27 | 350 | 1.5% | 22 | 79 | 0.4% | 33 |
| New Mexico | 395 | 0.9% | 28 | 219 | 0.9% | 25 | 176 | 0.8% | 24 |
| Kansas | 325 | 0.7% | 29 | 186 | 0.8% | 28 | 139 | 0.6% | 28 |
| Maryland | 321 | 0.7% | 30 | 153 | 0.6% | 31 | 168 | 0.8% | 25 |
| Minnesota | 287 | 0.6% | 31 | 204 | 0.8% | 26 | 83 | 0.4% | 32 |
| Louisiana | 229 | 0.5% | 32 | 174 | 0.7% | 29 | 55 | 0.2% | 38 |
| Iowa | 218 | 0.5% | 33 | 173 | 0.7% | 30 | 45 | 0.2% | 42 |
| New Jersey | 205 | 0.4% | 34 | 81 | 0.3% | 35 | 124 | 0.6% | 29 |
| New Hampshire | 178 | 0.4% | 35 | 106 | 0.4% | 34 | 72 | 0.3% | 34 |
| South Dakota | 133 | 0.3% | 36 | 77 | 0.3% | 36 | 56 | 0.3% | 37 |
| Nebraska | 131 | 0.3% | 37 | 64 | 0.3% | 38 | 67 | 0.3% | 35 |
| Idaho | 121 | 0.3% | 38 | 21 | 0.1% | 44 | 100 | 0.5% | 30 |
| Vermont | 110 | 0.2% | 39 | 73 | 0.3% | 37 | 37 | 0.2% | 44 |
| Montana | 107 | 0.2% | 40 | 24 | 0.1% | 42 | 83 | 0.4% | 31 |
| Oklahoma | 99 | 0.2% | 41 | 44 | 0.2% | 40 | 55 | 0.2% | 39 |
| Colorado | 94 | 0.2% | 42 | 31 | 0.1% | 41 | 63 | 0.3% | 36 |
| Massachusetts | 88 | 0.2% | 43 | 51 | 0.2% | 39 | 37 | 0.2% | 43 |
| Utah | 60 | 0.1% | 44 | 13 | 0.1% | 45 | 47 | 0.2% | 41 |
| Connecticut | 38 | 0.1% | 45 | 22 | 0.1% | 43 | 16 | 0.1% | 45 |
| North Dakota | 16 | 0.0% | 46 | 10 | 0.0% | 46 | 6 | 0.0% | 47 |
| Rhode Island | 14 | 0.0% | 47 | 9 | 0.0% | 47 | 5 | 0.0% | 48 |
| Wyoming | 10 | 0.0% | 48 | 1 | 0.0% | 48 | 9 | 0.0% | 46 |
| Alaska | 1 | 0.0% | 49 | 0 | 0.0% | 50 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
|  | **46,065** | **100.0%** |  | **24,048** | **99.6%** |  | **22,017** | **99.9%** |  |

**Does Not Include Destination Pending (Beginning Inventory)**
**Percentages May Not Add to 100% Because of Rounding**

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## March 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,586 | 14.6% | 1 | 1,210 | 12.9% | 2 | 1,376 | 16.6% | 2 |
| Indiana | 2,360 | 13.4% | 2 | 1,527 | 16.3% | 1 | 833 | 10.1% | 4 |
| Florida | 1,935 | 11.0% | 3 | 556 | 5.9% | 7 | 1,379 | 16.6% | 1 |
| North Carolina | 1,743 | 9.9% | 4 | 1,202 | 12.8% | 3 | 541 | 6.5% | 6 |
| Alabama | 1,677 | 9.5% | 5 | 1,200 | 12.8% | 4 | 477 | 5.8% | 8 |
| Tennessee | 1,312 | 7.4% | 6 | 961 | 10.2% | 5 | 351 | 4.2% | 9 |
| Pennsylvania | 1,286 | 7.3% | 7 | 786 | 8.4% | 6 | 500 | 6.0% | 7 |
| California | 1,144 | 6.5% | 8 | 161 | 1.7% | 13 | 983 | 11.9% | 3 |
| Oregon | 683 | 3.9% | 9 | 122 | 1.3% | 14 | 561 | 6.8% | 5 |
| Mississippi | 483 | 2.7% | 10 | 353 | 3.8% | 8 | 130 | 1.6% | 13 |
| Texas | 353 | 2.0% | 11 | 166 | 1.8% | 12 | 187 | 2.3% | 12 |
| Arizona | 305 | 1.7% | 12 | 102 | 1.1% | 18 | 203 | 2.5% | 11 |
| Ohio | 297 | 1.7% | 13 | 203 | 2.2% | 9 | 94 | 1.1% | 14 |
| Virginia | 268 | 1.5% | 14 | 203 | 2.2% | 10 | 65 | 0.8% | 17 |
| Idaho | 265 | 1.5% | 15 | 57 | 0.6% | 19 | 208 | 2.5% | 10 |
| Wisconsin | 223 | 1.3% | 16 | 195 | 2.1% | 11 | 28 | 0.3% | 22 |
| Nebraska | 209 | 1.2% | 17 | 118 | 1.3% | 15 | 91 | 1.1% | 15 |
| Minnesota | 172 | 1.0% | 18 | 115 | 1.2% | 16 | 57 | 0.7% | 18 |
| Kansas | 162 | 0.9% | 19 | 109 | 1.2% | 17 | 53 | 0.6% | 19 |
| Washington | 85 | 0.5% | 20 | 0 | 0.0% | 49 | 85 | 1.0% | 16 |
| Missouri | 41 | 0.2% | 21 | 3 | 0.0% | 22 | 38 | 0.5% | 20 |
| Colorado | 41 | 0.2% | 22 | 8 | 0.1% | 21 | 33 | 0.4% | 21 |
| Maine | 37 | 0.2% | 23 | 25 | 0.3% | 20 | 12 | 0.1% | 23 |
| South Carolina | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Utah | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| New York | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| | **17,667** | **100.1%** | | **9,382** | **100.2%** | | **8,285** | **100.0%** | |

**Does Not Include States with "*"**

**Percentages May Not Add to 100% Because of Rounding**

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Mar 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 6,927 | 14.8% | 1 | 3,212 | 13.0% | 3 | 3,715 | 16.7% | 2 |
| Indiana | 5,980 | 12.8% | 2 | 3,830 | 15.5% | 1 | 2,150 | 9.7% | 4 |
| Florida | 5,516 | 11.8% | 3 | 1,592 | 6.5% | 7 | 3,924 | 17.7% | 1 |
| North Carolina | 4,638 | 9.9% | 4 | 3,147 | 12.8% | 4 | 1,491 | 6.7% | 6 |
| Alabama | 4,420 | 9.4% | 5 | 3,219 | 13.1% | 2 | 1,201 | 5.4% | 8 |
| Tennessee | 3,473 | 7.4% | 6 | 2,551 | 10.3% | 5 | 922 | 4.2% | 9 |
| Pennsylvania | 3,454 | 7.4% | 7 | 2,057 | 8.3% | 6 | 1,397 | 6.3% | 7 |
| California | 3,030 | 6.5% | 8 | 447 | 1.8% | 12 | 2,583 | 11.6% | 3 |
| Oregon | 1,811 | 3.9% | 9 | 318 | 1.3% | 14 | 1,493 | 6.7% | 5 |
| Mississippi | 1,205 | 2.6% | 10 | 882 | 3.6% | 8 | 323 | 1.5% | 13 |
| Texas | 932 | 2.0% | 11 | 468 | 1.9% | 11 | 464 | 2.1% | 12 |
| Arizona | 856 | 1.8% | 12 | 314 | 1.3% | 15 | 542 | 2.4% | 11 |
| Virginia | 776 | 1.7% | 13 | 604 | 2.4% | 9 | 172 | 0.8% | 17 |
| Ohio | 734 | 1.6% | 14 | 485 | 2.0% | 10 | 249 | 1.1% | 15 |
| Idaho | 705 | 1.5% | 15 | 163 | 0.7% | 19 | 542 | 2.4% | 10 |
| Nebraska | 527 | 1.1% | 16 | 287 | 1.2% | 16 | 240 | 1.1% | 16 |
| Wisconsin | 496 | 1.1% | 17 | 434 | 1.8% | 13 | 62 | 0.3% | 21 |
| Kansas | 414 | 0.9% | 18 | 283 | 1.1% | 17 | 131 | 0.6% | 18 |
| Minnesota | 386 | 0.8% | 19 | 276 | 1.1% | 18 | 110 | 0.5% | 19 |
| Washington | 293 | 0.6% | 20 | 3 | 0.0% | 23 | 290 | 1.3% | 14 |
| Missouri | 112 | 0.2% | 21 | 10 | 0.0% | 22 | 102 | 0.5% | 20 |
| Maine | 97 | 0.2% | 22 | 66 | 0.3% | 20 | 31 | 0.1% | 23 |
| Colorado | 62 | 0.1% | 23 | 16 | 0.1% | 21 | 46 | 0.2% | 22 |
| Hawaii | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| New York | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Utah | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| | 46,844 | 100.1% | | 24,664 | 100.1% | | 22,180 | 99.9% | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

A6325-1
6/6/89

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

## APRIL 1989

Manufacturers shipped 1,527 fewer homes in April 1989 than one year ago. Year-to-date 1989 shipments fell behind for the first time this year by 489 homes, down 0.7 percent.

Shipment gains were demonstrated by three regions this month, compared to five last month and six for the first two months of 1989.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through April

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 6,010 | 9.2 | + 0.0 | 6,012 | 9.1 |
| East North Central | 8,773 | 13.4 | + 12.5 | 7,801 | 11.9 |
| West North Central | 2,800 | 4.3 | + 0.3 | 2,792 | 4.2 |
| South Atlantic | 24,672 | 37.8 | - 0.5 | 24,807 | 37.7 |
| South Central | 11,062 | 16.9 | - 8.3 | 12,066 | 18.3 |
| Mountain | 3,148 | 4.8 | - 14.5 | 3,683 | 5.6 |
| Pacific | 5,345 | 8.2 | + 16.5 | 6,227 | 9.5 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through April

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 8,663 | 13.8 | + 10.5 | 7,813 | 12.5 | 1 |
| 2. North Carolina | 5,375 | 8.6 | - 2.5 | 5,510 | 8.8 | 2 |
| 3. Georgia | 4,167 | 6.6 | - 12.5 | 4,764 | 7.6 | 3 |
| 4. California | 3,487 | 5.6 | + 8.2 | 3,223 | 5.2 | 6 |
| 5. Michigan | 3,121 | 5.0 | + 19.7 | 2,608 | 4.2 | 8 |
| 6. Alabama | 3,061 | 4.9 | - 5.5 | 3,238 | 5.2 | 5 |
| 7. South Carolina | 3,021 | 4.8 | - 10.3 | 3,369 | 5.4 | 4 |
| 8. Tennessee | 2,814 | 4.5 | + 4.4 | 2,695 | 4.3 | 7 |
| 9. Pennsylvania | 2,315 | 3.7 | + 8.7 | 2,129 | 3.4 | 10 |
| 10. Ohio | 2,175 | 3.5 | + 18.7 | 1,832 | 2.9 | 11 |

For further information contact MHI at (703) 979-6620

DATA SOURCE: National Conference of States on Building Codes
and Standards, Inc. (NCSBCS)

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,312 | 18.1% | January | 12,961 | 15,312 | 18.1% |
| February | 15,195 | 14,637 | - 3.7% | Jan-Feb | 28,156 | 29,949 | 6.4% |
| March | 18,813 | 18,210 | - 3.2% | Jan-Mar | 46,969 | 48,159 | 2.5% |
| April | 18,761 | 17,063 | - 9.1% | Jan-Apr | 65,730 | 65,222 | - 0.8% |
| May | 19,990 | | | Jan-May | 85,720 | | |
| June | 21,690 | | | Jan-June | 107,410 | | |
| July | 16,673 | | | Jan-July | 124,083 | | |
| August | 21,894 | | | Jan-Aug | 145,977 | | |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | 14,486 | - 3.6% | Jan-Feb | 27,856 | 29,738 | 6.8% |
| March | 19,011 | 18,167 | - 4.4% | Jan-Mar | 46,867 | 47,905 | 2.2% |
| April | 18,931 | 17,404 | - 8.1% | Jan-Apr | 65,798 | 65,309 | - 0.7% |
| May | 20,171 | | | Jan-May | 85,969 | | |
| June | 21,652 | | | Jan-June | 107,621 | | |
| July | 16,708 | | | Jan-July | 124,329 | | |
| August | 21,879 | | | Jan-Aug | 146,208 | | |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | 5.0% | February | 988 | 734 |
| March | 4.2% | 4.3% | March | 790 | 777 |
| April | 3.3% | 2.5% | April | 620 | 436 |
| May | 2.2% | | May | 439 | |
| June | 2.2% | | June | 477 | |
| July | 2.7% | | July | 442 | |
| August | 2.1% | | August | 457 | |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | April | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 55 | 40 | - 27.3% | 198 | 137 | - 30.8% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,334 | 1,245 | - 6.7% | 4,371 | 4,699 | 7.5% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,389** | **1,285** | **- 7.5%** | **4,569** | **4,836** | **5.8%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,424 | 2,271 | - 6.3% | 7,958 | 8,251 | 3.7% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 310 | 280 | - 9.7% | 923 | 1,014 | 9.9% |
| Wisconsin | 292 | 271 | - 7.2% | 778 | 767 | - 1.4% |
| **Total** | **3,026** | **2,822** | **- 6.7%** | **9,659** | **10,032** | **3.9%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 207 | 167 | - 19.3% | 625 | 581 | - 7.0% |
| Minnesota | 210 | 182 | - 13.3% | 573 | 568 | - 0.9% |
| Missouri | 57 | 47 | - 17.5% | 120 | 159 | 32.5% |
| Nebraska | 195 | 188 | - 3.6% | 696 | 715 | 2.7% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **669** | **584** | **- 12.7%** | **2,014** | **2,023** | **0.4%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,462 | 1,593 | 9.0% | 6,113 | 7,109 | 16.3% |
| Georgia | 2,906 | 2,413 | - 17.0% | 10,605 | 9,340 | - 11.9% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 1,965 | 1,701 | - 13.4% | 7,031 | 6,339 | - 9.8% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 322 | 313 | - 2.8% | 1,161 | 1,089 | - 6.2% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **6,655** | **6,020** | **- 9.5%** | **24,910** | **23,877** | **- 4.1%** |
| **South Central** | | | | | | |
| Alabama | 1,880 | 1,770 | - 5.9% | 5,956 | 6,190 | 3.9% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 451 | 449 | - 0.4% | 1,556 | 1,654 | 6.3% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,274 | 1,199 | - 5.9% | 4,467 | 4,672 | 4.6% |
| Texas | 641 | 302 | - 52.9% | 2,450 | 1,234 | - 49.6% |
| **Total** | **4,246** | **3,720** | **- 12.4%** | **14,429** | **13,750** | **- 4.7%** |

## Mobile/Manufactured Home Production

| | April | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 371 | 249 | - 32.9% | 1,490 | 1,105 | - 25.8% |
| Colorado* | * | * | --- | * | * | --- |
| Idaho | 202 | 230 | 13.9% | 643 | 935 | 45.4% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **611** | **479** | **- 21.6%** | **2,201** | **2,086** | **- 5.2%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,009 | 948 | - 6.0% | 3,749 | 3,978 | 6.1% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 480 | 532 | 10.8% | 1,821 | 2,343 | 28.7% |
| Washington | 100 | 115 | 15.0% | 323 | 408 | 26.3% |
| **Total** | **1,589** | **1,595** | **0.4%** | **5,893** | **6,729** | **14.2%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 558 | 0.0% | 0 | 558 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 576 | 558 | - 3.1% | 2,055 | 1,889 | - 8.1% |
| **Total Production** | **18,761** | **17,621** | **- 6.1%** | **65,730** | **65,780** | **0.1%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | April | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 30 | 17 | - 43.3% | 69 | 55 | - 20.3% |
| Maine | 206 | 170 | - 17.5% | 705 | 599 | - 15.0% |
| Massachusetts | 50 | 33 | - 34.0% | 189 | 121 | - 36.0% |
| New Hampshire | 132 | 102 | - 22.7% | 305 | 280 | - 8.2% |
| New Jersey | 50 | 70 | 40.0% | 199 | 275 | 38.2% |
| New York | 652 | 619 | - 5.1% | 2,146 | 2,174 | 1.3% |
| Pennsylvania | 713 | 637 | - 10.7% | 2,129 | 2,315 | 8.7% |
| Rhode Island | 11 | 12 | 9.1% | 39 | 26 | - 33.3% |
| Vermont | 82 | 55 | - 32.9% | 231 | 165 | - 28.6% |
| **Total** | **1,926** | **1,715** | **- 11.0%** | **6,012** | **6,010** | **- 0.0%** |
| **East North Central** | | | | | | |
| Illinois | 318 | 255 | - 19.8% | 877 | 842 | - 4.0% |
| Indiana | 562 | 541 | - 3.7% | 1,799 | 1,921 | 6.8% |
| Michigan | 806 | 873 | 8.3% | 2,608 | 3,121 | 19.7% |
| Ohio | 520 | 569 | 9.4% | 1,832 | 2,175 | 18.7% |
| Wisconsin | 258 | 239 | - 7.4% | 685 | 714 | 4.2% |
| **Total** | **2,464** | **2,477** | **0.5%** | **7,801** | **8,773** | **12.5%** |
| **West North Central** | | | | | | |
| Iowa | 105 | 96 | - 8.6% | 280 | 314 | 12.1% |
| Kansas | 142 | 129 | - 9.2% | 447 | 454 | 1.6% |
| Minnesota | 173 | 180 | 4.0% | 463 | 467 | 0.9% |
| Missouri | 385 | 360 | - 6.5% | 1,259 | 1,185 | - 5.9% |
| Nebraska | 40 | 34 | - 15.0% | 126 | 165 | 31.0% |
| North Dakota | 23 | 11 | - 52.2% | 58 | 27 | - 53.4% |
| South Dakota | 43 | 55 | 27.9% | 159 | 188 | 18.2% |
| **Total** | **911** | **865** | **- 5.0%** | **2,792** | **2,800** | **0.3%** |
| **South Atlantic** | | | | | | |
| Delaware | 165 | 140 | - 15.2% | 595 | 576 | - 3.2% |
| Florida | 1,859 | 1,970 | 6.0% | 7,813 | 8,633 | 10.5% |
| Georgia | 1,340 | 1,084 | - 19.1% | 4,764 | 4,167 | - 12.5% |
| Maryland | 110 | 101 | - 8.2% | 460 | 422 | - 8.3% |
| North Carolina | 1,574 | 1,417 | - 10.0% | 5,510 | 5,375 | - 2.5% |
| South Carolina | 970 | 802 | - 17.3% | 3,369 | 3,021 | - 10.3% |
| Virginia | 483 | 465 | - 3.7% | 1,483 | 1,630 | 9.9% |
| West Virginia | 266 | 224 | - 15.8% | 813 | 848 | 4.3% |
| **Total** | **6,767** | **6,203** | **- 8.3%** | **24,807** | **24,672** | **- 0.5%** |
| **South Central** | | | | | | |
| **Alabama** | 983 | 806 | - 18.0% | 3,238 | 3,061 | - 5.5% |
| **Arkansas** | 366 | 239 | - 34.7% | 1,098 | 865 | - 21.2% |
| **Kentucky** | 513 | 515 | 0.4% | 1,635 | 1,758 | 7.5% |
| **Louisiana** | 110 | 82 | - 25.5% | 455 | 311 | - 31.6% |
| **Mississippi** | 443 | 348 | - 21.4% | 1,208 | 1,163 | - 3.7% |
| **Oklahoma** | 50 | 49 | - 2.0% | 166 | 148 | - 10.8% |
| **Tennessee** | 746 | 883 | 18.4% | 2,695 | 2,814 | 4.4% |
| **Texas** | 430 | 210 | - 51.2% | 1,571 | 942 | - 40.0% |
| **Total** | **3,641** | **3,132** | **- 14.0%** | **12,066** | **11,062** | **- 8.3%** |

## Mobile/Manufactured Home Shipments

| | April 1988 | April 1989 | % Change | Year-To-Date 1988 | Year-To-Date 1989 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 409 | 269 | - 34.2% | 1,655 | 1,211 | - 26.8% |
| Colorado | 63 | 52 | - 17.5% | 225 | 146 | - 35.1% |
| Idaho | 57 | 65 | 14.0% | 144 | 186 | 29.2% |
| Montana | 39 | 36 | - 7.7% | 118 | 143 | 21.2% |
| Nevada | 165 | 192 | 16.4% | 577 | 838 | 45.2% |
| New Mexico | 208 | 139 | - 33.2% | 846 | 534 | - 36.9% |
| Utah | 26 | 19 | - 26.9% | 84 | 79 | - 6.0% |
| Wyoming | 8 | 1 | - 87.5% | 34 | 11 | - 67.6% |
| **Total** | **975** | **773** | **- 20.7%** | **3,683** | **3,148** | **- 14.5%** |
| **Pacific** | | | | | | |
| Alaska | 7 | 8 | 14.3% | 12 | 9 | - 25.0% |
| California | 876 | 826 | - 5.7% | 3,223 | 3,487 | 8.2% |
| Hawaii | 0 | 1 | 0.0% | 0 | 1 | 0.0% |
| Oregon | 264 | 310 | 17.4% | 1,026 | 1,354 | 32.0% |
| Washington | 310 | 317 | 2.3% | 1,084 | 1,376 | 26.9% |
| **Total** | **1,457** | **1,462** | **0.3%** | **5,345** | **6,227** | **16.5%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 790 | 777 | - 1.6% | 3,292 | 2,617 | - 20.5% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **18,931** | **17,404** | **- 8.1%** | **65,798** | **65,309** | **- 0.7%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1989 Product Mix

| | Jan-Apr Shipments | | | Jan-Apr Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 36 | 19 | 55 | * | * | * |
| Maine | 487 | 112 | 599 | 97 | 40 | 137 |
| Massachusetts * | 76 | 45 | 121 | * | * | * |
| New Hampshire * | 172 | 108 | 280 | * | * | * |
| New Jersey * | 108 | 167 | 275 | * | * | * |
| New York * | 1,312 | 862 | 2,174 | * | * | * |
| Pennsylvania | 1,415 | 900 | 2,315 | 2,780 | 1,919 | 4,699 |
| Rhode Island * | 16 | 10 | 26 | * | * | * |
| Vermont * | 109 | 56 | 165 | * | * | * |
| **Total** | **3,731<br>62.1%** | **2,279<br>37.9%** | **6,010<br>100.0%** | **2,877<br>59.5%** | **1,959<br>40.5%** | **4,836<br>100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 604 | 238 | 842 | * | * | * |
| Indiana | 1,270 | 651 | 1,921 | 5,195 | 3,056 | 8,251 |
| Michigan * | 1,711 | 1,410 | 3,121 | * | * | * |
| Ohio | 1,478 | 697 | 2,175 | 654 | 360 | 1,014 |
| Wisconsin | 637 | 77 | 714 | 669 | 98 | 767 |
| **Total** | **5,700<br>65.0%** | **3,073<br>35.0%** | **8,773<br>100.0%** | **6,518<br>65.0%** | **3,514<br>35.0%** | **10,032<br>100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 253 | 61 | 314 | * | * | * |
| Kansas | 262 | 192 | 454 | 404 | 177 | 581 |
| Minnesota | 334 | 133 | 467 | 408 | 160 | 568 |
| Missouri | 806 | 379 | 1,185 | 13 | 146 | 159 |
| Nebraska | 82 | 83 | 165 | 399 | 316 | 715 |
| North Dakota * | 16 | 11 | 27 | * | * | * |
| South Dakota * | 112 | 76 | 188 | * | * | * |
| **Total** | **1,865<br>66.6%** | **935<br>33.4%** | **2,800<br>100.0%** | **1,224<br>60.5%** | **799<br>39.5%** | **2,023<br>100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 363 | 213 | 576 | * | * | * |
| Florida | 2,701 | 5,932 | 8,633 | 1,994 | 5,115 | 7,109 |
| Georgia | 1,971 | 2,196 | 4,167 | 4,363 | 4,977 | 9,340 |
| Maryland * | 202 | 220 | 422 | * | * | * |
| North Carolina | 3,393 | 1,982 | 5,375 | 4,305 | 2,034 | 6,339 |
| South Carolina * | 1,686 | 1,335 | 3,021 | * | * | * |
| Virginia | 1,008 | 622 | 1,630 | 852 | 237 | 1,089 |
| West Virginia * | 558 | 290 | 848 | * | * | * |
| **Total** | **11,882<br>48.2%** | **12,790<br>51.8%** | **24,672<br>100.0%** | **11,514<br>48.2%** | **12,363<br>51.8%** | **23,877<br>100.0%** |

## Year-To-Date
## 1989 Product Mix

| | Jan-Apr Shipments | | | Jan-Apr Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 2,356 | 705 | 3,061 | 4,459 | 1,731 | 6,190 |
| Arkansas * | 603 | 262 | 865 | * | * | * |
| Kentucky * | 1,282 | 476 | 1,758 | * | * | * |
| Louisiana * | 243 | 68 | 311 | * | * | * |
| Mississippi | 807 | 356 | 1,163 | 1,202 | 452 | 1,654 |
| Oklahoma * | 73 | 75 | 148 | * | * | * |
| Tennessee | 1,967 | 847 | 2,814 | 3,408 | 1,264 | 4,672 |
| Texas | 446 | 496 | 942 | 604 | 630 | 1,234 |
| **Total** | **7,777** | **3,285** | **11,062** | **9,673** | **4,077** | **13,750** |
| | **70.3%** | **29.7%** | **100.0%** | **70.3%** | **29.7%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 418 | 793 | 1,211 | 406 | 699 | 1,105 |
| Colorado* | 54 | 92 | 146 | * | * | * |
| Idaho | 31 | 155 | 186 | 204 | 731 | 935 |
| Montana * | 25 | 118 | 143 | * | * | * |
| Nevada * | 156 | 682 | 838 | * | * | * |
| New Mexico * | 290 | 244 | 534 | * | * | * |
| Utah * | 19 | 60 | 79 | * | * | * |
| Wyoming * | 1 | 10 | 11 | * | * | * |
| **Total** | **994** | **2,154** | **3,148** | **610** | **1,430** | **2,040** |
| | **31.6%** | **68.4%** | **100.0%** | **29.9%** | **70.1%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 6 | 3 | 9 | * | * | * |
| California | 497 | 2,990 | 3,487 | 562 | 3,416 | 3,978 |
| Hawaii * | 0 | 1 | 1 | * | * | * |
| Oregon | 235 | 1,119 | 1,354 | 408 | 1,935 | 2,343 |
| Washington | 188 | 1,188 | 1,376 | 3 | 405 | 408 |
| **Total** | **926** | **5,301** | **6,227** | **973** | **5,756** | **6,729** |
| | **14.9%** | **85.1%** | **100.0%** | **14.5%** | **85.5%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 32,875 | 29,817 | 62,692 | 33,405 | 29,944 | 63,349 |
| | 52.4% | 47.6% | 100.0% | 52.7% | 47.3% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 1,852 | 765 | 2,617 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 1,227 | 708 | 1,935 |
| **Total** | **34,727** | **30,582** | **65,309** | **34,616** | **30,606** | **65,222** |
| | **53.2%** | **46.8%** | **100.0%** | **53.1%** | **46.9%** | **100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest

April 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 1,970 | 11.8% | 1 | 572 | 6.5% | 4 | 1,398 | 17.9% | 1 |
| North Carolina | 1,417 | 8.5% | 2 | 911 | 10.3% | 1 | 506 | 6.5% | 4 |
| Georgia | 1,084 | 6.5% | 3 | 521 | 5.9% | 5 | 563 | 7.2% | 3 |
| Tennessee | 883 | 5.3% | 4 | 618 | 7.0% | 2 | 265 | 3.4% | 9 |
| Michigan | 873 | 5.3% | 5 | 455 | 5.2% | 6 | 418 | 5.4% | 5 |
| California | 826 | 5.0% | 6 | 105 | 1.2% | 22 | 721 | 9.2% | 2 |
| Alabama | 806 | 4.8% | 7 | 599 | 6.8% | 3 | 207 | 2.7% | 12 |
| South Carolina | 802 | 4.8% | 8 | 431 | 4.9% | 7 | 371 | 4.8% | 6 |
| Pennsylvania | 637 | 3.8% | 9 | 377 | 4.3% | 8 | 260 | 3.3% | 11 |
| New York | 619 | 3.7% | 10 | 337 | 3.8% | 12 | 282 | 3.6% | 7 |
| Ohio | 569 | 3.4% | 11 | 363 | 4.1% | 10 | 206 | 2.6% | 13 |
| Indiana | 541 | 3.3% | 12 | 346 | 3.9% | 11 | 195 | 2.5% | 14 |
| Kentucky | 515 | 3.1% | 13 | 371 | 4.2% | 9 | 144 | 1.8% | 18 |
| Virginia | 465 | 2.8% | 14 | 317 | 3.6% | 13 | 148 | 1.9% | 17 |
| Missouri | 360 | 2.2% | 15 | 253 | 2.9% | 14 | 107 | 1.4% | 20 |
| Mississippi | 348 | 2.1% | 16 | 246 | 2.8% | 15 | 102 | 1.3% | 21 |
| Washington | 317 | 1.9% | 17 | 40 | 0.5% | 33 | 277 | 3.6% | 8 |
| Oregon | 310 | 1.9% | 18 | 46 | 0.5% | 32 | 264 | 3.4% | 10 |
| Arizona | 269 | 1.6% | 19 | 96 | 1.1% | 23 | 173 | 2.2% | 15 |
| Illinois | 255 | 1.5% | 20 | 177 | 2.0% | 17 | 78 | 1.0% | 22 |
| Arkansas | 239 | 1.4% | 21 | 168 | 1.9% | 18 | 71 | 0.9% | 24 |
| Wisconsin | 239 | 1.4% | 22 | 215 | 2.4% | 16 | 24 | 0.3% | 36 |
| West Virginia | 224 | 1.3% | 23 | 146 | 1.7% | 19 | 78 | 1.0% | 23 |
| Texas | 210 | 1.3% | 24 | 77 | 0.9% | 26 | 133 | 1.7% | 19 |
| Nevada | 192 | 1.2% | 25 | 27 | 0.3% | 37 | 165 | 2.1% | 16 |
| Minnesota | 180 | 1.1% | 26 | 130 | 1.5% | 21 | 50 | 0.6% | 29 |
| Maine | 170 | 1.0% | 27 | 137 | 1.6% | 20 | 33 | 0.4% | 34 |
| Delaware | 140 | 0.8% | 28 | 92 | 1.0% | 24 | 48 | 0.6% | 30 |
| New Mexico | 139 | 0.8% | 29 | 71 | 0.8% | 28 | 68 | 0.9% | 25 |
| Kansas | 129 | 0.8% | 30 | 76 | 0.9% | 27 | 53 | 0.7% | 27 |
| New Hampshire | 102 | 0.6% | 31 | 66 | 0.7% | 30 | 36 | 0.5% | 32 |
| Maryland | 101 | 0.6% | 32 | 49 | 0.6% | 31 | 52 | 0.7% | 28 |
| Iowa | 96 | 0.6% | 33 | 80 | 0.9% | 25 | 16 | 0.2% | 40 |
| Louisiana | 82 | 0.5% | 34 | 69 | 0.8% | 29 | 13 | 0.2% | 43 |
| New Jersey | 70 | 0.4% | 35 | 27 | 0.3% | 38 | 43 | 0.6% | 31 |
| Idaho | 65 | 0.4% | 36 | 10 | 0.1% | 43 | 55 | 0.7% | 26 |
| South Dakota | 55 | 0.3% | 37 | 35 | 0.4% | 35 | 20 | 0.3% | 37 |
| Vermont | 55 | 0.3% | 38 | 36 | 0.4% | 34 | 19 | 0.2% | 39 |
| Colorado | 52 | 0.3% | 39 | 23 | 0.3% | 40 | 29 | 0.4% | 35 |
| Oklahoma | 49 | 0.3% | 40 | 29 | 0.3% | 36 | 20 | 0.3% | 38 |
| Montana | 36 | 0.2% | 41 | 1 | 0.0% | 48 | 35 | 0.4% | 33 |
| Nebraska | 34 | 0.2% | 42 | 18 | 0.2% | 41 | 16 | 0.2% | 41 |
| Massachusetts | 33 | 0.2% | 43 | 25 | 0.3% | 39 | 8 | 0.1% | 44 |
| Utah | 19 | 0.1% | 44 | 6 | 0.1% | 46 | 13 | 0.2% | 42 |
| Connecticut | 17 | 0.1% | 45 | 14 | 0.2% | 42 | 3 | 0.0% | 47 |
| Rhode Island | 12 | 0.1% | 46 | 7 | 0.1% | 44 | 5 | 0.1% | 45 |
| North Dakota | 11 | 0.1% | 47 | 6 | 0.1% | 45 | 5 | 0.1% | 46 |
| Alaska | 8 | 0.0% | 48 | 6 | 0.1% | 47 | 2 | 0.0% | 48 |
| Hawaii | 1 | 0.0% | 49 | 0 | 0.0% | 49 | 1 | 0.0% | 50 |
| Wyoming | 1 | 0.0% | 50 | 0 | 0.0% | 50 | 1 | 0.0% | 49 |
| | **16,627** | **99.7%** | | **8,827** | **100.4%** | | **7,800** | **100.1%** | |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Apr 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 8,633 | 13.8% | 1 | 2,701 | 8.2% | 2 | 5,932 | 19.9% | 1 |
| North Carolina | 5,375 | 8.6% | 2 | 3,393 | 10.3% | 1 | 1,982 | 6.6% | 4 |
| Georgia | 4,167 | 6.6% | 3 | 1,971 | 6.0% | 4 | 2,196 | 7.4% | 3 |
| California | 3,487 | 5.6% | 4 | 497 | 1.5% | 20 | 2,990 | 10.0% | 2 |
| Michigan | 3,121 | 5.0% | 5 | 1,711 | 5.2% | 6 | 1,410 | 4.7% | 5 |
| Alabama | 3,061 | 4.9% | 6 | 2,356 | 7.2% | 3 | 705 | 2.4% | 13 |
| South Carolina | 3,021 | 4.8% | 7 | 1,686 | 5.1% | 7 | 1,335 | 4.5% | 6 |
| Tennessee | 2,814 | 4.5% | 8 | 1,967 | 6.0% | 5 | 847 | 2.8% | 11 |
| Pennsylvania | 2,315 | 3.7% | 9 | 1,415 | 4.3% | 9 | 900 | 3.0% | 9 |
| Ohio | 2,175 | 3.5% | 10 | 1,478 | 4.5% | 8 | 697 | 2.3% | 14 |
| New York | 2,174 | 3.5% | 11 | 1,312 | 4.0% | 10 | 862 | 2.9% | 10 |
| Indiana | 1,921 | 3.1% | 12 | 1,270 | 3.9% | 12 | 651 | 2.2% | 16 |
| Kentucky | 1,758 | 2.8% | 13 | 1,282 | 3.9% | 11 | 476 | 1.6% | 19 |
| Virginia | 1,630 | 2.6% | 14 | 1,008 | 3.1% | 13 | 622 | 2.1% | 17 |
| Washington | 1,376 | 2.2% | 15 | 188 | 0.6% | 32 | 1,188 | 4.0% | 7 |
| Oregon | 1,354 | 2.2% | 16 | 235 | 0.7% | 30 | 1,119 | 3.8% | 8 |
| Arizona | 1,211 | 1.9% | 17 | 418 | 1.3% | 23 | 793 | 2.7% | 12 |
| Missouri | 1,185 | 1.9% | 18 | 806 | 2.5% | 15 | 379 | 1.3% | 20 |
| Mississippi | 1,163 | 1.9% | 19 | 807 | 2.5% | 14 | 356 | 1.2% | 21 |
| Texas | 942 | 1.5% | 20 | 446 | 1.4% | 22 | 496 | 1.7% | 18 |
| Arkansas | 865 | 1.4% | 21 | 603 | 1.8% | 18 | 262 | 0.9% | 23 |
| West Virginia | 848 | 1.4% | 22 | 558 | 1.7% | 19 | 290 | 1.0% | 22 |
| Illinois | 842 | 1.3% | 23 | 604 | 1.8% | 17 | 238 | 0.8% | 25 |
| Nevada | 838 | 1.3% | 24 | 156 | 0.5% | 34 | 682 | 2.3% | 15 |
| Wisconsin | 714 | 1.1% | 25 | 637 | 1.9% | 16 | 77 | 0.3% | 37 |
| Maine | 599 | 1.0% | 26 | 487 | 1.5% | 21 | 112 | 0.4% | 33 |
| Delaware | 576 | 0.9% | 27 | 363 | 1.1% | 24 | 213 | 0.7% | 27 |
| New Mexico | 534 | 0.9% | 28 | 290 | 0.9% | 26 | 244 | 0.8% | 24 |
| Minnesota | 467 | 0.7% | 29 | 334 | 1.0% | 25 | 133 | 0.4% | 31 |
| Kansas | 454 | 0.7% | 30 | 262 | 0.8% | 27 | 192 | 0.6% | 28 |
| Maryland | 422 | 0.7% | 31 | 202 | 0.6% | 31 | 220 | 0.7% | 26 |
| Iowa | 314 | 0.5% | 32 | 253 | 0.8% | 28 | 61 | 0.2% | 41 |
| Louisiana | 311 | 0.5% | 33 | 243 | 0.7% | 29 | 68 | 0.2% | 40 |
| New Hampshire | 280 | 0.4% | 34 | 172 | 0.5% | 33 | 108 | 0.4% | 34 |
| New Jersey | 275 | 0.4% | 35 | 108 | 0.3% | 37 | 167 | 0.6% | 29 |
| South Dakota | 188 | 0.3% | 36 | 112 | 0.3% | 35 | 76 | 0.3% | 38 |
| Idaho | 186 | 0.3% | 37 | 31 | 0.1% | 43 | 155 | 0.5% | 30 |
| Vermont | 165 | 0.3% | 38 | 109 | 0.3% | 36 | 56 | 0.2% | 43 |
| Nebraska | 165 | 0.3% | 39 | 82 | 0.2% | 38 | 83 | 0.3% | 36 |
| Oklahoma | 148 | 0.2% | 40 | 73 | 0.2% | 40 | 75 | 0.3% | 39 |
| Colorado | 146 | 0.2% | 41 | 54 | 0.2% | 41 | 92 | 0.3% | 35 |
| Montana | 143 | 0.2% | 42 | 25 | 0.1% | 44 | 118 | 0.4% | 32 |
| Massachusetts | 121 | 0.2% | 43 | 76 | 0.2% | 39 | 45 | 0.2% | 44 |
| Utah | 79 | 0.1% | 44 | 19 | 0.1% | 45 | 60 | 0.2% | 42 |
| Connecticut | 55 | 0.1% | 45 | 36 | 0.1% | 42 | 19 | 0.1% | 45 |
| North Dakota | 27 | 0.0% | 46 | 16 | 0.0% | 47 | 11 | 0.0% | 46 |
| Rhode Island | 26 | 0.0% | 47 | 16 | 0.0% | 46 | 10 | 0.0% | 48 |
| Wyoming | 11 | 0.0% | 48 | 1 | 0.0% | 49 | 10 | 0.0% | 47 |
| Alaska | 9 | 0.0% | 49 | 6 | 0.0% | 48 | 3 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 0 | 0.0% | 50 | 1 | 0.0% | 50 |
|  | **62,692** | **100.0%** |  | **32,875** | **99.9%** |  | **29,817** | **100.2%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### April 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,413 | 14.6% | 1 | 1,151 | 13.2% | 4 | 1,262 | 16.3% | 1 |
| Indiana | 2,271 | 13.8% | 2 | 1,365 | 15.6% | 1 | 906 | 11.7% | 3 |
| Alabama | 1,770 | 10.7% | 3 | 1,240 | 14.2% | 2 | 530 | 6.8% | 6 |
| North Carolina | 1,701 | 10.3% | 4 | 1,158 | 13.2% | 3 | 543 | 7.0% | 5 |
| Florida | 1,593 | 9.7% | 5 | 402 | 4.6% | 7 | 1,191 | 15.3% | 2 |
| Pennsylvania | 1,245 | 7.5% | 6 | 723 | 8.3% | 6 | 522 | 6.7% | 7 |
| Tennessee | 1,199 | 7.3% | 7 | 857 | 9.8% | 5 | 342 | 4.4% | 9 |
| California | 948 | 5.7% | 8 | 115 | 1.3% | 15 | 833 | 10.7% | 4 |
| Oregon | 532 | 3.2% | 9 | 90 | 1.0% | 18 | 442 | 5.7% | 8 |
| Mississippi | 449 | 2.7% | 10 | 320 | 3.7% | 8 | 129 | 1.7% | 13 |
| Virginia | 313 | 1.9% | 11 | 248 | 2.8% | 9 | 65 | 0.8% | 17 |
| Texas | 302 | 1.8% | 12 | 136 | 1.6% | 12 | 166 | 2.1% | 11 |
| Ohio | 280 | 1.7% | 13 | 169 | 1.9% | 11 | 111 | 1.4% | 15 |
| Wisconsin | 271 | 1.6% | 14 | 235 | 2.7% | 10 | 36 | 0.5% | 21 |
| Arizona | 249 | 1.5% | 15 | 92 | 1.1% | 17 | 157 | 2.0% | 12 |
| Idaho | 230 | 1.4% | 16 | 41 | 0.5% | 19 | 189 | 2.4% | 10 |
| Nebraska | 188 | 1.1% | 17 | 112 | 1.3% | 16 | 76 | 1.0% | 16 |
| Minnesota | 182 | 1.1% | 18 | 132 | 1.5% | 13 | 50 | 0.6% | 18 |
| Kansas | 167 | 1.0% | 19 | 121 | 1.4% | 14 | 46 | 0.6% | 19 |
| Washington | 115 | 0.7% | 20 | 0 | 0.0% | 32 | 115 | 1.5% | 14 |
| Missouri | 47 | 0.3% | 21 | 3 | 0.0% | 21 | 44 | 0.6% | 20 |
| Maine | 40 | 0.2% | 22 | 31 | 0.4% | 20 | 9 | 0.1% | 22 |
| New Mexico | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Utah | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Colorado | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| New York | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| | **16,505** | **99.8%** | | **8,741** | **100.1%** | | **7,764** | **99.9%** | |

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Apr 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 9,340 | 14.7% | 1 | 4,363 | 13.1% | 3 | 4,977 | 16.6% | 2 |
| Indiana | 8,251 | 13.0% | 2 | 5,195 | 15.6% | 1 | 3,056 | 10.2% | 4 |
| Florida | 7,109 | 11.2% | 3 | 1,994 | 6.0% | 7 | 5,115 | 17.1% | 1 |
| North Carolina | 6,339 | 10.0% | 4 | 4,305 | 12.9% | 4 | 2,034 | 6.8% | 5 |
| Alabama | 6,190 | 9.8% | 5 | 4,459 | 13.3% | 2 | 1,731 | 5.8% | 8 |
| Pennsylvania | 4,699 | 7.4% | 6 | 2,780 | 8.3% | 6 | 1,919 | 6.4% | 7 |
| Tennessee | 4,672 | 7.4% | 7 | 3,408 | 10.2% | 5 | 1,264 | 4.2% | 9 |
| California | 3,978 | 6.3% | 8 | 562 | 1.7% | 13 | 3,416 | 11.4% | 3 |
| Oregon | 2,343 | 3.7% | 9 | 408 | 1.2% | 15 | 1,935 | 6.5% | 6 |
| Mississippi | 1,654 | 2.6% | 10 | 1,202 | 3.6% | 8 | 452 | 1.5% | 13 |
| Texas | 1,234 | 1.9% | 11 | 604 | 1.8% | 12 | 630 | 2.1% | 12 |
| Arizona | 1,105 | 1.7% | 12 | 406 | 1.2% | 16 | 699 | 2.3% | 11 |
| Virginia | 1,089 | 1.7% | 13 | 852 | 2.6% | 9 | 237 | 0.8% | 17 |
| Ohio | 1,014 | 1.6% | 14 | 654 | 2.0% | 11 | 360 | 1.2% | 15 |
| Idaho | 935 | 1.5% | 15 | 204 | 0.6% | 19 | 731 | 2.4% | 10 |
| Wisconsin | 767 | 1.2% | 16 | 669 | 2.0% | 10 | 98 | 0.3% | 21 |
| Nebraska | 715 | 1.1% | 17 | 399 | 1.2% | 18 | 316 | 1.1% | 16 |
| Kansas | 581 | 0.9% | 18 | 404 | 1.2% | 17 | 177 | 0.6% | 18 |
| Minnesota | 568 | 0.9% | 19 | 408 | 1.2% | 14 | 160 | 0.5% | 19 |
| Washington | 408 | 0.6% | 20 | 3 | 0.0% | 23 | 405 | 1.4% | 14 |
| Missouri | 159 | 0.3% | 21 | 13 | 0.0% | 22 | 146 | 0.5% | 20 |
| Maine | 137 | 0.2% | 22 | 97 | 0.3% | 20 | 40 | 0.1% | 23 |
| Colorado | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| New York | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Utah | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Montana | * | | | | | | | | |
| | **63,349** | **99.8%** | | **33,405** | **100.0%** | | **29,944** | **100.0%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

A632

# Manufacturing REPORT

mhi

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

## MAY 1989

Manufactured home shipments were off 5.4 percent in May, 1,083 fewer homes than last year. Year-to-date shipments are off by 1,572 homes, down 1.8 percent.

Early shipment gains in the northern regions have dissipated somewhat, with only the East North Central showing a plus from last year. The Pacific region continues to experience significant gains.

New York replaces Ohio as the tenth largest shipment state. The other nine retained their same relative positions.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through May

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 8,016 | 9.5 | - 2.6 | 8,226 | 9.6 |
| East North Central | 11,661 | 13.8 | + 10.5 | 10,556 | 12.3 |
| West North Central | 3,793 | 4.5 | - 2.0 | 3,870 | 4.5 |
| South Atlantic | 31,406 | 37.2 | - 1.0 | 31,738 | 36.9 |
| South Central | 14,585 | 17.3 | - 9.2 | 16,056 | 18.7 |
| Mountain | 4,006 | 4.7 | - 16.3 | 4,786 | 5.6 |
| Pacific | 7,877 | 9.3 | + 15.4 | 6,825 | 7.9 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through May

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 10,364 | 12.7 | + 9.0 | 9,506 | 11.6 | 1 |
| 2. North Carolina | 7,078 | 8.7 | - 3.4 | 7,325 | 8.9 | 2 |
| 3. Georgia | 5,352 | 6.6 | - 13.4 | 6,179 | 7.5 | 3 |
| 4. California | 4,371 | 5.4 | + 6.6 | 4,101 | 5.0 | 6 |
| 5. Michigan | 4,153 | 5.1 | + 16.4 | 3,567 | 4.3 | 7 |
| 6. Alabama | 4,062 | 5.0 | - 7.0 | 4,366 | 5.3 | 4 |
| 7. South Carolina | 4,050 | 5.0 | - 6.8 | 4,347 | 5.3 | 5 |
| 8. Tennessee | 3,679 | 4.5 | + 3.6 | 3,550 | 4.3 | 8 |
| 9. Pennsylvania | 2,981 | 3.7 | + 4.3 | 2,858 | 3.5 | 10 |
| 10. New York | 2,961 | 3.6 | + 0.3 | 2,952 | 3.6 | 9 |

For further information contact MHI at (703) 979-6620

Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,291 | 18.0% | January | 12,961 | 15,291 | 18.0% |
| February | 15,195 | 14,637 | - 3.7% | Jan-Feb | 28,156 | 29,928 | 6.3% |
| March | 18,813 | 18,169 | - 3.4% | Jan-Mar | 46,969 | 48,097 | 2.4% |
| April | 18,761 | 17,063 | - 9.1% | Jan-Apr | 65,730 | 65,160 | - 0.9% |
| May | 19,990 | 19,128 | - 4.3% | Jan-May | 85,720 | 84,288 | - 1.7% |
| June | 21,690 | | | Jan-June | 107,410 | | |
| July | 16,673 | | | Jan-July | 124,083 | | |
| August | 21,894 | | | Jan-Aug | 145,977 | | |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | 14,486 | - 3.6% | Jan-Feb | 27,856 | 29,738 | 6.8% |
| March | 19,011 | 18,167 | - 4.4% | Jan-Mar | 46,867 | 47,905 | 2.2% |
| April | 18,931 | 17,404 | - 8.1% | Jan-Apr | 65,798 | 65,309 | - 0.7% |
| May | 20,171 | 19,088 | - 5.4% | Jan-May | 85,969 | 84,397 | - 1.8% |
| June | 21,652 | | | Jan-June | 107,621 | | |
| July | 16,708 | | | Jan-July | 124,329 | | |
| August | 21,879 | | | Jan-Aug | 146,208 | | |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | 5.0% | February | 988 | 734 |
| March | 4.2% | 4.3% | March | 790 | 777 |
| April | 3.3% | 2.6% | April | 620 | 436 |
| May | 2.2% | 2.5% | May | 439 | 476 |
| June | 2.2% | | June | 477 | |
| July | 2.7% | | July | 442 | |
| August | 2.1% | | August | 457 | |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | May | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 68 | 41 | - 39.7% | 266 | 178 | - 33.1% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,449 | 1,380 | - 4.8% | 5,820 | 6,079 | 4.5% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,517** | **1,421** | **- 6.3%** | **6,086** | **6,257** | **2.8%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,686 | 2,600 | - 3.2% | 10,644 | 10,851 | 1.9% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 337 | 348 | 3.3% | 1,260 | 1,362 | 8.1% |
| Wisconsin | 315 | 306 | - 2.9% | 1,093 | 1,073 | - 1.8% |
| **Total** | **3,338** | **3,254** | **- 2.5%** | **12,997** | **13,286** | **2.2%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 219 | 199 | - 9.1% | 844 | 780 | - 7.6% |
| Minnesota | 212 | 222 | 4.7% | 785 | 790 | 0.6% |
| Missouri | 66 | 66 | 0.0% | 186 | 225 | 21.0% |
| Nebraska | 221 | 200 | - 9.5% | 917 | 915 | - 0.2% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **718** | **687** | **- 4.3%** | **2,732** | **2,710** | **- 0.8%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,355 | 1,494 | 10.3% | 7,468 | 8,603 | 15.2% |
| Georgia | 3,040 | 2,675 | - 12.0% | 13,645 | 12,015 | - 11.9% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,090 | 1,942 | - 7.1% | 9,121 | 8,281 | - 9.2% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 374 | 377 | 0.8% | 1,535 | 1,466 | - 4.5% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **6,859** | **6,488** | **- 5.4%** | **31,769** | **30,365** | **- 4.4%** |
| **South Central** | | | | | | |
| Alabama | 2,165 | 2,093 | - 3.3% | 8,121 | 8,283 | 2.0% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 505 | 564 | 11.7% | 2,061 | 2,218 | 7.6% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 295 | 1,348 | 4.1% | 5,762 | 6,020 | 4.5% |
| Texas | 630 | 377 | - 40.2% | 3,080 | 1,611 | - 47.7% |
| **Total** | **4,595** | **4,382** | **- 4.6%** | **19,024** | **18,132** | **- 4.7%** |

## Mobile/Manufactured Home Production

| | May | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 430 | 291 | - 32.3% | 1,920 | 1,396 | - 27.3% |
| Colorado * | * | * | --- | * | * | --- |
| Idaho | 184 | 240 | 30.4% | 827 | 1,175 | 42.1% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **666** | **531** | **- 20.3%** | **2,940** | **2,571** | **- 12.6%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,039 | 991 | - 4.6% | 4,788 | 4,969 | 3.8% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 528 | 658 | 24.6% | 2,349 | 3,001 | 27.8% |
| Washington | 100 | 116 | 16.0% | 423 | 524 | 23.9% |
| **Total** | **1,667** | **1,765** | **5.9%** | **7,560** | **8,494** | **12.4%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 630 | 600 | - 4.8% | 2,612 | 2,473 | - 5.3% |
| **Total Production** | **19,990** | **19,128** | **- 4.3%** | **85,720** | **84,288** | **- 1.7%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | May | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 17 | 18 | 5.9% | 86 | 73 | - 15.1% |
| Maine | 250 | 242 | - 3.2% | 955 | 841 | - 11.9% |
| Massachusetts | 67 | 46 | - 31.3% | 256 | 167 | - 34.8% |
| New Hampshire | 183 | 111 | - 39.3% | 488 | 391 | - 19.9% |
| New Jersey | 54 | 54 | 0.0% | 253 | 329 | 30.0% |
| New York | 806 | 787 | - 2.4% | 2,952 | 2,961 | 0.3% |
| Pennsylvania | 729 | 666 | - 8.6% | 2,858 | 2,981 | 4.3% |
| Rhode Island | 18 | 7 | - 61.1% | 57 | 33 | - 42.1% |
| Vermont | 90 | 75 | - 16.7% | 321 | 240 | - 25.2% |
| **Total** | **2,214** | **2,006** | **- 9.4%** | **8,226** | **8,016** | **- 2.6%** |
| **East North Central** | | | | | | |
| Illinois | 285 | 316 | 10.9% | 1,162 | 1,158 | - 0.3% |
| Indiana | 602 | 620 | 3.0% | 2,401 | 2,541 | 5.8% |
| Michigan | 959 | 1,032 | 7.6% | 3,567 | 4,153 | 16.4% |
| Ohio | 638 | 605 | - 5.2% | 2,470 | 2,780 | 12.6% |
| Wisconsin | 271 | 315 | 16.2% | 956 | 1,029 | 7.6% |
| **Total** | **2,755** | **2,888** | **4.8%** | **10,556** | **11,661** | **10.5%** |
| **West North Central** | | | | | | |
| Iowa | 102 | 108 | 5.9% | 382 | 422 | 10.5% |
| Kansas | 138 | 147 | 6.5% | 585 | 601 | 2.7% |
| Minnesota | 197 | 188 | - 4.6% | 660 | 655 | - 0.8% |
| Missouri | 512 | 431 | - 15.8% | 1,771 | 1,616 | - 8.8% |
| Nebraska | 42 | 50 | 19.0% | 168 | 215 | 28.0% |
| North Dakota | 37 | 14 | - 62.2% | 95 | 41 | - 56.8% |
| South Dakota | 50 | 55 | 10.0% | 209 | 243 | 16.3% |
| **Total** | **1,078** | **993** | **- 7.9%** | **3,870** | **3,793** | **- 2.0%** |
| **South Atlantic** | | | | | | |
| Delaware | 174 | 143 | - 17.8% | 769 | 719 | - 6.5% |
| Florida | 1,693 | 1,731 | 2.2% | 9,506 | 10,364 | 9.0% |
| Georgia | 1,415 | 1,185 | - 16.3% | 6,179 | 5,352 | - 13.4% |
| Maryland | 93 | 102 | 9.7% | 553 | 524 | - 5.2% |
| North Carolina | 1,815 | 1,703 | - 6.2% | 7,325 | 7,078 | - 3.4% |
| South Carolina | 978 | 1,029 | 5.2% | 4,347 | 4,050 | - 6.8% |
| Virginia | 485 | 559 | 15.3% | 1,968 | 2,189 | 11.2% |
| West Virginia | 278 | 282 | 1.4% | 1,091 | 1,130 | 3.6% |
| **Total** | **6,931** | **6,734** | **- 2.8%** | **31,738** | **31,406** | **- 1.0%** |
| **South Central** | | | | | | |
| Alabama | 1,128 | 1,001 | - 11.3% | 4,366 | 4,062 | - 7.0% |
| Arkansas | 370 | 299 | - 19.2% | 1,468 | 1,164 | - 20.7% |
| Kentucky | 550 | 563 | 2.4% | 2,185 | 2,321 | 6.2% |
| Louisiana | 126 | 119 | - 5.6% | 581 | 430 | - 26.0% |
| Mississippi | 514 | 349 | - 32.1% | 1,722 | 1,512 | - 12.2% |
| Oklahoma | 76 | 42 | - 44.7% | 242 | 190 | - 21.5% |
| Tennessee | 855 | 865 | 1.2% | 3,550 | 3,679 | 3.6% |
| Texas | 371 | 285 | - 23.2% | 1,942 | 1,227 | - 36.8% |
| **Total** | **3,990** | **3,523** | **- 11.7%** | **16,056** | **14,585** | **- 9.2%** |

## Mobile/Manufactured Home Shipments

| | May | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 461 | 308 | - 33.2% | 2,116 | 1,519 | - 28.2% |
| Colorado | 83 | 60 | - 27.7% | 308 | 206 | - 33.1% |
| Idaho | 39 | 60 | 53.8% | 183 | 246 | 34.4% |
| Montana | 45 | 43 | - 4.4% | 163 | 186 | 14.1% |
| Nevada | 204 | 185 | - 9.3% | 781 | 1,023 | 31.0% |
| New Mexico | 235 | 172 | - 26.8% | 1,081 | 706 | - 34.7% |
| Utah | 29 | 20 | - 31.0% | 113 | 99 | - 12.4% |
| Wyoming | 7 | 10 | 42.9% | 41 | 21 | - 48.8% |
| **Total** | **1,103** | **858** | **- 22.2%** | **4,786** | **4,006** | **- 16.3%** |
| **Pacific** | | | | | | |
| Alaska | 2 | 11 | 450.0% | 14 | 20 | 42.9% |
| California | 878 | 884 | 0.7% | 4,101 | 4,371 | 6.6% |
| Hawaii | 2 | 0 | -100.0% | 2 | 1 | - 50.0% |
| Oregon | 263 | 387 | 47.1% | 1,289 | 1,741 | 35.1% |
| Washington | 335 | 368 | 9.9% | 1,419 | 1,744 | 22.9% |
| **Total** | **1,480** | **1,650** | **11.5%** | **6,825** | **7,877** | **15.4%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 620 | 436 | - 29.7% | 3,912 | 3,053 | - 22.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **20,171** | **19,088** | **- 5.4%** | **85,969** | **84,397** | **- 1.8%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1989 Product Mix

| | Jan-May Shipments | | | Jan-May Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 51 | 22 | 73 | * | * | * |
| Maine | 671 | 170 | 841 | 123 | 55 | 178 |
| Massachusetts * | 104 | 63 | 167 | * | * | * |
| New Hampshire * | 242 | 149 | 391 | * | * | * |
| New Jersey * | 128 | 201 | 329 | * | * | * |
| New York * | 1,773 | 1,188 | 2,961 | * | * | * |
| Pennsylvania | 1,825 | 1,156 | 2,981 | 3,574 | 2,505 | 6,079 |
| Rhode Island * | 22 | 11 | 33 | * | * | * |
| Vermont * | 159 | 81 | 240 | * | * | * |
| **Total** | **4,975** | **3,041** | **8,016** | **3,697** | **2,560** | **6,257** |
| | **62.1%** | **37.9%** | **100.0%** | **59.1%** | **40.9%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 802 | 356 | 1,158 | * | * | * |
| Indiana | 1,644 | 897 | 2,541 | 6,713 | 4,138 | 10,851 |
| Michigan * | 2,222 | 1,931 | 4,153 | * | * | * |
| Ohio | 1,879 | 901 | 2,780 | 891 | 471 | 1,362 |
| Wisconsin | 896 | 133 | 1,029 | 923 | 150 | 1,073 |
| **Total** | **7,443** | **4,218** | **11,661** | **8,527** | **4,759** | **13,286** |
| | **63.8%** | **36.2%** | **100.0%** | **64.2%** | **35.8%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 339 | 83 | 422 | * | * | * |
| Kansas | 346 | 255 | 601 | 540 | 240 | 780 |
| Minnesota | 458 | 197 | 655 | 553 | 237 | 790 |
| Missouri | 1,072 | 544 | 1,616 | 17 | 208 | 225 |
| Nebraska | 103 | 112 | 215 | 507 | 408 | 915 |
| North Dakota * | 22 | 19 | 41 | * | * | * |
| South Dakota * | 144 | 99 | 243 | * | * | * |
| **Total** | **2,484** | **1,309** | **3,793** | **1,617** | **1,093** | **2,710** |
| | **65.5%** | **34.5%** | **100.0%** | **59.7%** | **40.3%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 444 | 275 | 719 | * | * | * |
| Florida | 3,161 | 7,203 | 10,364 | 2,323 | 6,280 | 8,603 |
| Georgia | 2,555 | 2,797 | 5,352 | 5,673 | 6,342 | 12,015 |
| Maryland * | 264 | 260 | 524 | * | * | * |
| North Carolina | 4,509 | 2,569 | 7,078 | 5,626 | 2,655 | 8,281 |
| South Carolina * | 2,288 | 1,762 | 4,050 | * | * | * |
| Virginia | 1,385 | 804 | 2,189 | 1,150 | 316 | 1,466 |
| West Virginia * | 732 | 398 | 1,130 | * | * | * |
| **Total** | **15,338** | **16,068** | **31,406** | **14,772** | **15,593** | **30,365** |
| | **48.8%** | **51.2%** | **100.0%** | **48.6%** | **51.4%** | **100.0%** |

## Year-To-Date
## 1989 Product Mix

| | Jan-May Shipments | | | Jan-May Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 3,138 | 924 | 4,062 | 5,982 | 2,301 | 8,283 |
| Arkansas * | 803 | 361 | 1,164 | * | * | * |
| Kentucky * | 1,682 | 639 | 2,321 | * | * | * |
| Louisiana * | 340 | 90 | 430 | * | * | * |
| Mississippi | 1,058 | 454 | 1,512 | 1,630 | 588 | 2,218 |
| Oklahoma * | 93 | 97 | 190 | * | * | * |
| Tennessee | 2,558 | 1,121 | 3,679 | 4,378 | 1,642 | 6,020 |
| Texas | 564 | 663 | 1,227 | 763 | 848 | 1,611 |
| **Total** | **10,236** | **4,349** | **14,585** | **12,753** | **5,379** | **18,132** |
| | **70.2%** | **29.8%** | **100.0%** | **70.3%** | **29.7%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 520 | 999 | 1,519 | 497 | 899 | 1,396 |
| Colorado * | 76 | 130 | 206 | * | * | * |
| Idaho | 44 | 202 | 246 | 264 | 911 | 1,175 |
| Montana * | 39 | 147 | 186 | * | * | * |
| Nevada * | 183 | 840 | 1,023 | * | * | * |
| New Mexico * | 384 | 322 | 706 | * | * | * |
| Utah * | 25 | 74 | 99 | * | * | * |
| Wyoming * | 5 | 16 | 21 | * | * | * |
| **Total** | **1,276** | **2,730** | **4,006** | **761** | **1,810** | **2,571** |
| | **31.9%** | **68.1%** | **100.0%** | **29.6%** | **70.4%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 15 | 5 | 20 | * | * | * |
| California | 604 | 3,767 | 4,371 | 689 | 4,280 | 4,969 |
| Hawaii * | 0 | 1 | 1 | * | * | * |
| Oregon | 294 | 1,447 | 1,741 | 528 | 2,473 | 3,001 |
| Washington | 249 | 1,495 | 1,744 | 4 | 520 | 524 |
| **Total** | **1,162** | **6,715** | **7,877** | **1,221** | **7,273** | **8,494** |
| | **14.8%** | **85.2%** | **100.0%** | **14.4%** | **85.6%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 42,914 | 38,430 | 81,344 | 43,348 | 38,467 | 81,815 |
| | 52.8% | 47.2% | 100.0% | 53.0% | 47.0% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 2,127 | 926 | 3,053 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 1,573 | 900 | 2,473 |
| **Total** | **45,041** | **39,356** | **84,397** | **44,921** | **39,367** | **84,288** |
| | **53.4%** | **46.6%** | **100.0%** | **53.3%** | **46.7%** | **100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## May 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 1,731 | 9.3% | 1 | 460 | 4.6% | 8 | 1,271 | 14.8% | 1 |
| North Carolina | 1,703 | 9.1% | 2 | 1,116 | 11.1% | 1 | 587 | 6.8% | 4 |
| Georgia | 1,185 | 6.4% | 3 | 584 | 5.8% | 5 | 601 | 7.0% | 3 |
| Michigan | 1,032 | 5.5% | 4 | 511 | 5.1% | 6 | 521 | 6.0% | 5 |
| South Carolina | 1,029 | 5.5% | 5 | 602 | 6.0% | 3 | 427 | 5.0% | 6 |
| Alabama | 1,001 | 5.4% | 6 | 782 | 7.8% | 2 | 219 | 2.5% | 13 |
| California | 884 | 4.7% | 7 | 107 | 1.1% | 23 | 777 | 9.0% | 2 |
| Tennessee | 865 | 4.6% | 8 | 591 | 5.9% | 4 | 274 | 3.2% | 10 |
| New York | 787 | 4.2% | 9 | 461 | 4.6% | 7 | 326 | 3.8% | 8 |
| Pennsylvania | 666 | 3.6% | 10 | 410 | 4.1% | 9 | 256 | 3.0% | 11 |
| Indiana | 620 | 3.3% | 11 | 374 | 3.7% | 13 | 246 | 2.9% | 12 |
| Ohio | 605 | 3.2% | 12 | 401 | 4.0% | 10 | 204 | 2.4% | 15 |
| Kentucky | 563 | 3.0% | 13 | 400 | 4.0% | 11 | 163 | 1.9% | 19 |
| Virginia | 559 | 3.0% | 14 | 377 | 3.8% | 12 | 182 | 2.1% | 16 |
| Missouri | 431 | 2.3% | 15 | 266 | 2.6% | 14 | 165 | 1.9% | 18 |
| Oregon | 387 | 2.1% | 16 | 59 | 0.6% | 33 | 328 | 3.8% | 7 |
| Washington | 368 | 2.0% | 17 | 61 | 0.6% | 32 | 307 | 3.6% | 9 |
| Mississippi | 349 | 1.9% | 18 | 251 | 2.5% | 16 | 98 | 1.1% | 24 |
| Illinois | 316 | 1.7% | 19 | 198 | 2.0% | 18 | 118 | 1.4% | 21 |
| Wisconsin | 315 | 1.7% | 20 | 259 | 2.6% | 15 | 56 | 0.7% | 30 |
| Arizona | 308 | 1.7% | 21 | 102 | 1.0% | 24 | 206 | 2.4% | 14 |
| Arkansas | 299 | 1.6% | 22 | 200 | 2.0% | 17 | 99 | 1.1% | 23 |
| Texas | 285 | 1.5% | 23 | 118 | 1.2% | 22 | 167 | 1.9% | 17 |
| West Virginia | 282 | 1.5% | 24 | 174 | 1.7% | 20 | 108 | 1.3% | 22 |
| Maine | 242 | 1.3% | 25 | 184 | 1.8% | 19 | 58 | 0.7% | 29 |
| Minnesota | 188 | 1.0% | 26 | 124 | 1.2% | 21 | 64 | 0.7% | 26 |
| Nevada | 185 | 1.0% | 27 | 27 | 0.3% | 37 | 158 | 1.8% | 20 |
| New Mexico | 172 | 0.9% | 28 | 94 | 0.9% | 26 | 78 | 0.9% | 25 |
| Kansas | 147 | 0.8% | 29 | 84 | 0.8% | 28 | 63 | 0.7% | 27 |
| Delaware | 143 | 0.8% | 30 | 81 | 0.8% | 29 | 62 | 0.7% | 28 |
| Louisiana | 119 | 0.6% | 31 | 97 | 1.0% | 25 | 22 | 0.3% | 40 |
| New Hampshire | 111 | 0.6% | 32 | 70 | 0.7% | 30 | 41 | 0.5% | 32 |
| Iowa | 108 | 0.6% | 33 | 86 | 0.9% | 27 | 22 | 0.3% | 41 |
| Maryland | 102 | 0.5% | 34 | 62 | 0.6% | 31 | 40 | 0.5% | 33 |
| Vermont | 75 | 0.4% | 35 | 50 | 0.5% | 34 | 25 | 0.3% | 38 |
| Colorado | 60 | 0.3% | 36 | 22 | 0.2% | 38 | 38 | 0.4% | 34 |
| Idaho | 60 | 0.3% | 37 | 13 | 0.1% | 44 | 47 | 0.5% | 31 |
| South Dakota | 55 | 0.3% | 38 | 32 | 0.3% | 35 | 23 | 0.3% | 39 |
| New Jersey | 54 | 0.3% | 39 | 20 | 0.2% | 40 | 34 | 0.4% | 35 |
| Nebraska | 50 | 0.3% | 40 | 21 | 0.2% | 39 | 29 | 0.3% | 37 |
| Massachusetts | 46 | 0.2% | 41 | 28 | 0.3% | 36 | 18 | 0.2% | 43 |
| Montana | 43 | 0.2% | 42 | 14 | 0.1% | 43 | 29 | 0.3% | 36 |
| Oklahoma | 42 | 0.2% | 43 | 20 | 0.2% | 41 | 22 | 0.3% | 42 |
| Utah | 20 | 0.1% | 44 | 6 | 0.1% | 48 | 14 | 0.2% | 44 |
| Connecticut | 18 | 0.1% | 45 | 15 | 0.1% | 42 | 3 | 0.0% | 47 |
| North Dakota | 14 | 0.1% | 46 | 6 | 0.1% | 47 | 8 | 0.1% | 45 |
| Alaska | 11 | 0.1% | 47 | 9 | 0.1% | 45 | 2 | 0.0% | 48 |
| Wyoming | 10 | 0.1% | 48 | 4 | 0.0% | 49 | 6 | 0.1% | 46 |
| Rhode Island | 7 | 0.0% | 49 | 6 | 0.1% | 46 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **18,652** | **99.9%** |  | **10,039** | **100.0%** |  | **8,613** | **100.1%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-May 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 10,364 | 12.7% | 1 | 3,161 | 7.4% | 2 | 7,203 | 18.7% | 1 |
| North Carolina | 7,078 | 8.7% | 2 | 4,509 | 10.5% | 1 | 2,569 | 6.7% | 4 |
| Georgia | 5,352 | 6.6% | 3 | 2,555 | 6.0% | 5 | 2,797 | 7.3% | 3 |
| California | 4,371 | 5.4% | 4 | 604 | 1.4% | 21 | 3,767 | 9.8% | 2 |
| Michigan | 4,153 | 5.1% | 5 | 2,222 | 5.2% | 7 | 1,931 | 5.0% | 5 |
| Alabama | 4,062 | 5.0% | 6 | 3,138 | 7.3% | 3 | 924 | 2.4% | 13 |
| South Carolina | 4,050 | 5.0% | 7 | 2,288 | 5.3% | 6 | 1,762 | 4.6% | 6 |
| Tennessee | 3,679 | 4.5% | 8 | 2,558 | 6.0% | 4 | 1,121 | 2.9% | 11 |
| Pennsylvania | 2,981 | 3.7% | 9 | 1,825 | 4.3% | 9 | 1,156 | 3.0% | 10 |
| New York | 2,961 | 3.6% | 10 | 1,773 | 4.1% | 10 | 1,188 | 3.1% | 9 |
| Ohio | 2,780 | 3.4% | 11 | 1,879 | 4.4% | 8 | 901 | 2.3% | 14 |
| Indiana | 2,541 | 3.1% | 12 | 1,644 | 3.8% | 12 | 897 | 2.3% | 15 |
| Kentucky | 2,321 | 2.9% | 13 | 1,682 | 3.9% | 11 | 639 | 1.7% | 19 |
| Virginia | 2,189 | 2.7% | 14 | 1,385 | 3.2% | 13 | 804 | 2.1% | 17 |
| Washington | 1,744 | 2.1% | 15 | 249 | 0.6% | 32 | 1,495 | 3.9% | 7 |
| Oregon | 1,741 | 2.1% | 16 | 294 | 0.7% | 30 | 1,447 | 3.8% | 8 |
| Missouri | 1,616 | 2.0% | 17 | 1,072 | 2.5% | 14 | 544 | 1.4% | 20 |
| Arizona | 1,519 | 1.9% | 18 | 520 | 1.2% | 23 | 999 | 2.6% | 12 |
| Mississippi | 1,512 | 1.9% | 19 | 1,058 | 2.5% | 15 | 454 | 1.2% | 21 |
| Texas | 1,227 | 1.5% | 20 | 564 | 1.3% | 22 | 663 | 1.7% | 18 |
| Arkansas | 1,164 | 1.4% | 21 | 803 | 1.9% | 17 | 361 | 0.9% | 23 |
| Illinois | 1,158 | 1.4% | 22 | 802 | 1.9% | 18 | 356 | 0.9% | 24 |
| West Virginia | 1,130 | 1.4% | 23 | 732 | 1.7% | 19 | 398 | 1.0% | 22 |
| Wisconsin | 1,029 | 1.3% | 24 | 896 | 2.1% | 16 | 133 | 0.3% | 35 |
| Nevada | 1,023 | 1.3% | 25 | 183 | 0.4% | 34 | 840 | 2.2% | 16 |
| Maine | 841 | 1.0% | 26 | 671 | 1.6% | 20 | 170 | 0.4% | 32 |
| Delaware | 719 | 0.9% | 27 | 444 | 1.0% | 25 | 275 | 0.7% | 26 |
| New Mexico | 706 | 0.9% | 28 | 384 | 0.9% | 26 | 322 | 0.8% | 25 |
| Minnesota | 655 | 0.8% | 29 | 458 | 1.1% | 24 | 197 | 0.5% | 31 |
| Kansas | 601 | 0.7% | 30 | 346 | 0.8% | 27 | 255 | 0.7% | 28 |
| Maryland | 524 | 0.6% | 31 | 264 | 0.6% | 31 | 260 | 0.7% | 27 |
| Louisiana | 430 | 0.5% | 32 | 340 | 0.8% | 28 | 90 | 0.2% | 40 |
| Iowa | 422 | 0.5% | 33 | 339 | 0.8% | 29 | 83 | 0.2% | 41 |
| New Hampshire | 391 | 0.5% | 34 | 242 | 0.6% | 33 | 149 | 0.4% | 33 |
| New Jersey | 329 | 0.4% | 35 | 128 | 0.3% | 37 | 201 | 0.5% | 30 |
| Idaho | 246 | 0.3% | 36 | 44 | 0.1% | 43 | 202 | 0.5% | 29 |
| South Dakota | 243 | 0.3% | 37 | 144 | 0.3% | 36 | 99 | 0.3% | 38 |
| Vermont | 240 | 0.3% | 38 | 159 | 0.4% | 35 | 81 | 0.2% | 42 |
| Nebraska | 215 | 0.3% | 39 | 103 | 0.2% | 39 | 112 | 0.3% | 37 |
| Colorado | 206 | 0.3% | 40 | 76 | 0.2% | 41 | 130 | 0.3% | 36 |
| Oklahoma | 190 | 0.2% | 41 | 93 | 0.2% | 40 | 97 | 0.3% | 39 |
| Montana | 186 | 0.2% | 42 | 39 | 0.1% | 44 | 147 | 0.4% | 34 |
| Massachusetts | 167 | 0.2% | 43 | 104 | 0.2% | 38 | 63 | 0.2% | 44 |
| Utah | 99 | 0.1% | 44 | 25 | 0.1% | 45 | 74 | 0.2% | 43 |
| Connecticut | 73 | 0.1% | 45 | 51 | 0.1% | 42 | 22 | 0.1% | 45 |
| North Dakota | 41 | 0.1% | 46 | 22 | 0.1% | 46 | 19 | 0.0% | 46 |
| Rhode Island | 33 | 0.0% | 47 | 22 | 0.1% | 47 | 11 | 0.0% | 48 |
| Wyoming | 21 | 0.0% | 48 | 5 | 0.0% | 49 | 16 | 0.0% | 47 |
| Alaska | 20 | 0.0% | 49 | 15 | 0.0% | 48 | 5 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 0 | 0.0% | 50 | 1 | 0.0% | 50 |
|  | **81,344** | **99.9%** |  | **42,914** | **100.2%** |  | **38,430** | **99.7%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## May 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,675 | 14.4% | 1 | 1,310 | 13.2% | 4 | 1,365 | 15.9% | 1 |
| Indiana | 2,600 | 14.0% | 2 | 1,518 | 15.2% | 2 | 1,082 | 12.6% | 3 |
| Alabama | 2,093 | 11.3% | 3 | 1,523 | 15.3% | 1 | 570 | 6.7% | 7 |
| North Carolina | 1,942 | 10.5% | 4 | 1,321 | 13.3% | 3 | 621 | 7.2% | 5 |
| Florida | 1,494 | 8.1% | 5 | 329 | 3.3% | 8 | 1,165 | 13.6% | 2 |
| Pennsylvania | 1,380 | 7.4% | 6 | 794 | 8.0% | 6 | 586 | 6.8% | 6 |
| Tennessee | 1,348 | 7.3% | 7 | 970 | 9.7% | 5 | 378 | 4.4% | 9 |
| California | 991 | 5.3% | 8 | 127 | 1.3% | 15 | 864 | 10.1% | 4 |
| Oregon | 658 | 3.6% | 9 | 120 | 1.2% | 16 | 538 | 6.3% | 8 |
| Mississippi | 564 | 3.0% | 10 | 428 | 4.3% | 7 | 136 | 1.6% | 13 |
| Virginia | 377 | 2.0% | 11 | 298 | 3.0% | 9 | 79 | 0.9% | 17 |
| Texas | 377 | 2.0% | 12 | 159 | 1.6% | 12 | 218 | 2.5% | 10 |
| Ohio | 348 | 1.9% | 13 | 237 | 2.4% | 11 | 111 | 1.3% | 15 |
| Wisconsin | 306 | 1.7% | 14 | 254 | 2.6% | 10 | 52 | 0.6% | 21 |
| Arizona | 291 | 1.6% | 15 | 91 | 0.9% | 18 | 200 | 2.3% | 11 |
| Idaho | 240 | 1.3% | 16 | 60 | 0.6% | 19 | 180 | 2.1% | 12 |
| Minnesota | 222 | 1.2% | 17 | 145 | 1.5% | 13 | 77 | 0.9% | 18 |
| Nebraska | 200 | 1.1% | 18 | 108 | 1.1% | 17 | 92 | 1.1% | 16 |
| Kansas | 199 | 1.1% | 19 | 136 | 1.4% | 14 | 63 | 0.7% | 19 |
| Washington | 116 | 0.6% | 20 | 1 | 0.0% | 22 | 115 | 1.3% | 14 |
| Missouri | 66 | 0.4% | 21 | 4 | 0.0% | 21 | 62 | 0.7% | 20 |
| Maine | 41 | 0.2% | 22 | 26 | 0.3% | 20 | 15 | 0.2% | 22 |
| Delaware | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Montana | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Utah | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| New York | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Colorado | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| | **18,528** | **100.0%** | | **9,959** | **100.2%** | | **8,569** | **99.8%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-May 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 12,015 | 14.7% | 1 | 5,673 | 13.1% | 3 | 6,342 | 16.5% | 1 |
| Indiana | 10,851 | 13.3% | 2 | 6,713 | 15.5% | 1 | 4,138 | 10.8% | 4 |
| Florida | 8,603 | 10.5% | 3 | 2,323 | 5.4% | 7 | 6,280 | 16.3% | 2 |
| Alabama | 8,283 | 10.1% | 4 | 5,982 | 13.8% | 2 | 2,301 | 6.0% | 8 |
| North Carolina | 8,281 | 10.1% | 5 | 5,626 | 13.0% | 4 | 2,655 | 6.9% | 5 |
| Pennsylvania | 6,079 | 7.4% | 6 | 3,574 | 8.2% | 6 | 2,505 | 6.5% | 6 |
| Tennessee | 6,020 | 7.4% | 7 | 4,378 | 10.1% | 5 | 1,642 | 4.3% | 9 |
| California | 4,969 | 6.1% | 8 | 689 | 1.6% | 13 | 4,280 | 11.1% | 3 |
| Oregon | 3,001 | 3.7% | 9 | 528 | 1.2% | 16 | 2,473 | 6.4% | 7 |
| Mississippi | 2,218 | 2.7% | 10 | 1,630 | 3.8% | 8 | 588 | 1.5% | 13 |
| Texas | 1,611 | 2.0% | 11 | 763 | 1.8% | 12 | 848 | 2.2% | 12 |
| Virginia | 1,466 | 1.8% | 12 | 1,150 | 2.7% | 9 | 316 | 0.8% | 17 |
| Arizona | 1,396 | 1.7% | 13 | 497 | 1.1% | 18 | 899 | 2.3% | 11 |
| Ohio | 1,362 | 1.7% | 14 | 891 | 2.1% | 11 | 471 | 1.2% | 15 |
| Idaho | 1,175 | 1.4% | 15 | 264 | 0.6% | 19 | 911 | 2.4% | 10 |
| Wisconsin | 1,073 | 1.3% | 16 | 923 | 2.1% | 10 | 150 | 0.4% | 21 |
| Nebraska | 915 | 1.1% | 17 | 507 | 1.2% | 17 | 408 | 1.1% | 16 |
| Minnesota | 790 | 1.0% | 18 | 553 | 1.3% | 14 | 237 | 0.6% | 19 |
| Kansas | 780 | 1.0% | 19 | 540 | 1.2% | 15 | 240 | 0.6% | 18 |
| Washington | 524 | 0.6% | 20 | 4 | 0.0% | 22 | 520 | 1.4% | 14 |
| Missouri | 225 | 0.3% | 21 | 17 | 0.0% | 21 | 208 | 0.5% | 20 |
| Maine | 178 | 0.2% | 22 | 123 | 0.3% | 20 | 55 | 0.1% | 22 |
| Alaska | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| New York | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Colorado | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Utah | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| | **81,815** | **100.1%** | | **43,348** | **100.1%** | | **38,467** | **99.9%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

**MAY 1989**
**Manufacturing Report**

A6325-1

# Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

## JUNE 1989

Manufactured home shipments were off 12.9 percent in June, 2,797 fewer homes than last year. Year-to-date shipments are off by 4,369 homes, down 4.1 percent.

The weakness in June shipments was fairly evenly distributed over the regions and top ten shipment states. Only three of the top ten shipment states still show gains from last year.

New York and Pennsylvania traded places for 9th and 10th largest shipment states.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through June

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 10,011 | 9.7 | - 5.1 | 10,549 | 9.8 |
| East North Central | 14,540 | 14.1 | + 6.8 | 13,608 | 12.6 |
| West North Central | 4,774 | 4.6 | - 3.9 | 4,968 | 4.6 |
| South Atlantic | 37,894 | 36.7 | - 3.9 | 39,442 | 36.6 |
| South Central | 17,955 | 17.4 | - 11.5 | 20,278 | 18.8 |
| Mountain | 4,930 | 4.8 | - 16.3 | 5,887 | 5.5 |
| Pacific | 9,619 | 9.3 | + 12.7 | 8,538 | 7.9 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through June

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 12,166 | 12.2 | + 6.9 | 11,378 | 11.0 | 1 |
| 2. North Carolina | 8,789 | 8.8 | - 5.3 | 9,282 | 9.0 | 2 |
| 3. Georgia | 6,553 | 6.6 | - 5.3 | 7,733 | 7.5 | 3 |
| 4. California | 5,306 | 5.4 | + 5.2 | 5,046 | 4.9 | 6 |
| 5. Michigan | 5,210 | 5.2 | + 13.6 | 3,567 | 4.4 | 7 |
| 6. Alabama | 4,927 | 4.9 | - 10.5 | 5,502 | 5.3 | 5 |
| 7. South Carolina | 4,836 | 4.8 | - 12.5 | 4,347 | 5.4 | 4 |
| 8. Tennessee | 4,485 | 4.5 | - 0.8 | 4,522 | 4.4 | 8 |
| 9. New York | 3,716 | 3.7 | - 2.3 | 3,805 | 3.7 | 9 |
| 10. Pennsylvania | 3,685 | 3.7 | + 2.0 | 3,614 | 3.5 | 10 |

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

## Mobile/Manufactured Home Production

| | Each Month | | | Cummulative for Year | | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,291 | 18.0% | January | 12,961 | 15,291 | 18.0% |
| February | 15,195 | 14,637 | - 3.7% | Jan-Feb | 28,156 | 29,928 | 6.3% |
| March | 18,813 | 18,169 | - 3.4% | Jan-Mar | 46,969 | 48,097 | 2.4% |
| April | 18,761 | 17,063 | - 9.1% | Jan-Apr | 65,730 | 65,160 | - 0.9% |
| May | 19,990 | 19,128 | - 4.3% | Jan-May | 85,720 | 84,288 | - 1.7% |
| June | 21,690 | 18,884 | - 12.9% | Jan-June | 107,410 | 103,172 | - 3.9% |
| July | 16,673 | | | Jan-July | 124,083 | | |
| August | 21,894 | | | Jan-Aug | 145,977 | | |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | Cummulative for Year | | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | 14,486 | - 3.6% | Jan-Feb | 27,856 | 29,738 | 6.8% |
| March | 19,011 | 18,167 | - 4.4% | Jan-Mar | 46,867 | 47,905 | 2.2% |
| April | 18,931 | 17,404 | - 8.1% | Jan-Apr | 65,798 | 65,309 | - 0.7% |
| May | 20,171 | 19,088 | - 5.4% | Jan-May | 85,969 | 84,397 | - 1.8% |
| June | 21,652 | 18,855 | - 12.9% | Jan-June | 107,621 | 103,252 | - 4.1% |
| July | 16,708 | | | Jan-July | 124,329 | | |
| August | 21,879 | | | Jan-Aug | 146,208 | | |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | 5.0% | February | 988 | 734 |
| March | 4.2% | 4.3% | March | 790 | 777 |
| April | 3.3% | 2.6% | April | 620 | 436 |
| May | 2.2% | 2.5% | May | 439 | 476 |
| June | 2.2% | 2.7% | June | 477 | 505 |
| July | 2.7% | | July | 442 | |
| August | 2.1% | | August | 457 | |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 65 | 51 | - 21.5% | 331 | 229 | - 30.8% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,542 | 1,407 | - 8.8% | 7,362 | 7,486 | 1.7% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,607** | **1,458** | **- 9.3%** | **7,693** | **7,715** | **0.3%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 3,014 | 2,679 | - 11.1% | 13,658 | 13,530 | - 0.9% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 357 | 324 | - 9.2% | 1,617 | 1,686 | 4.3% |
| Wisconsin | 304 | 304 | 0.0% | 1,397 | 1,377 | - 1.4% |
| **Total** | **3,675** | **3,307** | **- 10.0%** | **16,672** | **16,593** | **- 0.5%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 220 | 209 | - 5.0% | 1,064 | 989 | - 7.0% |
| Minnesota | 239 | 227 | - 5.0% | 1,024 | 1,017 | - 0.7% |
| Missouri | 61 | 53 | - 13.1% | 247 | 278 | 12.6% |
| Nebraska | 247 | 206 | - 16.6% | 1,164 | 1,121 | - 3.7% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **767** | **695** | **- 9.4%** | **3,499** | **3,405** | **- 2.7%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,464 | 1,474 | 0.7% | 8,932 | 10,077 | 12.8% |
| Georgia | 3,308 | 2,629 | - 20.5% | 16,953 | 14,644 | - 13.6% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,281 | 1,841 | - 19.3% | 11,402 | 10,122 | - 11.2% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 403 | 361 | - 10.4% | 1,938 | 1,827 | - 5.7% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,456** | **6,305** | **- 15.4%** | **39,225** | **36,670** | **- 6.5%** |
| **South Central** | | | | | | |
| Alabama | 2,389 | 1,899 | - 20.5% | 10,510 | 10,182 | - 3.1% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 563 | 563 | 0.0% | 2,624 | 2,781 | 6.0% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,387 | 1,253 | - 9.7% | 7,149 | 7,273 | 1.7% |
| Texas | 666 | 407 | - 38.9% | 3,746 | 2,018 | - 46.1% |
| **Total** | **5,005** | **4,122** | **- 17.6%** | **24,029** | **22,254** | **- 7.4%** |

## Mobile/Manufactured Home Production

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 409 | 278 | - 32.0% | 2,329 | 1,674 | - 28.1% |
| Colorado * | * | * | --- | * | * | --- |
| Idaho | 237 | 286 | 20.7% | 1,064 | 1,461 | 37.3% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **693** | **564** | **- 18.6%** | **3,633** | **3,135** | **- 13.7%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,089 | 1,054 | - 3.2% | 5,877 | 6,023 | 2.5% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 653 | 676 | 3.5% | 3,002 | 3,677 | 22.5% |
| Washington | 120 | 134 | 11.7% | 543 | 658 | 21.2% |
| **Total** | **1,862** | **1,864** | **0.1%** | **9,422** | **10,358** | **9.9%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 625 | 569 | - 9.0% | 3,237 | 3,042 | - 6.0% |
| **Total Production** | **21,690** | **18,884** | **- 12.9%** | **107,410** | **103,172** | **- 3.9%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 34 | 18 | - 47.1% | 120 | 91 | - 24.2% |
| Maine | 290 | 246 | - 15.2% | 1,245 | 1,087 | - 12.7% |
| Massachusetts | 70 | 40 | - 42.9% | 326 | 207 | - 36.5% |
| New Hampshire | 161 | 97 | - 39.8% | 649 | 488 | - 24.8% |
| New Jersey | 64 | 45 | - 29.7% | 317 | 374 | 18.0% |
| New York | 853 | 755 | - 11.5% | 3,805 | 3,716 | - 2.3% |
| Pennsylvania | 756 | 704 | - 6.9% | 3,614 | 3,685 | 2.0% |
| Rhode Island | 6 | 4 | - 33.3% | 63 | 37 | - 41.3% |
| Vermont | 89 | 86 | - 3.4% | 410 | 326 | - 20.5% |
| **Total** | **2,323** | **1,995** | **- 14.1%** | **10,549** | **10,011** | **- 5.1%** |
| **East North Central** | | | | | | |
| Illinois | 358 | 332 | - 7.3% | 1,520 | 1,490 | - 2.0% |
| Indiana | 719 | 625 | - 13.1% | 3,120 | 3,166 | 1.5% |
| Michigan | 1,018 | 1,057 | 3.8% | 4,585 | 5,210 | 13.6% |
| Ohio | 719 | 625 | - 13.1% | 3,189 | 3,405 | 6.8% |
| Wisconsin | 238 | 240 | 0.8% | 1,194 | 1,269 | 6.3% |
| **Total** | **3,052** | **2,879** | **- 5.7%** | **13,608** | **14,540** | **6.8%** |
| **West North Central** | | | | | | |
| Iowa | 133 | 103 | - 22.6% | 515 | 525 | 1.9% |
| Kansas | 163 | 138 | - 15.3% | 748 | 739 | - 1.2% |
| Minnesota | 215 | 215 | 0.0% | 875 | 870 | - 0.6% |
| Missouri | 443 | 390 | - 12.0% | 2,214 | 2,006 | - 9.4% |
| Nebraska | 49 | 41 | - 16.3% | 217 | 256 | 18.0% |
| North Dakota | 30 | 13 | - 56.7% | 125 | 54 | - 56.8% |
| South Dakota | 65 | 81 | 24.6% | 274 | 324 | 18.2% |
| **Total** | **1,098** | **981** | **- 10.7%** | **4,968** | **4,774** | **- 3.9%** |
| **South Atlantic** | | | | | | |
| Delaware | 165 | 147 | - 10.9% | 934 | 866 | - 7.3% |
| Florida | 1,872 | 1,802 | - 3.7% | 11,378 | 12,166 | 6.9% |
| Georgia | 1,554 | 1,201 | - 22.7% | 7,733 | 6,553 | - 15.3% |
| Maryland | 121 | 94 | - 22.3% | 674 | 618 | - 8.3% |
| North Carolina | 1,957 | 1,711 | - 12.6% | 9,282 | 8,789 | - 5.3% |
| South Carolina | 1,183 | 786 | - 33.6% | 5,530 | 4,836 | - 12.5% |
| Virginia | 566 | 535 | - 5.5% | 2,534 | 2,724 | 7.5% |
| West Virginia | 286 | 212 | - 25.9% | 1,377 | 1,342 | - 2.5% |
| **Total** | **7,704** | **6,488** | **- 15.8%** | **39,442** | **37,894** | **- 3.9%** |
| **South Central** | | | | | | |
| Alabama | 1,136 | 865 | - 23.9% | 5,502 | 4,927 | - 10.5% |
| Arkansas | 359 | 287 | - 20.1% | 1,827 | 1,451 | - 20.6% |
| Kentucky | 575 | 606 | 5.4% | 2,760 | 2,927 | 6.1% |
| Louisiana | 130 | 104 | - 20.0% | 711 | 534 | - 24.9% |
| Mississippi | 563 | 329 | - 41.6% | 2,285 | 1,841 | - 19.4% |
| Oklahoma | 70 | 58 | - 17.1% | 312 | 248 | - 20.5% |
| Tennessee | 972 | 806 | - 17.1% | 4,522 | 4,485 | - 0.8% |
| Texas | 417 | 315 | - 24.5% | 2,359 | 1,542 | - 34.6% |
| **Total** | **4,222** | **3,370** | **- 20.2%** | **20,278** | **17,955** | **- 11.5%** |

## Mobile/Manufactured Home Shipments

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 442 | 293 | - 33.7% | 2,558 | 1,812 | - 29.2% |
| Colorado | 87 | 51 | - 41.4% | 395 | 257 | - 34.9% |
| Idaho | 67 | 95 | 41.8% | 250 | 341 | 36.4% |
| Montana | 47 | 49 | 4.3% | 210 | 235 | 11.9% |
| Nevada | 191 | 201 | 5.2% | 972 | 1,224 | 25.9% |
| New Mexico | 229 | 206 | - 10.0% | 1,310 | 912 | - 30.4% |
| Utah | 33 | 23 | - 30.3% | 146 | 122 | - 16.4% |
| Wyoming | 5 | 6 | 20.0% | 46 | 27 | - 41.3% |
| **Total** | **1,101** | **924** | **- 16.1%** | **5,887** | **4,930** | **- 16.3%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 6 | 0.0% | 14 | 26 | 85.7% |
| California | 945 | 935 | - 1.1% | 5,046 | 5,306 | 5.2% |
| Hawaii | 0 | 0 | 0.0% | 2 | 1 | - 50.0% |
| Oregon | 328 | 380 | 15.9% | 1,617 | 2,121 | 31.2% |
| Washington | 440 | 421 | - 4.3% | 1,859 | 2,165 | 16.5% |
| **Total** | **1,713** | **1,742** | **1.7%** | **8,538** | **9,619** | **12.7%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 439 | 476 | 8.4% | 4,351 | 3,529 | - 18.9% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **21,652** | **18,855** | **- 12.9%** | **107,621** | **103,252** | **- 4.1%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1989 Product Mix

| | Jan-June Shipments | | | Jan-June Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 67 | 24 | 91 | * | * | * |
| Maine | 883 | 204 | 1,087 | 158 | 71 | 229 |
| Massachusetts * | 124 | 83 | 207 | * | * | * |
| New Hampshire * | 305 | 183 | 488 | * | * | * |
| New Jersey * | 146 | 228 | 374 | * | * | * |
| New York * | 2,199 | 1,517 | 3,716 | * | * | * |
| Pennsylvania | 2,248 | 1,437 | 3,685 | 4,393 | 3,093 | 7,486 |
| Rhode Island * | 24 | 13 | 37 | * | * | * |
| Vermont * | 206 | 120 | 326 | * | * | * |
| **Total** | **6,202** | **3,809** | **10,011** | **4,551** | **3,164** | **7,715** |
| | **62.0%** | **38.0%** | **100.0%** | **59.0%** | **41.0%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 1,024 | 466 | 1,490 | * | * | * |
| Indiana | 2,010 | 1,156 | 3,166 | 8,322 | 5,208 | 13,530 |
| Michigan * | 2,740 | 2,470 | 5,210 | * | * | * |
| Ohio | 2,294 | 1,111 | 3,405 | 1,104 | 582 | 1,686 |
| Wisconsin | 1,103 | 166 | 1,269 | 1,167 | 210 | 1,377 |
| **Total** | **9,171** | **5,369** | **14,540** | **10,593** | **6,000** | **16,593** |
| | **63.1%** | **36.9%** | **100.0%** | **63.8%** | **36.2%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 416 | 109 | 525 | * | * | * |
| Kansas | 438 | 301 | 739 | 674 | 315 | 989 |
| Minnesota | 598 | 272 | 870 | 707 | 310 | 1,017 |
| Missouri | 1,321 | 685 | 2,006 | 19 | 259 | 278 |
| Nebraska | 121 | 135 | 256 | 608 | 513 | 1,121 |
| North Dakota * | 29 | 25 | 54 | * | * | * |
| South Dakota * | 189 | 135 | 324 | * | * | * |
| **Total** | **3,112** | **1,662** | **4,774** | **2,008** | **1,397** | **3,405** |
| | **65.2%** | **34.8%** | **100.0%** | **59.0%** | **41.0%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 531 | 335 | 866 | * | * | * |
| Florida | 3,627 | 8,539 | 12,166 | 2,602 | 7,475 | 10,077 |
| Georgia | 3,122 | 3,431 | 6,553 | 7,001 | 7,643 | 14,644 |
| Maryland * | 320 | 298 | 618 | * | * | * |
| North Carolina | 5,560 | 3,229 | 8,789 | 6,828 | 3,294 | 10,122 |
| South Carolina * | 2,760 | 2,076 | 4,836 | * | * | * |
| Virginia | 1,737 | 987 | 2,724 | 1,437 | 390 | 1,827 |
| West Virginia * | 867 | 475 | 1,342 | * | * | * |
| **Total** | **18,524** | **19,370** | **37,894** | **17,868** | **18,802** | **36,670** |
| | **48.9%** | **51.1%** | **100.0%** | **48.7%** | **51.3%** | **100.0%** |

## Year-To-Date
## 1989 Product Mix

| | Jan-June Shipments | | | Jan-June Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 3,798 | 1,129 | 4,927 | 7,314 | 2,868 | 10,182 |
| Arkansas * | 1,005 | 446 | 1,451 | * | * | * |
| Kentucky * | 2,123 | 804 | 2,927 | * | * | * |
| Louisiana * | 431 | 103 | 534 | * | * | * |
| Mississippi | 1,302 | 539 | 1,841 | 2,052 | 729 | 2,781 |
| Oklahoma * | 122 | 126 | 248 | * | * | * |
| Tennessee | 3,086 | 1,399 | 4,485 | 5,280 | 1,993 | 7,273 |
| Texas | 692 | 850 | 1,542 | 936 | 1,082 | 2,018 |
| **Total** | **12,559**<br>**69.9%** | **5,396**<br>**30.1%** | **17,955**<br>**100.0%** | **15,582**<br>**70.0%** | **6,672**<br>**30.0%** | **22,254**<br>**100.0%** |
| **Mountain** | | | | | | |
| Arizona | 602 | 1,210 | 1,812 | 583 | 1,091 | 1,674 |
| Colorado * | 98 | 159 | 257 | * | * | * |
| Idaho | 84 | 257 | 341 | 344 | 1,117 | 1,461 |
| Montana * | 47 | 188 | 235 | * | * | * |
| Nevada * | 219 | 1,005 | 1,224 | * | * | * |
| New Mexico * | 493 | 419 | 912 | * | * | * |
| Utah * | 31 | 91 | 122 | * | * | * |
| Wyoming * | 6 | 21 | 27 | * | * | * |
| **Total** | **1,580**<br>**32.0%** | **3,350**<br>**68.0%** | **4,930**<br>**100.0%** | **927**<br>**29.6%** | **2,208**<br>**70.4%** | **3,135**<br>**100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 17 | 9 | 26 | * | * | * |
| California | 723 | 4,583 | 5,306 | 818 | 5,205 | 6,023 |
| Hawaii * | 0 | 1 | 1 | * | * | * |
| Oregon | 360 | 1,761 | 2,121 | 637 | 3,040 | 3,677 |
| Washington | 301 | 1,864 | 2,165 | 10 | 648 | 658 |
| **Total** | **1,401**<br>**14.6%** | **8,218**<br>**85.4%** | **9,619**<br>**100.0%** | **1,465**<br>**14.1%** | **8,893**<br>**85.9%** | **10,358**<br>**100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 52,549<br>52.7% | 47,174<br>47.3% | 99,723<br>100.0% | 52,994<br>52.9% | 47,136<br>47.1% | 100,130<br>100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 2,409 | 1,120 | 3,529 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 1,918 | 1,124 | 3,042 |
| **Total** | **54,958**<br>**53.2%** | **48,294**<br>**46.8%** | **103,252**<br>**100.0%** | **54,912**<br>**53.2%** | **48,260**<br>**46.8%** | **103,172**<br>**100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### June 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 1,802 | 9.8% | 1 | 466 | 4.8% | 7 | 1,336 | 15.3% | 1 |
| North Carolina | 1,711 | 9.3% | 2 | 1,051 | 10.9% | 1 | 660 | 7.5% | 3 |
| Georgia | 1,201 | 6.5% | 3 | 567 | 5.9% | 3 | 634 | 7.3% | 4 |
| Michigan | 1,057 | 5.8% | 4 | 518 | 5.4% | 5 | 539 | 6.2% | 5 |
| California | 935 | 5.1% | 5 | 119 | 1.2% | 23 | 816 | 9.3% | 2 |
| Alabama | 865 | 4.7% | 6 | 660 | 6.9% | 2 | 205 | 2.3% | 15 |
| Tennessee | 806 | 4.4% | 7 | 528 | 5.5% | 4 | 278 | 3.2% | 11 |
| South Carolina | 786 | 4.3% | 8 | 472 | 4.9% | 6 | 314 | 3.6% | 8 |
| New York | 755 | 4.1% | 9 | 426 | 4.4% | 9 | 329 | 3.8% | 7 |
| Pennsylvania | 704 | 3.8% | 10 | 423 | 4.4% | 10 | 281 | 3.2% | 10 |
| Ohio | 625 | 3.4% | 11 | 415 | 4.3% | 11 | 210 | 2.4% | 14 |
| Indiana | 625 | 3.4% | 12 | 366 | 3.8% | 12 | 259 | 3.0% | 12 |
| Kentucky | 606 | 3.3% | 13 | 441 | 4.6% | 8 | 165 | 1.9% | 18 |
| Virginia | 535 | 2.9% | 14 | 352 | 3.7% | 13 | 183 | 2.1% | 17 |
| Washington | 421 | 2.3% | 15 | 52 | 0.5% | 33 | 369 | 4.2% | 6 |
| Missouri | 390 | 2.1% | 16 | 249 | 2.6% | 14 | 141 | 1.6% | 20 |
| Oregon | 380 | 2.1% | 17 | 66 | 0.7% | 30 | 314 | 3.6% | 9 |
| Illinois | 332 | 1.8% | 18 | 222 | 2.3% | 16 | 110 | 1.3% | 21 |
| Mississippi | 329 | 1.8% | 19 | 244 | 2.5% | 15 | 85 | 1.0% | 24 |
| Texas | 315 | 1.7% | 20 | 128 | 1.3% | 22 | 187 | 2.1% | 16 |
| Arizona | 293 | 1.6% | 21 | 82 | 0.9% | 28 | 211 | 2.4% | 13 |
| Arkansas | 287 | 1.6% | 22 | 202 | 2.1% | 19 | 85 | 1.0% | 23 |
| Maine | 246 | 1.3% | 23 | 212 | 2.2% | 17 | 34 | 0.4% | 35 |
| Wisconsin | 240 | 1.3% | 24 | 207 | 2.1% | 18 | 33 | 0.4% | 36 |
| Minnesota | 215 | 1.2% | 25 | 140 | 1.5% | 20 | 75 | 0.9% | 26 |
| West Virginia | 212 | 1.2% | 26 | 135 | 1.4% | 21 | 77 | 0.9% | 25 |
| New Mexico | 206 | 1.1% | 27 | 109 | 1.1% | 24 | 97 | 1.1% | 22 |
| Nevada | 201 | 1.1% | 28 | 36 | 0.4% | 37 | 165 | 1.9% | 19 |
| Delaware | 147 | 0.8% | 29 | 87 | 0.9% | 27 | 60 | 0.7% | 27 |
| Kansas | 138 | 0.8% | 30 | 92 | 1.0% | 25 | 46 | 0.5% | 29 |
| Louisiana | 104 | 0.6% | 31 | 91 | 0.9% | 26 | 13 | 0.1% | 44 |
| Iowa | 103 | 0.6% | 32 | 77 | 0.8% | 29 | 26 | 0.3% | 40 |
| New Hampshire | 97 | 0.5% | 33 | 63 | 0.7% | 31 | 34 | 0.4% | 34 |
| Idaho | 95 | 0.5% | 34 | 40 | 0.4% | 36 | 55 | 0.6% | 28 |
| Maryland | 94 | 0.5% | 35 | 56 | 0.6% | 32 | 38 | 0.4% | 32 |
| Vermont | 86 | 0.5% | 36 | 47 | 0.5% | 34 | 39 | 0.4% | 31 |
| South Dakota | 81 | 0.4% | 37 | 45 | 0.5% | 35 | 36 | 0.4% | 33 |
| Oklahoma | 58 | 0.3% | 38 | 29 | 0.3% | 38 | 29 | 0.3% | 37 |
| Colorado | 51 | 0.3% | 39 | 22 | 0.2% | 39 | 29 | 0.3% | 38 |
| Montana | 49 | 0.3% | 40 | 8 | 0.1% | 44 | 41 | 0.5% | 30 |
| New Jersey | 45 | 0.2% | 41 | 18 | 0.2% | 42 | 27 | 0.3% | 39 |
| Nebraska | 41 | 0.2% | 42 | 18 | 0.2% | 41 | 23 | 0.3% | 41 |
| Massachusetts | 40 | 0.2% | 43 | 20 | 0.2% | 40 | 20 | 0.2% | 42 |
| Utah | 23 | 0.1% | 44 | 6 | 0.1% | 46 | 17 | 0.2% | 43 |
| Connecticut | 18 | 0.1% | 45 | 16 | 0.2% | 43 | 2 | 0.0% | 48 |
| North Dakota | 13 | 0.1% | 46 | 7 | 0.1% | 45 | 6 | 0.1% | 45 |
| Alaska | 6 | 0.0% | 47 | 2 | 0.0% | 47 | 4 | 0.0% | 47 |
| Wyoming | 6 | 0.0% | 48 | 1 | 0.0% | 49 | 5 | 0.1% | 46 |
| Rhode Island | 4 | 0.0% | 49 | 2 | 0.0% | 48 | 2 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **18,379** | **100.0%** |  | **9,635** | **100.2%** |  | **8,744** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Jun 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 12,166 | 12.2% | 1 | 3,627 | 6.9% | 3 | 8,539 | 18.1% | 1 |
| North Carolina | 8,789 | 8.8% | 2 | 5,560 | 10.6% | 1 | 3,229 | 6.8% | 4 |
| Georgia | 6,553 | 6.6% | 3 | 3,122 | 5.9% | 4 | 3,431 | 7.3% | 3 |
| California | 5,306 | 5.3% | 4 | 723 | 1.4% | 21 | 4,583 | 9.7% | 2 |
| Michigan | 5,210 | 5.2% | 5 | 2,740 | 5.2% | 7 | 2,470 | 5.2% | 5 |
| Alabama | 4,927 | 4.9% | 6 | 3,798 | 7.2% | 2 | 1,129 | 2.4% | 14 |
| South Carolina | 4,836 | 4.8% | 7 | 2,760 | 5.3% | 6 | 2,076 | 4.4% | 6 |
| Tennessee | 4,485 | 4.5% | 8 | 3,086 | 5.9% | 5 | 1,399 | 3.0% | 11 |
| New York | 3,716 | 3.7% | 9 | 2,199 | 4.2% | 10 | 1,517 | 3.2% | 9 |
| Pennsylvania | 3,685 | 3.7% | 10 | 2,248 | 4.3% | 9 | 1,437 | 3.0% | 10 |
| Ohio | 3,405 | 3.4% | 11 | 2,294 | 4.4% | 8 | 1,111 | 2.4% | 15 |
| Indiana | 3,166 | 3.2% | 12 | 2,010 | 3.8% | 12 | 1,156 | 2.5% | 13 |
| Kentucky | 2,927 | 2.9% | 13 | 2,123 | 4.0% | 11 | 804 | 1.7% | 19 |
| Virginia | 2,724 | 2.7% | 14 | 1,737 | 3.3% | 13 | 987 | 2.1% | 17 |
| Washington | 2,165 | 2.2% | 15 | 301 | 0.6% | 33 | 1,864 | 4.0% | 7 |
| Oregon | 2,121 | 2.1% | 16 | 360 | 0.7% | 30 | 1,761 | 3.7% | 8 |
| Missouri | 2,006 | 2.0% | 17 | 1,321 | 2.5% | 14 | 685 | 1.5% | 20 |
| Mississippi | 1,841 | 1.8% | 18 | 1,302 | 2.5% | 15 | 539 | 1.1% | 21 |
| Arizona | 1,812 | 1.8% | 19 | 602 | 1.1% | 23 | 1,210 | 2.6% | 12 |
| Texas | 1,542 | 1.5% | 20 | 692 | 1.3% | 22 | 850 | 1.8% | 18 |
| Illinois | 1,490 | 1.5% | 21 | 1,024 | 1.9% | 17 | 466 | 1.0% | 23 |
| Arkansas | 1,451 | 1.5% | 22 | 1,005 | 1.9% | 18 | 446 | 0.9% | 24 |
| West Virginia | 1,342 | 1.3% | 23 | 867 | 1.6% | 20 | 475 | 1.0% | 22 |
| Wisconsin | 1,269 | 1.3% | 24 | 1,103 | 2.1% | 16 | 166 | 0.4% | 35 |
| Nevada | 1,224 | 1.2% | 25 | 219 | 0.4% | 34 | 1,005 | 2.1% | 16 |
| Maine | 1,087 | 1.1% | 26 | 883 | 1.7% | 19 | 204 | 0.4% | 32 |
| New Mexico | 912 | 0.9% | 27 | 493 | 0.9% | 26 | 419 | 0.9% | 25 |
| Minnesota | 870 | 0.9% | 28 | 598 | 1.1% | 24 | 272 | 0.6% | 29 |
| Delaware | 866 | 0.9% | 29 | 531 | 1.0% | 25 | 335 | 0.7% | 26 |
| Kansas | 739 | 0.7% | 30 | 438 | 0.8% | 27 | 301 | 0.6% | 27 |
| Maryland | 618 | 0.6% | 31 | 320 | 0.6% | 31 | 298 | 0.6% | 28 |
| Louisiana | 534 | 0.5% | 32 | 431 | 0.8% | 28 | 103 | 0.2% | 42 |
| Iowa | 525 | 0.5% | 33 | 416 | 0.8% | 29 | 109 | 0.2% | 41 |
| New Hampshire | 488 | 0.5% | 34 | 305 | 0.6% | 32 | 183 | 0.4% | 34 |
| New Jersey | 374 | 0.4% | 35 | 146 | 0.3% | 37 | 228 | 0.5% | 31 |
| Idaho | 341 | 0.3% | 36 | 84 | 0.2% | 42 | 257 | 0.5% | 30 |
| Vermont | 326 | 0.3% | 37 | 206 | 0.4% | 35 | 120 | 0.3% | 40 |
| South Dakota | 324 | 0.3% | 38 | 189 | 0.4% | 36 | 135 | 0.3% | 38 |
| Colorado | 257 | 0.3% | 39 | 98 | 0.2% | 41 | 159 | 0.3% | 36 |
| Nebraska | 256 | 0.3% | 40 | 121 | 0.2% | 40 | 135 | 0.3% | 37 |
| Oklahoma | 248 | 0.2% | 41 | 122 | 0.2% | 39 | 126 | 0.3% | 39 |
| Montana | 235 | 0.2% | 42 | 47 | 0.1% | 44 | 188 | 0.4% | 33 |
| Massachusetts | 207 | 0.2% | 43 | 124 | 0.2% | 38 | 83 | 0.2% | 44 |
| Utah | 122 | 0.1% | 44 | 31 | 0.1% | 45 | 91 | 0.2% | 43 |
| Connecticut | 91 | 0.1% | 45 | 67 | 0.1% | 43 | 24 | 0.1% | 46 |
| North Dakota | 54 | 0.1% | 46 | 29 | 0.1% | 46 | 25 | 0.1% | 45 |
| Rhode Island | 37 | 0.0% | 47 | 24 | 0.0% | 47 | 13 | 0.0% | 48 |
| Wyoming | 27 | 0.0% | 48 | 6 | 0.0% | 49 | 21 | 0.0% | 47 |
| Alaska | 26 | 0.0% | 49 | 17 | 0.0% | 48 | 9 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 0 | 0.0% | 50 | 1 | 0.0% | 50 |
|  | **99,723** | **99.5%** |  | **52,549** | **99.8%** |  | **47,174** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## June 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Indiana | 2,679 | 14.6% | 1 | 1,609 | 16.7% | 1 | 1,070 | 12.3% | 3 |
| Georgia | 2,629 | 14.4% | 2 | 1,328 | 13.8% | 3 | 1,301 | 15.0% | 1 |
| Alabama | 1,899 | 10.4% | 3 | 1,332 | 13.8% | 2 | 567 | 6.5% | 8 |
| North Carolina | 1,841 | 10.1% | 4 | 1,202 | 12.5% | 4 | 639 | 7.4% | 5 |
| Florida | 1,474 | 8.0% | 5 | 279 | 2.9% | 9 | 1,195 | 13.8% | 2 |
| Pennsylvania | 1,407 | 7.7% | 6 | 819 | 8.5% | 6 | 588 | 6.8% | 6 |
| Tennessee | 1,253 | 6.8% | 7 | 902 | 9.4% | 5 | 351 | 4.0% | 9 |
| California | 1,054 | 5.8% | 8 | 129 | 1.3% | 15 | 925 | 10.7% | 4 |
| Oregon | 676 | 3.7% | 9 | 109 | 1.1% | 16 | 567 | 6.5% | 7 |
| Mississippi | 563 | 3.1% | 10 | 422 | 4.4% | 7 | 141 | 1.6% | 13 |
| Texas | 407 | 2.2% | 11 | 173 | 1.8% | 12 | 234 | 2.7% | 10 |
| Virginia | 361 | 2.0% | 12 | 287 | 3.0% | 8 | 74 | 0.9% | 18 |
| Ohio | 324 | 1.8% | 13 | 213 | 2.2% | 11 | 111 | 1.3% | 15 |
| Wisconsin | 304 | 1.7% | 14 | 244 | 2.5% | 10 | 60 | 0.7% | 20 |
| Idaho | 286 | 1.6% | 15 | 80 | 0.8% | 19 | 206 | 2.4% | 11 |
| Arizona | 278 | 1.5% | 16 | 86 | 0.9% | 18 | 192 | 2.2% | 12 |
| Minnesota | 227 | 1.2% | 17 | 154 | 1.6% | 13 | 73 | 0.8% | 19 |
| Kansas | 209 | 1.1% | 18 | 134 | 1.4% | 14 | 75 | 0.9% | 17 |
| Nebraska | 206 | 1.1% | 19 | 101 | 1.0% | 17 | 105 | 1.2% | 16 |
| Washington | 134 | 0.7% | 20 | 6 | 0.1% | 21 | 128 | 1.5% | 14 |
| Missouri | 53 | 0.3% | 21 | 2 | 0.0% | 22 | 51 | 0.6% | 21 |
| Maine | 51 | 0.3% | 22 | 35 | 0.4% | 20 | 16 | 0.2% | 22 |
| Iowa | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Colorado | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Utah | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| New York | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| | **18,315** | **100.1%** | | **9,646** | **100.1%** | | **8,669** | **100.0%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

# Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Jun 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 14,644 | 14.6% | 1 | 7,001 | 13.2% | 3 | 7,643 | 16.2% | 1 |
| Indiana | 13,530 | 13.5% | 2 | 8,322 | 15.7% | 1 | 5,208 | 11.0% | 3 |
| Alabama | 10,182 | 10.2% | 3 | 7,314 | 13.8% | 2 | 2,868 | 6.1% | 8 |
| North Carolina | 10,122 | 10.1% | 4 | 6,828 | 12.9% | 4 | 3,294 | 7.0% | 5 |
| Florida | 10,077 | 10.1% | 5 | 2,602 | 4.9% | 7 | 7,475 | 15.9% | 2 |
| Pennsylvania | 7,486 | 7.5% | 6 | 4,393 | 8.3% | 6 | 3,093 | 6.6% | 6 |
| Tennessee | 7,273 | 7.3% | 7 | 5,280 | 10.0% | 5 | 1,993 | 4.2% | 9 |
| California | 6,023 | 6.0% | 8 | 818 | 1.5% | 13 | 5,205 | 11.0% | 4 |
| Oregon | 3,677 | 3.7% | 9 | 637 | 1.2% | 16 | 3,040 | 6.4% | 7 |
| Mississippi | 2,781 | 2.8% | 10 | 2,052 | 3.9% | 8 | 729 | 1.5% | 13 |
| Texas | 2,018 | 2.0% | 11 | 936 | 1.8% | 12 | 1,082 | 2.3% | 12 |
| Virginia | 1,827 | 1.8% | 12 | 1,437 | 2.7% | 9 | 390 | 0.8% | 17 |
| Ohio | 1,686 | 1.7% | 13 | 1,104 | 2.1% | 11 | 582 | 1.2% | 15 |
| Arizona | 1,674 | 1.7% | 14 | 583 | 1.1% | 18 | 1,091 | 2.3% | 11 |
| Idaho | 1,461 | 1.5% | 15 | 344 | 0.6% | 19 | 1,117 | 2.4% | 10 |
| Wisconsin | 1,377 | 1.4% | 16 | 1,167 | 2.2% | 10 | 210 | 0.4% | 21 |
| Nebraska | 1,121 | 1.1% | 17 | 608 | 1.1% | 17 | 513 | 1.1% | 16 |
| Minnesota | 1,017 | 1.0% | 18 | 707 | 1.3% | 14 | 310 | 0.7% | 19 |
| Kansas | 989 | 1.0% | 19 | 674 | 1.3% | 15 | 315 | 0.7% | 18 |
| Washington | 658 | 0.7% | 20 | 10 | 0.0% | 22 | 648 | 1.4% | 14 |
| Missouri | 278 | 0.3% | 21 | 19 | 0.0% | 21 | 259 | 0.5% | 20 |
| Maine | 229 | 0.2% | 22 | 158 | 0.3% | 20 | 71 | 0.2% | 22 |
| Alaska | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Montana | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| New York | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Colorado | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Utah | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| | **100,130** | **100.2%** | | **52,994** | **99.9%** | | **47,136** | **99.9%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

HC325-1

# Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

## JULY 1989

Manufactured home shipments continued their downward trend in July, off 12.6 percent from one year ago. Manufacturers shipped 2,102 fewer homes this July than in 1988. Year-to-date shipments through July are off by 6,471 homes, down 5.2 percent for the year. It appears that shipments will hit their lowest level in 25 years in 1989. 1964 shipments were 191,320. 1975 had been the worst year since then, with shipments down to 212,690 and the economy having suffered a recession.

The East North Central and Pacific regions continue to be the only bright spots in the country, with California and Michigan two of only four of the top ten shipment states to show gains in shipments this year so far.

### Regional Shipments, Percent Change and Market Share
### Cumulative Shipments January through July

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 11,487 | 9.7 | - 6.9 | 12,335 | 9.9 |
| East North Central | 16,774 | 14.2 | + 5.0 | 15,978 | 12.9 |
| West North Central | 5,561 | 4.7 | - 5.0 | 5,853 | 4.7 |
| South Atlantic | 42,892 | 36.4 | - 5.2 | 45,232 | 36.4 |
| South Central | 20,440 | 17.3 | - 12.3 | 23,302 | 18.7 |
| Mountain | 5,605 | 4.8 | - 17.4 | 6,785 | 5.5 |
| Pacific | 11,065 | 9.4 | + 10.5 | 10,016 | 8.1 |

### Top Ten States, Percent Change and Market Share
### Cumulative Shipments January through July

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 13,647 | 12.0 | + 5.5 | 12,935 | 10.8 | 1 |
| 2. North Carolina | 10,019 | 8.8 | - 6.7 | 10,744 | 9.0 | 2 |
| 3. Georgia | 7,412 | 6.5 | - 16.2 | 8,843 | 7.4 | 3 |
| 4. California | 6,124 | 5.4 | + 4.8 | 5,842 | 4.9 | 6 |
| 5. Michigan | 5,966 | 5.2 | + 10.0 | 5,424 | 4.5 | 7 |
| 6. Alabama | 5,545 | 4.9 | - 13.6 | 6,419 | 5.4 | 4 |
| 7. South Carolina | 5,445 | 4.8 | - 14.0 | 6,332 | 5.3 | 5 |
| 8. Tennessee | 5,032 | 4.4 | - 2.3 | 5,148 | 4.3 | 8 |
| 9. New York | 4,249 | 3.7 | - 5.5 | 4,494 | 3.8 | 9 |
| 10. Pennsylvania | 4,192 | 3.7 | + 1.2 | 4,142 | 3.5 | 10 |

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

**Mobile/Manufactured Home Production**

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,291 | 18.0% | January | 12,961 | 15,291 | 18.0% |
| February | 15,195 | 14,637 | - 3.7% | Jan-Feb | 28,156 | 29,928 | 6.3% |
| March | 18,813 | 18,169 | - 3.4% | Jan-Mar | 46,969 | 48,097 | 2.4% |
| April | 18,761 | 17,063 | - 9.1% | Jan-Apr | 65,730 | 65,160 | - 0.9% |
| May | 19,990 | 19,128 | - 4.3% | Jan-May | 85,720 | 84,288 | - 1.7% |
| June | 21,690 | 18,884 | - 12.9% | Jan-June | 107,410 | 103,172 | - 3.9% |
| July | 16,673 | 14,408 | - 13.6% | Jan-July | 124,083 | 117,580 | - 5.2% |
| August | 21,894 | | | Jan-Aug | 145,977 | | |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

**Estimated Mobile/Manufactured Home Shipments***

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | 14,486 | - 3.6% | Jan-Feb | 27,856 | 29,738 | 6.8% |
| March | 19,011 | 18,167 | - 4.4% | Jan-Mar | 46,867 | 47,905 | 2.2% |
| April | 18,931 | 17,404 | - 8.1% | Jan-Apr | 65,798 | 65,309 | - 0.7% |
| May | 20,171 | 19,088 | - 5.4% | Jan-May | 85,969 | 84,397 | - 1.8% |
| June | 21,652 | 18,855 | - 12.9% | Jan-June | 107,621 | 103,252 | - 4.1% |
| July | 16,708 | 14,606 | - 12.6% | Jan-July | 124,329 | 117,858 | - 5.2% |
| August | 21,879 | | | Jan-Aug | 146,208 | | |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

**Manufacturer Inventory**

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | 5.0% | February | 988 | 734 |
| March | 4.2% | 4.3% | March | 790 | 777 |
| April | 3.3% | 2.6% | April | 620 | 436 |
| May | 2.2% | 2.5% | May | 439 | 476 |
| June | 2.2% | 2.7% | June | 477 | 505 |
| July | 2.7% | 2.1% | July | 442 | 307 |
| August | 2.1% | | August | 457 | |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | July | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 47 | 31 | - 34.0% | 378 | 260 | - 31.2% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,182 | 1,067 | - 9.7% | 8,544 | 8,553 | 0.1% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,229** | **1,098** | **- 10.7%** | **8,922** | **8,813** | **- 1.2%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,213 | 2,057 | - 7.0% | 15,871 | 15,587 | - 1.8% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 247 | 243 | - 1.6% | 1,864 | 1,929 | 3.5% |
| Wisconsin | 276 | 275 | - 0.4% | 1,673 | 1,652 | - 1.3% |
| **Total** | **2,736** | **2,575** | **- 5.9%** | **19,408** | **19,168** | **- 1.2%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 165 | 149 | - 9.7% | 1,229 | 1,138 | - 7.4% |
| Minnesota | 198 | 171 | - 13.6% | 1,222 | 1,188 | - 2.8% |
| Missouri | 50 | 40 | - 20.0% | 297 | 318 | 1.1% |
| Nebraska | 218 | 167 | - 23.4% | 1,382 | 1,288 | - 6.8% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **631** | **527** | **- 16.5%** | **4,130** | **3,932** | **- 4.8%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,188 | 1,167 | - 1.8% | 10,120 | 11,244 | 11.1% |
| Georgia | 2,634 | 2,060 | - 21.8% | 19,587 | 16,704 | - 14.7% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 1,606 | 1,283 | - 20.1% | 13,008 | 11,405 | - 12.3% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 359 | 324 | - 9.7% | 2,297 | 2,151 | - 6.4% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **5,787** | **4,834** | **- 16.5%** | **45,012** | **41,504** | **- 7.8%** |
| **South Central** | | | | | | |
| Alabama | 1,646 | 1,279 | - 22.3% | 12,156 | 11,461 | - 5.7% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 425 | 443 | 4.2% | 3,049 | 3,224 | 5.7% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,081 | 930 | - 14.0% | 8,230 | 8,203 | - 0.3% |
| Texas | 469 | 320 | - 31.8% | 4,215 | 2,338 | - 44.5% |
| **Total** | **3,621** | **2,972** | **- 17.9%** | **27,650** | **25,226** | **- 8.8%** |

## Mobile/Manufactured Home Production

| | July | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Mountain** | | | | | | |
| Arizona | 332 | 196 | - 41.0% | 2,661 | 1,870 | - 29.7% |
| Colorado * | * | * | --- | * | * | --- |
| Idaho | 258 | 226 | - 12.4% | 1,322 | 1,687 | 27.6% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **623** | **422** | **- 32.3%** | **4,256** | **3,557** | **- 16.4%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 917 | 899 | - 2.0% | 6,794 | 6,922 | 1.9% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 529 | 501 | - 5.3% | 3,531 | 4,178 | 18.3% |
| Washington | 133 | 121 | - 9.0% | 676 | 779 | 15.2% |
| **Total** | **1,579** | **1,521** | **- 3.7%** | **11,001** | **11,879** | **8.0%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 467 | 459 | - 0.2% | 3,704 | 3,501 | - 5.5% |
| **Total Production** | **16,673** | **14,408** | **- 13.6%** | **124,083** | **117,580** | **- 5.2%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | July | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 21 | 11 | - 47.6% | 141 | 102 | - 27.7% |
| Maine | 235 | 217 | - 7.7% | 1,480 | 1,304 | - 11.9% |
| Massachusetts | 46 | 25 | - 45.7% | 372 | 232 | - 37.6% |
| New Hampshire | 125 | 72 | - 42.4% | 774 | 560 | - 27.6% |
| New Jersey | 50 | 50 | 0.0% | 367 | 424 | 15.5% |
| New York | 689 | 533 | - 22.6% | 4,494 | 4,249 | - 5.5% |
| Pennsylvania | 528 | 507 | - 4.0% | 4,142 | 4,192 | 1.2% |
| Rhode Island | 8 | 18 | 125.0% | 71 | 55 | - 22.5% |
| Vermont | 84 | 43 | - 48.8% | 494 | 369 | - 25.3% |
| **Total** | **1,786** | **1,476** | **- 17.4%** | **12,335** | **11,487** | **- 6.9%** |
| **East North Central** | | | | | | |
| Illinois | 273 | 241 | - 11.7% | 1,793 | 1,731 | - 3.5% |
| Indiana | 552 | 525 | - 4.9% | 3,672 | 3,691 | 0.5% |
| Michigan | 839 | 756 | - 9.9% | 5,424 | 5,966 | 10.0% |
| Ohio | 490 | 492 | 0.4% | 3,679 | 3,897 | 5.9% |
| Wisconsin | 216 | 220 | 1.9% | 1,410 | 1,489 | 5.6% |
| **Total** | **2,370** | **2,234** | **- 5.7%** | **15,978** | **16,774** | **5.0%** |
| **West North Central** | | | | | | |
| Iowa | 101 | 119 | 17.8% | 616 | 644 | 4.5% |
| Kansas | 134 | 86 | - 35.8% | 882 | 825 | - 6.5% |
| Minnesota | 168 | 163 | - 3.0% | 1,043 | 1,033 | - 1.0% |
| Missouri | 375 | 308 | - 17.9% | 2,589 | 2,314 | - 10.6% |
| Nebraska | 37 | 47 | 27.0% | 254 | 303 | 19.3% |
| North Dakota | 19 | 8 | - 57.9% | 144 | 62 | - 56.9% |
| South Dakota | 51 | 56 | 9.8% | 325 | 380 | 16.9% |
| **Total** | **885** | **787** | **- 11.1%** | **5,853** | **5,561** | **- 5.0%** |
| **South Atlantic** | | | | | | |
| Delaware | 100 | 104 | 4.0% | 1,034 | 970 | - 6.2% |
| Florida | 1,557 | 1,481 | - 4.9% | 12,935 | 13,647 | 5.5% |
| Georgia | 1,110 | 859 | - 22.6% | 8,843 | 7,412 | - 16.2% |
| Maryland | 102 | 61 | - 40.2% | 776 | 679 | - 12.5% |
| North Carolina | 1,462 | 1,230 | - 15.9% | 10,744 | 10,019 | - 6.7% |
| South Carolina | 802 | 609 | - 24.1% | 6,332 | 5,445 | - 14.0% |
| Virginia | 430 | 423 | - 1.6% | 2,964 | 3,147 | 6.2% |
| West Virginia | 227 | 231 | 1.8% | 1,604 | 1,573 | - 1.9% |
| **Total** | **5,790** | **4,998** | **- 13.7%** | **45,232** | **42,892** | **- 5.2%** |
| **South Central** | | | | | | |
| Alabama | 917 | 618 | - 32.6% | 6,419 | 5,545 | - 13.6% |
| Arkansas | 274 | 225 | - 17.9% | 2,101 | 1,676 | - 20.2% |
| Kentucky | 413 | 439 | 6.3% | 3,173 | 3,366 | 6.1% |
| Louisiana | 99 | 76 | - 23.2% | 810 | 610 | - 24.7% |
| Mississippi | 333 | 266 | - 20.1% | 2,618 | 2,107 | - 19.5% |
| Oklahoma | 38 | 49 | 28.9% | 350 | 297 | - 15.1% |
| Tennessee | 626 | 547 | - 12.6% | 5,148 | 5,032 | - 2.3% |
| Texas | 324 | 265 | - 18.2% | 2,683 | 1,807 | - 32.7% |
| **Total** | **3,024** | **2,485** | **- 17.8%** | **23,302** | **20,440** | **- 12.3%** |

## Mobile/Manufactured Home Shipments

| | July 1988 | July 1989 | % Change | Year-To-Date 1988 | Year-To-Date 1989 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 341 | 208 | - 39.0% | 2,899 | 2,020 | - 30.3% |
| Colorado | 69 | 48 | - 30.4% | 464 | 305 | - 34.3% |
| Idaho | 52 | 57 | 9.6% | 302 | 398 | 31.8% |
| Montana | 43 | 45 | 4.7% | 253 | 280 | 10.7% |
| Nevada | 221 | 144 | - 34.8% | 1,193 | 1,368 | 14.7% |
| New Mexico | 144 | 139 | - 3.5% | 1,454 | 1,051 | - 27.7% |
| Utah | 22 | 29 | 31.8% | 168 | 151 | - 10.1% |
| Wyoming | 6 | 5 | - 16.7% | 52 | 32 | - 38.5% |
| **Total** | **898** | **675** | **- 24.8%** | **6,785** | **5,605** | **- 17.4%** |
| **Pacific** | | | | | | |
| Alaska | 1 | 0 | -100.0% | 15 | 26 | 73.3% |
| California | 796 | 818 | 2.8% | 5,842 | 6,124 | 4.8% |
| Hawaii | 0 | 0 | 0.0% | 2 | 1 | - 50.0% |
| Oregon | 327 | 341 | 4.3% | 1,944 | 2,462 | 26.6% |
| Washington | 354 | 287 | - 18.9% | 2,213 | 2,452 | 10.8% |
| **Total** | **1,478** | **1,446** | **- 2.2%** | **10,016** | **11,065** | **10.5%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 477 | 505 | 5.9% | 4,828 | 4,034 | - 16.4% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **16,708** | **14,606** | **- 12.6%** | **124,329** | **117,858** | **- 5.2%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1989 Product Mix

| | Jan-July Shipments | | | Jan-July Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 71 | 31 | 102 | * | * | * |
| Maine | 1,055 | 249 | 1,304 | 186 | 74 | 260 |
| Massachusetts * | 141 | 91 | 232 | * | * | * |
| New Hampshire * | 349 | 211 | 560 | * | * | * |
| New Jersey * | 169 | 255 | 424 | * | * | * |
| New York * | 2,487 | 1,762 | 4,249 | * | * | * |
| Pennsylvania | 2,549 | 1,643 | 4,192 | 4,997 | 3,556 | 8,553 |
| Rhode Island * | 32 | 23 | 55 | * | * | * |
| Vermont * | 232 | 137 | 369 | * | * | * |
| **Total** | **7,085** | **4,402** | **11,487** | **5,183** | **3,630** | **8,813** |
| | **61.7%** | **38.3%** | **100.0%** | **58.8%** | **41.2%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 1,189 | 542 | 1,731 | * | * | * |
| Indiana | 2,333 | 1,358 | 3,691 | 9,535 | 6,052 | 15,587 |
| Michigan * | 3,097 | 2,869 | 5,966 | * | * | * |
| Ohio | 2,618 | 1,279 | 3,897 | 1,254 | 675 | 1,929 |
| Wisconsin | 1,295 | 194 | 1,489 | 1,391 | 261 | 1,652 |
| **Total** | **10,532** | **6,242** | **16,774** | **12,180** | **6,988** | **19,168** |
| | **62.8%** | **37.2%** | **100.0%** | **63.5%** | **36.5%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 496 | 148 | 644 | * | * | * |
| Kansas | 490 | 335 | 825 | 776 | 362 | 1,138 |
| Minnesota | 725 | 308 | 1,033 | 828 | 360 | 1,188 |
| Missouri | 1,514 | 800 | 2,314 | 21 | 297 | 318 |
| Nebraska | 148 | 155 | 303 | 711 | 577 | 1,288 |
| North Dakota * | 31 | 31 | 62 | * | * | * |
| South Dakota * | 228 | 152 | 380 | * | * | * |
| **Total** | **3,632** | **1,929** | **5,561** | **2,336** | **1,596** | **3,932** |
| | **65.3%** | **34.7%** | **100.0%** | **60.0%** | **40.0%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 586 | 384 | 970 | * | * | * |
| Florida | 4,026 | 9,621 | 13,647 | 2,875 | 8,369 | 11,244 |
| Georgia | 3,528 | 3,884 | 7,412 | 8,009 | 8,695 | 16,704 |
| Maryland * | 350 | 329 | 679 | * | * | * |
| North Carolina | 6,312 | 3,707 | 10,019 | 7,622 | 3,783 | 11,405 |
| South Carolina * | 3,113 | 2,332 | 5,445 | * | * | * |
| Virginia | 2,010 | 1,137 | 3,147 | 1,707 | 444 | 2,151 |
| West Virginia * | 1,028 | 545 | 1,573 | * | * | * |
| **Total** | **20,953** | **21,939** | **42,892** | **20,213** | **21,291** | **41,504** |
| | **48.9%** | **51.1%** | **100.0%** | **48.7%** | **51.3%** | **100.0%** |

## Year-To-Date
## 1989 Product Mix

| | Jan-July Shipments | | | Jan-July Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 4,268 | 1,277 | 5,545 | 8,189 | 3,272 | 11,461 |
| Arkansas * | 1,147 | 529 | 1,676 | * | * | * |
| Kentucky * | 2,437 | 929 | 3,366 | * | * | * |
| Louisiana * | 489 | 121 | 610 | * | * | * |
| Mississippi | 1,501 | 606 | 2,107 | 2,378 | 846 | 3,224 |
| Oklahoma * | 145 | 152 | 297 | * | * | * |
| Tennessee | 3,448 | 1,584 | 5,032 | 5,975 | 2,228 | 8,203 |
| Texas | 812 | 995 | 1,807 | 1,076 | 1,262 | 2,338 |
| **Total** | **14,247** | **6,193** | **20,440** | **17,618** | **7,608** | **25,226** |
| | **69.7%** | **30.3%** | **100.0%** | **69.8%** | **30.2%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 654 | 1,366 | 2,020 | 637 | 1,233 | 1,870 |
| Colorado * | 113 | 192 | 305 | * | * | * |
| Idaho | 99 | 299 | 398 | 406 | 1,281 | 1,687 |
| Montana * | 56 | 224 | 280 | * | * | * |
| Nevada * | 248 | 1,120 | 1,368 | * | * | * |
| New Mexico * | 567 | 484 | 1,051 | * | * | * |
| Utah * | 49 | 102 | 151 | * | * | * |
| Wyoming * | 8 | 24 | 32 | * | * | * |
| **Total** | **1,794** | **3,811** | **5,605** | **1,043** | **2,514** | **3,557** |
| | **32.0%** | **68.0%** | **100.0%** | **29.3%** | **70.7%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 17 | 9 | 26 | * | * | * |
| California | 821 | 5,303 | 6,124 | 930 | 5,992 | 6,922 |
| Hawaii * | 0 | 1 | 1 | * | * | * |
| Oregon | 420 | 2,042 | 2,462 | 721 | 3,457 | 4,178 |
| Washington | 331 | 2,121 | 2,452 | 11 | 768 | 779 |
| **Total** | **1,589** | **9,476** | **11,065** | **1,662** | **10,217** | **11,879** |
| | **14.4%** | **85.6%** | **100.0%** | **14.0%** | **86.0%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 59,832 | 53,992 | 113,824 | 60,233 | 53,806 | 114,039 |
| | 52.6% | 47.4% | 100.0% | 52.8% | 47.2% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 2,765 | 1,269 | 4,034 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 2,165 | 1,336 | 3,501 |
| **Total** | **62,597** | **55,261** | **117,858** | **62,400** | **55,180** | **117,580** |
| | **53.1%** | **46.9%** | **100.0%** | **53.1%** | **46.9%** | **100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## July 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 1,481 | 10.5% | 1 | 399 | 5.5% | 4 | 1,082 | 15.9% | 1 |
| North Carolina | 1,230 | 8.7% | 2 | 752 | 10.3% | 1 | 478 | 7.0% | 3 |
| Georgia | 859 | 6.1% | 3 | 406 | 5.6% | 3 | 453 | 6.6% | 4 |
| California | 818 | 5.8% | 4 | 98 | 1.3% | 23 | 720 | 10.6% | 2 |
| Michigan | 756 | 5.4% | 5 | 357 | 4.9% | 6 | 399 | 5.9% | 5 |
| Alabama | 618 | 4.4% | 6 | 470 | 6.5% | 2 | 148 | 2.2% | 16 |
| South Carolina | 609 | 4.3% | 7 | 353 | 4.8% | 7 | 256 | 3.8% | 8 |
| Tennessee | 547 | 3.9% | 8 | 362 | 5.0% | 5 | 185 | 2.7% | 12 |
| New York | 533 | 3.8% | 9 | 288 | 4.0% | 12 | 245 | 3.6% | 9 |
| Indiana | 525 | 3.7% | 10 | 323 | 4.4% | 9 | 202 | 3.0% | 11 |
| Pennsylvania | 507 | 3.6% | 11 | 301 | 4.1% | 11 | 206 | 3.0% | 10 |
| Ohio | 492 | 3.5% | 12 | 324 | 4.4% | 8 | 168 | 2.5% | 13 |
| Kentucky | 439 | 3.1% | 13 | 314 | 4.3% | 10 | 125 | 1.8% | 18 |
| Virginia | 423 | 3.0% | 14 | 273 | 3.7% | 13 | 150 | 2.2% | 15 |
| Oregon | 341 | 2.4% | 15 | 60 | 0.8% | 26 | 281 | 4.1% | 6 |
| Missouri | 308 | 2.2% | 16 | 193 | 2.7% | 15 | 115 | 1.7% | 19 |
| Washington | 287 | 2.0% | 17 | 30 | 0.4% | 34 | 257 | 3.8% | 7 |
| Mississippi | 266 | 1.9% | 18 | 199 | 2.7% | 14 | 67 | 1.0% | 24 |
| Texas | 265 | 1.9% | 19 | 120 | 1.6% | 22 | 145 | 2.1% | 17 |
| Illinois | 241 | 1.7% | 20 | 165 | 2.3% | 18 | 76 | 1.1% | 22 |
| West Virginia | 231 | 1.6% | 21 | 161 | 2.2% | 19 | 70 | 1.0% | 23 |
| Arkansas | 225 | 1.6% | 22 | 142 | 1.9% | 20 | 83 | 1.2% | 21 |
| Wisconsin | 220 | 1.6% | 23 | 192 | 2.6% | 16 | 28 | 0.4% | 35 |
| Maine | 217 | 1.5% | 24 | 172 | 2.4% | 17 | 45 | 0.7% | 27 |
| Arizona | 208 | 1.5% | 25 | 52 | 0.7% | 29 | 156 | 2.3% | 14 |
| Minnesota | 163 | 1.2% | 26 | 127 | 1.7% | 21 | 36 | 0.5% | 30 |
| Nevada | 144 | 1.0% | 27 | 29 | 0.4% | 35 | 115 | 1.7% | 20 |
| New Mexico | 139 | 1.0% | 28 | 74 | 1.0% | 25 | 65 | 1.0% | 25 |
| Iowa | 119 | 0.8% | 29 | 80 | 1.1% | 24 | 39 | 0.6% | 29 |
| Delaware | 104 | 0.7% | 30 | 55 | 0.8% | 28 | 49 | 0.7% | 26 |
| Kansas | 86 | 0.6% | 31 | 52 | 0.7% | 30 | 34 | 0.5% | 32 |
| Louisiana | 76 | 0.5% | 32 | 58 | 0.8% | 27 | 18 | 0.3% | 40 |
| New Hampshire | 72 | 0.5% | 33 | 44 | 0.6% | 31 | 28 | 0.4% | 36 |
| Maryland | 61 | 0.4% | 34 | 30 | 0.4% | 33 | 31 | 0.5% | 34 |
| Idaho | 57 | 0.4% | 35 | 15 | 0.2% | 43 | 42 | 0.6% | 28 |
| South Dakota | 56 | 0.4% | 36 | 39 | 0.5% | 32 | 17 | 0.2% | 42 |
| New Jersey | 50 | 0.4% | 37 | 23 | 0.3% | 39 | 27 | 0.4% | 37 |
| Oklahoma | 49 | 0.3% | 38 | 23 | 0.3% | 38 | 26 | 0.4% | 38 |
| Colorado | 48 | 0.3% | 39 | 15 | 0.2% | 42 | 33 | 0.5% | 33 |
| Nebraska | 47 | 0.3% | 40 | 27 | 0.4% | 36 | 20 | 0.3% | 39 |
| Montana | 45 | 0.3% | 41 | 9 | 0.1% | 44 | 36 | 0.5% | 31 |
| Vermont | 43 | 0.3% | 42 | 26 | 0.4% | 37 | 17 | 0.2% | 41 |
| Utah | 29 | 0.2% | 43 | 18 | 0.2% | 40 | 11 | 0.2% | 43 |
| Massachusetts | 25 | 0.2% | 44 | 17 | 0.2% | 41 | 8 | 0.1% | 45 |
| Rhode Island | 18 | 0.1% | 45 | 8 | 0.1% | 45 | 10 | 0.1% | 44 |
| Connecticut | 11 | 0.1% | 46 | 4 | 0.1% | 46 | 7 | 0.1% | 46 |
| North Dakota | 8 | 0.1% | 47 | 2 | 0.0% | 47 | 6 | 0.1% | 47 |
| Wyoming | 5 | 0.0% | 48 | 2 | 0.0% | 48 | 3 | 0.0% | 48 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **14,101** | **99.8%** |  | **7,283** | **99.6%** |  | **6,818** | **100.1%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Jul 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 13,647 | 12.0% | 1 | 4,026 | 6.7% | 3 | 9,621 | 17.8% | 1 |
| North Carolina | 10,019 | 8.8% | 2 | 6,312 | 10.5% | 1 | 3,707 | 6.9% | 4 |
| Georgia | 7,412 | 6.5% | 3 | 3,528 | 5.9% | 4 | 3,884 | 7.2% | 3 |
| California | 6,124 | 5.4% | 4 | 821 | 1.4% | 21 | 5,303 | 9.8% | 2 |
| Michigan | 5,966 | 5.2% | 5 | 3,097 | 5.2% | 7 | 2,869 | 5.3% | 5 |
| Alabama | 5,545 | 4.9% | 6 | 4,268 | 7.1% | 2 | 1,277 | 2.4% | 15 |
| South Carolina | 5,445 | 4.8% | 7 | 3,113 | 5.2% | 6 | 2,332 | 4.3% | 6 |
| Tennessee | 5,032 | 4.4% | 8 | 3,448 | 5.8% | 5 | 1,584 | 2.9% | 11 |
| New York | 4,249 | 3.7% | 9 | 2,487 | 4.2% | 10 | 1,762 | 3.3% | 9 |
| Pennsylvania | 4,192 | 3.7% | 10 | 2,549 | 4.3% | 9 | 1,643 | 3.0% | 10 |
| Ohio | 3,897 | 3.4% | 11 | 2,618 | 4.4% | 8 | 1,279 | 2.4% | 14 |
| Indiana | 3,691 | 3.2% | 12 | 2,333 | 3.9% | 12 | 1,358 | 2.5% | 13 |
| Kentucky | 3,366 | 3.0% | 13 | 2,437 | 4.1% | 11 | 929 | 1.7% | 19 |
| Virginia | 3,147 | 2.8% | 14 | 2,010 | 3.4% | 13 | 1,137 | 2.1% | 16 |
| Oregon | 2,462 | 2.2% | 15 | 420 | 0.7% | 30 | 2,042 | 3.8% | 8 |
| Washington | 2,452 | 2.2% | 16 | 331 | 0.6% | 33 | 2,121 | 3.9% | 7 |
| Missouri | 2,314 | 2.0% | 17 | 1,514 | 2.5% | 14 | 800 | 1.5% | 20 |
| Mississippi | 2,107 | 1.9% | 18 | 1,501 | 2.5% | 15 | 606 | 1.1% | 21 |
| Arizona | 2,020 | 1.8% | 19 | 654 | 1.1% | 24 | 1,366 | 2.5% | 12 |
| Texas | 1,807 | 1.6% | 20 | 812 | 1.4% | 22 | 995 | 1.8% | 18 |
| Illinois | 1,731 | 1.5% | 21 | 1,189 | 2.0% | 17 | 542 | 1.0% | 23 |
| Arkansas | 1,676 | 1.5% | 22 | 1,147 | 1.9% | 18 | 529 | 1.0% | 24 |
| West Virginia | 1,573 | 1.4% | 23 | 1,028 | 1.7% | 20 | 545 | 1.0% | 22 |
| Wisconsin | 1,489 | 1.3% | 24 | 1,295 | 2.2% | 16 | 194 | 0.4% | 35 |
| Nevada | 1,368 | 1.2% | 25 | 248 | 0.4% | 34 | 1,120 | 2.1% | 17 |
| Maine | 1,304 | 1.1% | 26 | 1,055 | 1.8% | 19 | 249 | 0.5% | 32 |
| New Mexico | 1,051 | 0.9% | 27 | 567 | 0.9% | 26 | 484 | 0.9% | 25 |
| Minnesota | 1,033 | 0.9% | 28 | 725 | 1.2% | 23 | 308 | 0.6% | 29 |
| Delaware | 970 | 0.9% | 29 | 586 | 1.0% | 25 | 384 | 0.7% | 26 |
| Kansas | 825 | 0.7% | 30 | 490 | 0.8% | 28 | 335 | 0.6% | 27 |
| Maryland | 679 | 0.6% | 31 | 350 | 0.6% | 31 | 329 | 0.6% | 28 |
| Iowa | 644 | 0.6% | 32 | 496 | 0.8% | 27 | 148 | 0.3% | 40 |
| Louisiana | 610 | 0.5% | 33 | 489 | 0.8% | 29 | 121 | 0.2% | 42 |
| New Hampshire | 560 | 0.5% | 34 | 349 | 0.6% | 32 | 211 | 0.4% | 34 |
| New Jersey | 424 | 0.4% | 35 | 169 | 0.3% | 37 | 255 | 0.5% | 31 |
| Idaho | 398 | 0.3% | 36 | 99 | 0.2% | 42 | 299 | 0.6% | 30 |
| South Dakota | 380 | 0.3% | 37 | 228 | 0.4% | 36 | 152 | 0.3% | 39 |
| Vermont | 369 | 0.3% | 38 | 232 | 0.4% | 35 | 137 | 0.3% | 41 |
| Colorado | 305 | 0.3% | 39 | 113 | 0.2% | 41 | 192 | 0.4% | 36 |
| Nebraska | 303 | 0.3% | 40 | 148 | 0.2% | 38 | 155 | 0.3% | 37 |
| Oklahoma | 297 | 0.3% | 41 | 145 | 0.2% | 39 | 152 | 0.3% | 38 |
| Montana | 280 | 0.2% | 42 | 56 | 0.1% | 44 | 224 | 0.4% | 33 |
| Massachusetts | 232 | 0.2% | 43 | 141 | 0.2% | 40 | 91 | 0.2% | 44 |
| Utah | 151 | 0.1% | 44 | 49 | 0.1% | 45 | 102 | 0.2% | 43 |
| Connecticut | 102 | 0.1% | 45 | 71 | 0.1% | 43 | 31 | 0.1% | 45 |
| North Dakota | 62 | 0.1% | 46 | 31 | 0.1% | 47 | 31 | 0.1% | 46 |
| Rhode Island | 55 | 0.0% | 47 | 32 | 0.1% | 46 | 23 | 0.0% | 48 |
| Wyoming | 32 | 0.0% | 48 | 8 | 0.0% | 49 | 24 | 0.0% | 47 |
| Alaska | 26 | 0.0% | 49 | 17 | 0.0% | 48 | 9 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 0 | 0.0% | 50 | 1 | 0.0% | 50 |
|  | **113,824** | **100.0%** |  | **59,832** | **100.2%** |  | **53,992** | **100.2%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## July 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,060 | 14.8% | 1 | 1,008 | 13.9% | 2 | 1,052 | 15.8% | 1 |
| Indiana | 2,057 | 14.8% | 2 | 1,213 | 16.8% | 1 | 844 | 12.7% | 3 |
| North Carolina | 1,283 | 9.2% | 3 | 794 | 11.0% | 4 | 489 | 7.3% | 5 |
| Alabama | 1,279 | 9.2% | 4 | 875 | 12.1% | 3 | 404 | 6.1% | 8 |
| Florida | 1,167 | 8.4% | 5 | 273 | 3.8% | 8 | 894 | 13.4% | 2 |
| Pennsylvania | 1,067 | 7.7% | 6 | 604 | 8.3% | 6 | 463 | 6.9% | 6 |
| Tennessee | 930 | 6.7% | 7 | 695 | 9.6% | 5 | 235 | 3.5% | 10 |
| California | 899 | 6.5% | 8 | 112 | 1.5% | 14 | 787 | 11.8% | 4 |
| Oregon | 501 | 3.6% | 9 | 84 | 1.2% | 17 | 417 | 6.3% | 7 |
| Mississippi | 443 | 3.2% | 10 | 326 | 4.5% | 7 | 117 | 1.8% | 15 |
| Virginia | 324 | 2.3% | 11 | 270 | 3.7% | 9 | 54 | 0.8% | 18 |
| Texas | 320 | 2.3% | 12 | 140 | 1.9% | 12 | 180 | 2.7% | 11 |
| Missouri | 318 | 2.3% | 13 | 2 | 0.0% | 21 | 297 | 4.4% | 9 |
| Wisconsin | 275 | 2.0% | 13 | 224 | 3.1% | 10 | 51 | 0.8% | 19 |
| Ohio | 243 | 1.7% | 14 | 150 | 2.1% | 11 | 93 | 1.4% | 16 |
| Idaho | 226 | 1.6% | 15 | 62 | 0.9% | 18 | 164 | 2.5% | 13 |
| Arizona | 196 | 1.4% | 16 | 54 | 0.7% | 19 | 142 | 2.1% | 12 |
| Minnesota | 171 | 1.2% | 17 | 121 | 1.7% | 13 | 50 | 0.7% | 20 |
| Nebraska | 167 | 1.2% | 18 | 103 | 1.4% | 15 | 64 | 1.0% | 17 |
| Kansas | 149 | 1.1% | 19 | 102 | 1.4% | 16 | 47 | 0.7% | 21 |
| Washington | 121 | 0.9% | 20 | 1 | 0.0% | 21 | 120 | 1.8% | 14 |
| Maine | 31 | 0.2% | 21 | 28 | 0.4% | 20 | 3 | 0.0% | 22 |
| Nevada | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Utah | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Colorado | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| New York | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| | **13,912** | **100.0%** | | **7,277** | **100.0%** | | **6,710** | **100.1%** | |

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

# Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Jul 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 16,704 | 14.6% | 1 | 8,009 | 13.3% | 3 | 8,695 | 16.2% | 1 |
| Indiana | 15,587 | 13.7% | 2 | 9,535 | 15.8% | 1 | 6,052 | 11.2% | 3 |
| Alabama | 11,461 | 10.1% | 3 | 8,189 | 13.6% | 2 | 3,272 | 6.1% | 8 |
| North Carolina | 11,405 | 10.0% | 4 | 7,622 | 12.7% | 4 | 3,783 | 7.0% | 5 |
| Florida | 11,244 | 9.9% | 5 | 2,875 | 4.8% | 7 | 8,369 | 15.6% | 2 |
| Pennsylvania | 8,553 | 7.5% | 6 | 4,997 | 8.3% | 6 | 3,556 | 6.6% | 6 |
| Tennessee | 8,203 | 7.2% | 7 | 5,975 | 9.9% | 5 | 2,228 | 4.1% | 9 |
| California | 6,922 | 6.1% | 8 | 930 | 1.5% | 13 | 5,992 | 11.1% | 4 |
| Oregon | 4,178 | 3.7% | 9 | 721 | 1.2% | 16 | 3,457 | 6.4% | 7 |
| Mississippi | 3,224 | 2.8% | 10 | 2,378 | 3.9% | 8 | 846 | 1.6% | 13 |
| Texas | 2,338 | 2.1% | 11 | 1,076 | 1.8% | 12 | 1,262 | 2.3% | 11 |
| Virginia | 2,151 | 1.9% | 12 | 1,707 | 2.8% | 9 | 444 | 0.8% | 17 |
| Ohio | 1,929 | 1.7% | 13 | 1,254 | 2.1% | 11 | 675 | 1.3% | 15 |
| Arizona | 1,870 | 1.6% | 14 | 637 | 1.1% | 18 | 1,233 | 2.3% | 12 |
| Idaho | 1,687 | 1.5% | 15 | 406 | 0.7% | 19 | 1,281 | 2.4% | 10 |
| Wisconsin | 1,652 | 1.4% | 16 | 1,391 | 2.3% | 10 | 261 | 0.5% | 21 |
| Nebraska | 1,288 | 1.1% | 17 | 711 | 1.2% | 17 | 577 | 1.1% | 16 |
| Minnesota | 1,188 | 1.0% | 18 | 828 | 1.4% | 14 | 360 | 0.7% | 19 |
| Kansas | 1,138 | 1.0% | 19 | 776 | 1.3% | 15 | 362 | 0.7% | 18 |
| Washington | 779 | 0.7% | 20 | 11 | 0.0% | 22 | 768 | 1.4% | 14 |
| Missouri | 318 | 0.2% | 21 | 21 | 0.0% | 21 | 297 | 0.5% | 20 |
| Maine | 260 | 0.2% | 22 | 186 | 0.3% | 20 | 74 | 0.1% | 22 |
| Arkansas | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| New York | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Colorado | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Utah | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| | **114,079** | **100.0%** | | **60,235** | **100.0%** | | **53,844** | **100.0%** | |

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

A6325-1

Manufacturing
REPORT

mhi

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

## AUGUST 1989

Manufactured home shipments were off 12.3 percent in August, 2685 fewer homes than last year. Year-to-date shipments are off by 9156 . homes, down 6.7 percent.

The East North Central and Pacific regions continue to be the only regions showing shipment gains from last year.

The rankings of the top ten shipment states remain unchanged from July.

### Regional Shipments, Percent Change and Market Share Cumulative Shipments January through August

| | 1989 | | | 1988 | |
|---|---|---|---|---|---|
| REGION | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE |
| Northeast | 13,591 | 9.9 | - 7.1 | 14,634 | 10.0 |
| East North Central | 19,983 | 14.6 | + 4.2 | 19,175 | 13.1 |
| West North Central | 6,622 | 4.8 | - 5.2 | 6,984 | 4.8 |
| South Atlantic | 49,251 | 35.9 | - 7.2 | 53,057 | 36.3 |
| South Central | 23,850 | 17.4 | - 12.7 | 27,323 | 18.7 |
| Mountain | 6,503 | 4.7 | - 17.8 | 7,910 | 5.4 |
| Pacific | 12,911 | 9.4 | + 8.9 | 11,855 | 8.1 |

### Top Ten States, Percent Change and Market Share Cumulative Shipments January through August

| | 1989 | | | 1988 | | |
|---|---|---|---|---|---|---|
| STATES | SHPMTS | MKT SHARE | PCT CHG | SHPMTS | MKT SHARE | RANK |
| 1. Florida | 15,483 | 11.7 | + 3.0 | 15,035 | 10.7 | 1 |
| 2. North Carolina | 11,656 | 8.8 | - 8.5 | 12,732 | 9.0 | 2 |
| 3. Georgia | 8,536 | 6.4 | - 16.9 | 10,275 | 7.3 | 3 |
| 4. California | 7,147 | 5.4 | + 4.9 | 6,813 | 4.8 | 6 |
| 5. Michigan | 7,048 | 5.3 | + 7.7 | 6,542 | 4.6 | 7 |
| 6. Alabama | 6,482 | 4.9 | - 15.6 | 7,682 | 5.5 | 4 |
| 7. South Carolina | 6,265 | 4.7 | - 16.5 | 7,502 | 5.3 | 5 |
| 8. Tennessee | 5,781 | 4.4 | - 3.6 | 5,998 | 4.3 | 8 |
| 9. New York | 5,015 | 3.8 | - 5.9 | 5,329 | 3.8 | 9 |
| 10. Pennsylvania | 4,943 | 3.7 | + 1.7 | 4,862 | 3.4 | 10 |

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

## Mobile/Manufactured Home Production

| | Each Month | | | | Cumulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,961 | 15,291 | 18.0% | January | 12,961 | 15,291 | 18.0% |
| February | 15,195 | 14,637 | - 3.7% | Jan-Feb | 28,156 | 29,928 | 6.3% |
| March | 18,813 | 18,169 | - 3.4% | Jan-Mar | 46,969 | 48,097 | 2.4% |
| April | 18,761 | 17,063 | - 9.1% | Jan-Apr | 65,730 | 65,160 | - 0.9% |
| May | 19,990 | 19,128 | - 4.3% | Jan-May | 85,720 | 84,288 | - 1.7% |
| June | 21,690 | 18,884 | - 12.9% | Jan-June | 107,410 | 103,172 | - 3.9% |
| July | 16,673 | 14,408 | - 13.6% | Jan-July | 124,083 | 117,580 | - 5.2% |
| August | 21,894 | 19,381 | - 11.5% | Jan-Aug | 145,977 | 136,961 | - 6.2% |
| September | 20,614 | | | Jan-Sep | 166,591 | | |
| October | 19,847 | | | Jan-Oct | 186,438 | | |
| November | 17,640 | | | Jan-Nov | 204,078 | | |
| December | 14,186 | | | Jan-Dec | 218,264 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cumulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | | 1988 | 1989 | % Change |
| January | 12,823 | 15,252 | 18.9% | January | 12,823 | 15,252 | 18.9% |
| February | 15,033 | 14,486 | - 3.6% | Jan-Feb | 27,856 | 29,738 | 6.8% |
| March | 19,011 | 18,167 | - 4.4% | Jan-Mar | 46,867 | 47,905 | 2.2% |
| April | 18,931 | 17,404 | - 8.1% | Jan-Apr | 65,798 | 65,309 | - 0.7% |
| May | 20,171 | 19,088 | - 5.4% | Jan-May | 85,969 | 84,397 | - 1.8% |
| June | 21,652 | 18,855 | - 12.9% | Jan-June | 107,621 | 103,252 | - 4.1% |
| July | 16,708 | 14,606 | - 12.6% | Jan-July | 124,329 | 117,858 | - 5.2% |
| August | 21,879 | 19,194 | - 12.3% | Jan-Aug | 146,208 | 137,052 | - 6.3% |
| September | 20,603 | | | Jan-Sep | 166,811 | | |
| October | 19,807 | | | Jan-Oct | 186,618 | | |
| November | 17,556 | | | Jan-Nov | 204,174 | | |
| December | 14,255 | | | Jan-Dec | 218,429 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1988 | 1989 | | 1988 | 1989 |
| January | 6.4% | 3.8% | January | 826 | 583 |
| February | 6.5% | 5.0% | February | 988 | 734 |
| March | 4.2% | 4.3% | March | 790 | 777 |
| April | 3.3% | 2.6% | April | 620 | 436 |
| May | 2.2% | 2.5% | May | 439 | 476 |
| June | 2.2% | 2.7% | June | 477 | 505 |
| July | 2.7% | 2.1% | July | 442 | 307 |
| August | 2.1% | 2.5% | August | 457 | 494 |
| September | 2.3% | | September | 468 | |
| October | 2.6% | | October | 508 | |
| November | 3.4% | | November | 592 | |
| December | 3.7% | | December | 523 | |

## Mobile/Manufactured Home Production

| | AUGUST 1988 | AUGUST 1989 | % CHANGE | YEAR-TO-DATE 1988 | YEAR-TO-DATE 1989 | % CHANGE |
|---|---|---|---|---|---|---|
| **NORTHEAST** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine | 64 | 41 | - 35.9% | 442 | 301 | - 31.9% |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,540 | 1,554 | 0.9% | 10,084 | 10,107 | 0.2% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,604** | **1,595** | **- 0.6%** | **10,526** | **10,408** | **- 1.1%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 3,000 | 2,974 | - 0.9% | 18,871 | 18,561 | - 1.6% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 363 | 350 | - 3.6% | 2,227 | 2,279 | 2.3% |
| Wisconsin | 338 | 356 | 5.3% | 2,011 | 2,008 | - 0.1% |
| **Total** | **3,701** | **3,680** | **- 0.6%** | **23,109** | **22,848** | **- 1.1%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 236 | 187 | - 20.8% | 1,465 | 1,325 | - 9.6% |
| Minnesota | 239 | 231 | - 3.3% | 1,461 | 1,419 | - 2.9% |
| Missouri | 0 | 40 | 0.0% | 297 | 358 | 20.5% |
| Nebraska | 255 | 228 | - 10.6% | 1,637 | 1,516 | - 7.4% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **730** | **686** | **- 6.0%** | **4,860** | **4,618** | **- 5.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,660 | 1,557 | - 6.2% | 11,780 | 12,801 | 8.7% |
| Georgia | 3,249 | 2,557 | - 21.3% | 22,836 | 19,261 | - 15.7% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,340 | 1,747 | - 25.3% | 15,348 | 13,152 | - 14.3% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 378 | 352 | - 6.9% | 2,675 | 2,503 | - 6.4% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,627** | **6,213** | **- 18.5%** | **52,639** | **47,717** | **- 9.4%** |
| **South Central** | | | | | | |
| Alabama | 2,355 | 1,827 | - 22.4% | 14,511 | 13,288 | - 8.4% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 564 | 593 | 5.1% | 3,613 | 3,817 | 5.6% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,338 | 1,254 | - 6.3% | 9,568 | 9,457 | - 1.2% |
| Texas | 568 | 417 | - 26.6% | 4,783 | 2,755 | - 42.4% |
| **Total** | **4,825** | **4,091** | **- 15.2%** | **32,475** | **29,317** | **- 9.7%** |

## Mobile/Manufactured Home Production

| | AUGUST | | | YEAR-TO-DATE | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % CHANGE | 1988 | 1989 | % CHANGE |
| **Mountain** | | | | | | |
| Arizona | 381 | 272 | - 28.6% | 3,042 | 2,142 | - 29.6% |
| Colorado * | * | * | --- | * | * | --- |
| Idaho | 318 | 275 | - 13.5% | 1,640 | 1,962 | 19.6% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **752** | **598** | **- 20.5%** | **5,008** | **4,155** | **- 17.0%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,143 | 1,112 | - 2.7% | 7,937 | 8,034 | 1.2% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 689 | 701 | 1.7% | 4,220 | 4,879 | 15.6% |
| Washington | 158 | 145 | - 8.2% | 834 | 924 | 10.8% |
| **Total** | **1,990** | **1,958** | **- 1.6%** | **12,991** | **13,837** | **6.5%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 665 | 560 | - 15.8% | 4,369 | 4,061 | - 7.0% |
| **Total Production** | **21,894** | **19,381** | **- 11.5%** | **145,977** | **136,961** | **- 6.2%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | August | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1988 | 1989 | % Change | 1988 | 1989 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 22 | 18 | - 18.2% | 163 | 120 | - 26.4% |
| Maine | 315 | 269 | - 14.6% | 1,795 | 1,573 | - 12.4% |
| Massachusetts | 80 | 46 | - 42.5% | 452 | 278 | - 38.5% |
| New Hampshire | 143 | 111 | - 22.4% | 917 | 671 | - 26.8% |
| New Jersey | 71 | 73 | 2.8% | 438 | 497 | 13.5% |
| New York | 835 | 766 | - 8.3% | 5,329 | 5,015 | - 5.9% |
| Pennsylvania | 720 | 751 | 4.3% | 4,862 | 4,943 | 1.7% |
| Rhode Island | 8 | 8 | 0.0% | 79 | 63 | - 20.3% |
| Vermont | 105 | 62 | - 41.0% | 599 | 431 | - 28.0% |
| **Total** | **2,299** | **2,104** | **- 8.5%** | **14,634** | **13,591** | **- 7.1%** |
| **East North Central** | | | | | | |
| Illinois | 330 | 390 | 18.2% | 2,123 | 2,121 | - 0.1% |
| Indiana | 765 | 752 | - 1.7% | 4,437 | 4,443 | 0.1% |
| Michigan | 1,118 | 1,082 | - 3.2% | 6,542 | 7,048 | 7.7% |
| Ohio | 725 | 691 | - 4.7% | 4,404 | 4,588 | 4.2% |
| Wisconsin | 259 | 294 | 13.5% | 1,669 | 1,783 | 6.8% |
| **Total** | **3,197** | **3,209** | **0.4%** | **19,175** | **19,983** | **4.2%** |
| **West North Central** | | | | | | |
| Iowa | 122 | 142 | 16.4% | 738 | 786 | 6.5% |
| Kansas | 158 | 165 | 4.4% | 1,040 | 990 | - 4.8% |
| Minnesota | 212 | 230 | 8.5% | 1,255 | 1,263 | 0.6% |
| Missouri | 482 | 397 | - 17.6% | 3,071 | 2,711 | - 11.7% |
| Nebraska | 57 | 43 | - 24.6% | 311 | 346 | 11.3% |
| North Dakota | 23 | 16 | - 30.4% | 167 | 78 | - 53.3% |
| South Dakota | 77 | 68 | - 11.7% | 402 | 448 | 11.4% |
| **Total** | **1,131** | **1,061** | **- 6.2%** | **6,984** | **6,622** | **- 5.2%** |
| **South Atlantic** | | | | | | |
| Delaware | 168 | 146 | - 13.1% | 1,202 | 1,116 | - 7.2% |
| Florida | 2,100 | 1,836 | - 12.6% | 15,035 | 15,483 | 3.0% |
| Georgia | 1,432 | 1,124 | - 21.5% | 10,275 | 8,536 | - 16.9% |
| Maryland | 102 | 101 | - 1.0% | 878 | 780 | - 11.2% |
| North Carolina | 1,988 | 1,637 | - 17.7% | 12,732 | 11,656 | - 8.5% |
| South Carolina | 1,170 | 820 | - 29.9% | 7,502 | 6,265 | - 16.5% |
| Virginia | 618 | 457 | - 26.1% | 3,582 | 3,604 | 0.6% |
| West Virginia | 247 | 238 | - 3.6% | 1,851 | 1,811 | - 2.2% |
| **Total** | **7,825** | **6,359** | **- 18.7%** | **53,057** | **49,251** | **- 7.2%** |
| **South Central** | | | | | | |
| Alabama | 1,263 | 937 | - 25.8% | 7,682 | 6,482 | - 15.6% |
| Arkansas | 400 | 279 | - 30.3% | 2,501 | 1,955 | - 21.8% |
| Kentucky | 575 | 575 | 0.0% | 3,748 | 3,941 | 5.1% |
| Louisiana | 138 | 121 | - 12.3% | 948 | 731 | - 22.9% |
| Mississippi | 361 | 362 | 0.3% | 2,979 | 2,469 | - 17.1% |
| Oklahoma | 58 | 58 | 0.0% | 408 | 355 | - 13.0% |
| Tennessee | 850 | 749 | - 11.9% | 5,998 | 5,781 | - 3.6% |
| Texas | 376 | 329 | - 12.5% | 3,059 | 2,136 | - 30.2% |
| **Total** | **4,021** | **3,410** | **- 15.2%** | **27,323** | **23,850** | **- 12.7%** |

## Mobile/Manufactured Home Shipments

| | August 1988 | August 1989 | % Change | Year-To-Date 1988 | Year-To-Date 1989 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 412 | 262 | - 36.4% | 3,311 | 2,282 | - 31.1% |
| Colorado | 97 | 60 | - 38.1% | 561 | 365 | - 34.9% |
| Idaho | 75 | 62 | - 17.3% | 377 | 460 | 22.0% |
| Montana | 43 | 61 | 41.9% | 296 | 341 | 15.2% |
| Nevada | 271 | 229 | - 15.5% | 1,464 | 1,597 | 9.1% |
| New Mexico | 201 | 200 | - 0.5% | 1,655 | 1,251 | - 24.4% |
| Utah | 19 | 22 | 15.8% | 187 | 173 | - 7.5% |
| Wyoming | 7 | 2 | - 71.4% | 59 | 34 | - 42.4% |
| **Total** | **1,125** | **898** | **- 20.2%** | **7,910** | **6,503** | **- 17.8%** |
| **Pacific** | | | | | | |
| Alaska | 2 | 2 | 0.0% | 17 | 28 | 64.7% |
| California | 971 | 1,023 | 5.4% | 6,813 | 7,147 | 4.9% |
| Hawaii | 0 | 0 | 0.0% | 2 | 1 | - 50.0% |
| Oregon | 414 | 396 | - 4.3% | 2,358 | 2,858 | 21.2% |
| Washington | 452 | 425 | - 6.0% | 2,665 | 2,877 | 8.0% |
| **Total** | **1,839** | **1,846** | **0.4%** | **11,855** | **12,911** | **8.9%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 442 | 307 | - 30.5% | 5,270 | 4,341 | - 17.6% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **21,879** | **19,194** | **- 12.3%** | **146,208** | **137,052** | **- 6.3%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1989 Product Mix

| | Jan-Aug Shipments | | | Jan-Aug Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 82 | 38 | 120 | * | * | * |
| Maine | 1,262 | 311 | 1,573 | 213 | 88 | 301 |
| Massachusetts * | 173 | 105 | 278 | * | * | * |
| New Hampshire * | 409 | 262 | 671 | * | * | * |
| New Jersey * | 199 | 298 | 497 | * | * | * |
| New York * | 2,913 | 2,102 | 5,015 | * | * | * |
| Pennsylvania | 3,026 | 1,917 | 4,943 | 5,919 | 4,188 | 10,107 |
| Rhode Island * | 35 | 28 | 63 | * | * | * |
| Vermont * | 266 | 165 | 431 | * | * | * |
| **Total** | **8,365** | **5,226** | **13,591** | **6,132** | **4,276** | **10,408** |
| | **61.5%** | **38.5%** | **100.0%** | **58.9%** | **41.1%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 1,454 | 667 | 2,121 | * | * | * |
| Indiana | 2,796 | 1,647 | 4,443 | 11,281 | 7,280 | 18,561 |
| Michigan * | 3,600 | 3,448 | 7,048 | * | * | * |
| Ohio | 3,078 | 1,510 | 4,588 | 1,472 | 807 | 2,279 |
| Wisconsin | 1,551 | 232 | 1,783 | 1,684 | 324 | 2,008 |
| **Total** | **12,479** | **7,504** | **19,983** | **14,437** | **8,411** | **22,848** |
| | **62.4%** | **37.6%** | **100.0%** | **63.2%** | **36.8%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 606 | 180 | 786 | * | * | * |
| Kansas | 588 | 402 | 990 | 897 | 428 | 1,325 |
| Minnesota | 886 | 377 | 1,263 | 975 | 444 | 1,419 |
| Missouri | 1,757 | 954 | 2,711 | 23 | 335 | 358 |
| Nebraska | 166 | 180 | 346 | 842 | 674 | 1,516 |
| North Dakota * | 37 | 41 | 78 | * | * | * |
| South Dakota * | 268 | 180 | 448 | * | * | * |
| **Total** | **4,308** | **2,314** | **6,622** | **2,737** | **1,881** | **4,618** |
| | **65.1%** | **34.9%** | **100.0%** | **59.3%** | **40.7%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 676 | 440 | 1,116 | * | * | * |
| Florida | 4,475 | 11,008 | 15,483 | 3,218 | 9,583 | 12,801 |
| Georgia | 4,064 | 4,472 | 8,536 | 9,250 | 10,011 | 19,261 |
| Maryland * | 411 | 369 | 780 | * | * | * |
| North Carolina | 7,359 | 4,297 | 11,656 | 8,775 | 4,377 | 13,152 |
| South Carolina * | 3,574 | 2,691 | 6,265 | * | * | * |
| Virginia | 2,304 | 1,300 | 3,604 | 1,990 | 513 | 2,503 |
| West Virginia * | 1,180 | 631 | 1,811 | * | * | * |
| **Total** | **24,043** | **25,208** | **49,251** | **23,233** | **24,484** | **47,717** |
| | **48.8%** | **51.2%** | **100.0%** | **48.7%** | **51.3%** | **100.0%** |

## Year-To-Date
## 1989 Product Mix

| | Jan-Aug Shipments | | | Jan-Aug Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 5,003 | 1,479 | 6,482 | 9,486 | 3,802 | 13,288 |
| Arkansas * | 1,334 | 621 | 1,955 | * | * | * |
| Kentucky * | 2,848 | 1,093 | 3,941 | * | * | * |
| Louisiana * | 595 | 136 | 731 | * | * | * |
| Mississippi | 1,772 | 697 | 2,469 | 2,824 | 993 | 3,817 |
| Oklahoma * | 174 | 181 | 355 | * | * | * |
| Tennessee | 3,938 | 1,843 | 5,781 | 6,871 | 2,586 | 9,457 |
| Texas | 965 | 1,171 | 2,136 | 1,278 | 1,477 | 2,755 |
| **Total** | **16,629** | **7,221** | **23,850** | **20,459** | **8,858** | **29,317** |
| | **69.7%** | **30.3%** | **100.0%** | **69.8%** | **30.2%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 728 | 1,554 | 2,282 | 722 | 1,420 | 2,142 |
| Colorado * | 134 | 231 | 365 | * | * | * |
| Idaho | 111 | 349 | 460 | 469 | 1,493 | 1,962 |
| Montana * | 76 | 265 | 341 | * | * | * |
| Nevada * | 299 | 1,298 | 1,597 | * | * | * |
| New Mexico * | 683 | 568 | 1,251 | * | * | * |
| Utah * | 51 | 122 | 173 | * | * | * |
| Wyoming * | 9 | 25 | 34 | * | * | * |
| **Total** | **2,091** | **4,412** | **6,503** | **1,216** | **2,939** | **4,155** |
| | **32.2%** | **67.8%** | **100.0%** | **29.3%** | **70.7%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 18 | 10 | 28 | * | * | * |
| California | 967 | 6,180 | 7,147 | 1,088 | 6,946 | 8,034 |
| Hawaii * | 0 | 1 | 1 | * | * | * |
| Oregon | 473 | 2,385 | 2,858 | 829 | 4,050 | 4,879 |
| Washington | 386 | 2,491 | 2,877 | 12 | 912 | 924 |
| **Total** | **1,844** | **11,067** | **12,911** | **1,929** | **11,908** | **13,837** |
| | **14.3%** | **85.7%** | **100.0%** | **13.9%** | **86.1%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 69,759 | 62,952 | 132,711 | 70,143 | 62,757 | 132,900 |
| | 52.6% | 47.4% | 100.0% | 52.8% | 47.2% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 2,970 | 1,371 | 4,341 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 2,500 | 1,561 | 4,061 |
| **Total** | **72,729** | **64,323** | **137,052** | **72,643** | **64,318** | **136,961** |
| | **53.1%** | **46.9%** | **100.0%** | **53.0%** | **47.0%** | **100.0%** |

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## August 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 1,836 | 9.7% | 1 | 449 | 4.5% | 10 | 1,387 | 15.5% | 1 |
| North Carolina | 1,637 | 8.7% | 2 | 1,047 | 10.5% | 1 | 590 | 6.6% | 3 |
| Georgia | 1,124 | 6.0% | 3 | 536 | 5.4% | 3 | 588 | 6.6% | 4 |
| Michigan | 1,082 | 5.7% | 4 | 503 | 5.1% | 4 | 579 | 6.5% | 5 |
| California | 1,023 | 5.4% | 5 | 146 | 1.5% | 23 | 877 | 9.8% | 2 |
| Alabama | 937 | 5.0% | 6 | 735 | 7.4% | 2 | 202 | 2.3% | 14 |
| South Carolina | 820 | 4.3% | 7 | 461 | 4.6% | 8 | 359 | 4.0% | 7 |
| New York | 766 | 4.1% | 8 | 426 | 4.3% | 11 | 340 | 3.8% | 9 |
| Indiana | 752 | 4.0% | 9 | 463 | 4.7% | 7 | 289 | 3.2% | 10 |
| Pennsylvania | 751 | 4.0% | 10 | 477 | 4.8% | 6 | 274 | 3.1% | 11 |
| Tennessee | 749 | 4.0% | 11 | 490 | 4.9% | 5 | 259 | 2.9% | 12 |
| Ohio | 691 | 3.7% | 12 | 460 | 4.6% | 9 | 231 | 2.6% | 13 |
| Kentucky | 575 | 3.0% | 13 | 411 | 4.1% | 12 | 164 | 1.8% | 18 |
| Virginia | 457 | 2.4% | 14 | 294 | 3.0% | 13 | 163 | 1.8% | 19 |
| Washington | 425 | 2.3% | 15 | 55 | 0.6% | 32 | 370 | 4.1% | 6 |
| Missouri | 397 | 2.1% | 16 | 243 | 2.4% | 17 | 154 | 1.7% | 20 |
| Oregon | 396 | 2.1% | 17 | 53 | 0.5% | 33 | 343 | 3.8% | 8 |
| Illinois | 390 | 2.1% | 18 | 265 | 2.7% | 15 | 125 | 1.4% | 21 |
| Mississippi | 362 | 1.9% | 19 | 271 | 2.7% | 14 | 91 | 1.0% | 23 |
| Texas | 329 | 1.7% | 20 | 153 | 1.5% | 21 | 176 | 2.0% | 17 |
| Wisconsin | 294 | 1.6% | 21 | 256 | 2.6% | 16 | 38 | 0.4% | 36 |
| Arkansas | 279 | 1.5% | 22 | 187 | 1.9% | 19 | 92 | 1.0% | 22 |
| Maine | 269 | 1.4% | 23 | 207 | 2.1% | 18 | 62 | 0.7% | 28 |
| Arizona | 262 | 1.4% | 24 | 74 | 0.7% | 29 | 188 | 2.1% | 15 |
| West Virginia | 238 | 1.3% | 25 | 152 | 1.5% | 22 | 86 | 1.0% | 24 |
| Minnesota | 230 | 1.2% | 26 | 161 | 1.6% | 20 | 69 | 0.8% | 26 |
| Nevada | 229 | 1.2% | 27 | 51 | 0.5% | 34 | 178 | 2.0% | 16 |
| New Mexico | 200 | 1.1% | 28 | 116 | 1.2% | 24 | 84 | 0.9% | 25 |
| Kansas | 165 | 0.9% | 29 | 98 | 1.0% | 27 | 67 | 0.7% | 27 |
| Delaware | 146 | 0.8% | 30 | 90 | 0.9% | 28 | 56 | 0.6% | 29 |
| Iowa | 142 | 0.8% | 31 | 110 | 1.1% | 25 | 32 | 0.4% | 37 |
| Louisiana | 121 | 0.6% | 32 | 106 | 1.1% | 26 | 15 | 0.2% | 43 |
| New Hampshire | 111 | 0.6% | 33 | 60 | 0.6% | 31 | 51 | 0.6% | 30 |
| Maryland | 101 | 0.5% | 34 | 61 | 0.6% | 30 | 40 | 0.4% | 34 |
| New Jersey | 73 | 0.4% | 35 | 30 | 0.3% | 38 | 43 | 0.5% | 32 |
| South Dakota | 68 | 0.4% | 36 | 40 | 0.4% | 35 | 28 | 0.3% | 40 |
| Idaho | 62 | 0.3% | 37 | 12 | 0.1% | 43 | 50 | 0.6% | 31 |
| Vermont | 62 | 0.3% | 38 | 34 | 0.3% | 36 | 28 | 0.3% | 39 |
| Montana | 61 | 0.3% | 39 | 20 | 0.2% | 41 | 41 | 0.5% | 33 |
| Colorado | 60 | 0.3% | 40 | 21 | 0.2% | 40 | 39 | 0.4% | 35 |
| Oklahoma | 58 | 0.3% | 41 | 29 | 0.3% | 39 | 29 | 0.3% | 38 |
| Massachusetts | 46 | 0.2% | 42 | 32 | 0.3% | 37 | 14 | 0.2% | 44 |
| Nebraska | 43 | 0.2% | 43 | 18 | 0.2% | 42 | 25 | 0.3% | 41 |
| Utah | 22 | 0.1% | 44 | 2 | 0.0% | 47 | 20 | 0.2% | 42 |
| Connecticut | 18 | 0.1% | 45 | 11 | 0.1% | 44 | 7 | 0.1% | 46 |
| North Dakota | 16 | 0.1% | 46 | 6 | 0.1% | 45 | 10 | 0.1% | 45 |
| Rhode Island | 8 | 0.0% | 47 | 3 | 0.0% | 46 | 5 | 0.1% | 47 |
| Alaska | 2 | 0.0% | 48 | 1 | 0.0% | 49 | 1 | 0.0% | 48 |
| Wyoming | 2 | 0.0% | 49 | 1 | 0.0% | 48 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **18,887** | **100.1%** |  | **9,927** | **99.7%** |  | **8,960** | **100.2%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Aug 1989

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 15,483 | 11.7% | 1 | 4,475 | 6.4% | 3 | 11,008 | 17.5% | 1 |
| North Carolina | 11,656 | 8.8% | 2 | 7,359 | 10.5% | 1 | 4,297 | 6.8% | 4 |
| Georgia | 8,536 | 6.4% | 3 | 4,064 | 5.8% | 4 | 4,472 | 7.1% | 3 |
| California | 7,147 | 5.4% | 4 | 967 | 1.4% | 21 | 6,180 | 9.8% | 2 |
| Michigan | 7,048 | 5.3% | 5 | 3,600 | 5.2% | 6 | 3,448 | 5.5% | 5 |
| Alabama | 6,482 | 4.9% | 6 | 5,003 | 7.2% | 2 | 1,479 | 2.3% | 15 |
| South Carolina | 6,265 | 4.7% | 7 | 3,574 | 5.1% | 7 | 2,691 | 4.3% | 6 |
| Tennessee | 5,781 | 4.4% | 8 | 3,938 | 5.6% | 5 | 1,843 | 2.9% | 11 |
| New York | 5,015 | 3.8% | 9 | 2,913 | 4.2% | 10 | 2,102 | 3.3% | 9 |
| Pennsylvania | 4,943 | 3.7% | 10 | 3,026 | 4.3% | 9 | 1,917 | 3.0% | 10 |
| Ohio | 4,588 | 3.5% | 11 | 3,078 | 4.4% | 8 | 1,510 | 2.4% | 14 |
| Indiana | 4,443 | 3.3% | 12 | 2,796 | 4.0% | 12 | 1,647 | 2.6% | 12 |
| Kentucky | 3,941 | 3.0% | 13 | 2,848 | 4.1% | 11 | 1,093 | 1.7% | 19 |
| Virginia | 3,604 | 2.7% | 14 | 2,304 | 3.3% | 13 | 1,300 | 2.1% | 16 |
| Washington | 2,877 | 2.2% | 15 | 386 | 0.6% | 33 | 2,491 | 4.0% | 7 |
| Oregon | 2,858 | 2.2% | 16 | 473 | 0.7% | 30 | 2,385 | 3.8% | 8 |
| Missouri | 2,711 | 2.0% | 17 | 1,757 | 2.5% | 15 | 954 | 1.5% | 20 |
| Mississippi | 2,469 | 1.9% | 18 | 1,772 | 2.5% | 14 | 697 | 1.1% | 21 |
| Arizona | 2,282 | 1.7% | 19 | 728 | 1.0% | 24 | 1,554 | 2.5% | 13 |
| Texas | 2,136 | 1.6% | 20 | 965 | 1.4% | 22 | 1,171 | 1.9% | 18 |
| Illinois | 2,121 | 1.6% | 21 | 1,454 | 2.1% | 17 | 667 | 1.1% | 22 |
| Arkansas | 1,955 | 1.5% | 22 | 1,334 | 1.9% | 18 | 621 | 1.0% | 24 |
| West Virginia | 1,811 | 1.4% | 23 | 1,180 | 1.7% | 20 | 631 | 1.0% | 23 |
| Wisconsin | 1,783 | 1.3% | 24 | 1,551 | 2.2% | 16 | 232 | 0.4% | 35 |
| Nevada | 1,597 | 1.2% | 25 | 299 | 0.4% | 34 | 1,298 | 2.1% | 17 |
| Maine | 1,573 | 1.2% | 26 | 1,262 | 1.8% | 19 | 311 | 0.5% | 31 |
| Minnesota | 1,263 | 1.0% | 27 | 886 | 1.3% | 23 | 377 | 0.6% | 28 |
| New Mexico | 1,251 | 0.9% | 28 | 683 | 1.0% | 25 | 568 | 0.9% | 25 |
| Delaware | 1,116 | 0.8% | 29 | 676 | 1.0% | 26 | 440 | 0.7% | 26 |
| Kansas | 990 | 0.7% | 30 | 588 | 0.8% | 29 | 402 | 0.6% | 27 |
| Iowa | 786 | 0.6% | 31 | 606 | 0.9% | 27 | 180 | 0.3% | 39 |
| Maryland | 780 | 0.6% | 32 | 411 | 0.6% | 31 | 369 | 0.6% | 29 |
| Louisiana | 731 | 0.6% | 33 | 595 | 0.9% | 28 | 136 | 0.2% | 42 |
| New Hampshire | 671 | 0.5% | 34 | 409 | 0.6% | 32 | 262 | 0.4% | 34 |
| New Jersey | 497 | 0.4% | 35 | 199 | 0.3% | 37 | 298 | 0.5% | 32 |
| Idaho | 460 | 0.3% | 36 | 111 | 0.2% | 42 | 349 | 0.6% | 30 |
| South Dakota | 448 | 0.3% | 37 | 268 | 0.4% | 35 | 180 | 0.3% | 40 |
| Vermont | 431 | 0.3% | 38 | 266 | 0.4% | 36 | 165 | 0.3% | 41 |
| Colorado | 365 | 0.3% | 39 | 134 | 0.2% | 41 | 231 | 0.4% | 36 |
| Oklahoma | 355 | 0.3% | 40 | 174 | 0.2% | 38 | 181 | 0.3% | 37 |
| Nebraska | 346 | 0.3% | 41 | 166 | 0.2% | 40 | 180 | 0.3% | 38 |
| Montana | 341 | 0.3% | 42 | 76 | 0.1% | 44 | 265 | 0.4% | 33 |
| Massachusetts | 278 | 0.2% | 43 | 173 | 0.2% | 39 | 105 | 0.2% | 44 |
| Utah | 173 | 0.1% | 44 | 51 | 0.1% | 45 | 122 | 0.2% | 43 |
| Connecticut | 120 | 0.1% | 45 | 82 | 0.1% | 43 | 38 | 0.1% | 46 |
| North Dakota | 78 | 0.1% | 46 | 37 | 0.1% | 46 | 41 | 0.1% | 45 |
| Rhode Island | 63 | 0.0% | 47 | 35 | 0.1% | 47 | 28 | 0.0% | 47 |
| Wyoming | 34 | 0.0% | 48 | 9 | 0.0% | 49 | 25 | 0.0% | 48 |
| Alaska | 28 | 0.0% | 49 | 18 | 0.0% | 48 | 10 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 0 | 0.0% | 50 | 1 | 0.0% | 50 |
|  | **132,711** | **100.1%** |  | **69,759** | **100.0%** |  | **62,952** | **100.2%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## August 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Indiana | 2,974 | 15.8% | 1 | 1,746 | 17.6% | 1 | 1,228 | 13.8% | 2 |
| Georgia | 2,557 | 13.6% | 2 | 1,241 | 12.5% | 3 | 1,316 | 14.8% | 1 |
| Alabama | 1,827 | 9.7% | 3 | 1,297 | 13.1% | 2 | 530 | 5.9% | 8 |
| North Carolina | 1,747 | 9.3% | 4 | 1,153 | 11.6% | 4 | 594 | 6.7% | 6 |
| Florida | 1,557 | 8.3% | 5 | 343 | 3.5% | 8 | 1,214 | 13.6% | 3 |
| Pennsylvania | 1,554 | 8.3% | 6 | 922 | 9.3% | 5 | 632 | 7.1% | 5 |
| Tennessee | 1,254 | 6.7% | 7 | 896 | 9.0% | 6 | 358 | 4.0% | 9 |
| California | 1,112 | 5.9% | 8 | 158 | 1.6% | 13 | 954 | 10.7% | 4 |
| Oregon | 701 | 3.7% | 9 | 108 | 1.1% | 17 | 593 | 6.7% | 7 |
| Mississippi | 593 | 3.2% | 10 | 446 | 4.5% | 7 | 147 | 1.6% | 13 |
| Texas | 417 | 2.2% | 11 | 202 | 2.0% | 12 | 215 | 2.4% | 10 |
| Wisconsin | 356 | 1.9% | 12 | 293 | 3.0% | 9 | 63 | 0.7% | 20 |
| Virginia | 352 | 1.9% | 13 | 283 | 2.9% | 10 | 69 | 0.8% | 18 |
| Ohio | 350 | 1.9% | 14 | 218 | 2.2% | 11 | 132 | 1.5% | 15 |
| Idaho | 275 | 1.5% | 15 | 63 | 0.6% | 19 | 212 | 2.4% | 11 |
| Arizona | 272 | 1.4% | 16 | 85 | 0.9% | 18 | 187 | 2.1% | 12 |
| Minnesota | 231 | 1.2% | 17 | 147 | 1.5% | 14 | 84 | 0.9% | 17 |
| Nebraska | 228 | 1.2% | 18 | 131 | 1.3% | 15 | 97 | 1.1% | 16 |
| Kansas | 187 | 1.0% | 19 | 121 | 1.2% | 16 | 66 | 0.7% | 19 |
| Washington | 145 | 0.8% | 20 | 1 | 0.0% | 23 | 144 | 1.6% | 14 |
| Colorado | 51 | 0.3% | 21 | 25 | 0.3% | 20 | 26 | 0.3% | 22 |
| Maine | 41 | 0.2% | 22 | 27 | 0.3% | 21 | 14 | 0.2% | 23 |
| Missouri | 40 | 0.2% | 23 | 2 | 0.0% | 22 | 38 | 0.4% | 21 |
| Delaware | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| New York | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Utah | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| Montana | * | | | | | | | | |
| | 18,821 | 99.9% | | 9,908 | 99.7% | | 8,913 | 99.7% | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### Jan-Aug 1989

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 19,261 | 14.5% | 1 | 9,250 | 13.2% | 3 | 10,011 | 16.0% | 1 |
| Indiana | 18,561 | 14.0% | 2 | 11,281 | 16.1% | 1 | 7,280 | 11.6% | 3 |
| Alabama | 13,288 | 10.0% | 3 | 9,486 | 13.5% | 2 | 3,802 | 6.1% | 8 |
| North Carolina | 13,152 | 9.9% | 4 | 8,775 | 12.5% | 4 | 4,377 | 7.0% | 5 |
| Florida | 12,801 | 9.6% | 5 | 3,218 | 4.6% | 7 | 9,583 | 15.3% | 2 |
| Pennsylvania | 10,107 | 7.6% | 6 | 5,919 | 8.4% | 6 | 4,188 | 6.7% | 6 |
| Tennessee | 9,457 | 7.1% | 7 | 6,871 | 9.8% | 5 | 2,586 | 4.1% | 9 |
| California | 8,034 | 6.0% | 8 | 1,088 | 1.6% | 13 | 6,946 | 11.1% | 4 |
| Oregon | 4,879 | 3.7% | 9 | 829 | 1.2% | 17 | 4,050 | 6.5% | 7 |
| Mississippi | 3,817 | 2.9% | 10 | 2,824 | 4.0% | 8 | 993 | 1.6% | 13 |
| Texas | 2,755 | 2.1% | 11 | 1,278 | 1.8% | 12 | 1,477 | 2.4% | 11 |
| Virginia | 2,503 | 1.9% | 12 | 1,990 | 2.8% | 9 | 513 | 0.8% | 17 |
| Ohio | 2,279 | 1.7% | 13 | 1,472 | 2.1% | 11 | 807 | 1.3% | 15 |
| Arizona | 2,142 | 1.6% | 14 | 722 | 1.0% | 18 | 1,420 | 2.3% | 12 |
| Wisconsin | 2,008 | 1.5% | 15 | 1,684 | 2.4% | 10 | 324 | 0.5% | 21 |
| Idaho | 1,962 | 1.5% | 16 | 469 | 0.7% | 19 | 1,493 | 2.4% | 10 |
| Nebraska | 1,516 | 1.1% | 17 | 842 | 1.2% | 16 | 674 | 1.1% | 16 |
| Minnesota | 1,419 | 1.1% | 18 | 975 | 1.4% | 14 | 444 | 0.7% | 18 |
| Kansas | 1,325 | 1.0% | 19 | 897 | 1.3% | 15 | 428 | 0.7% | 19 |
| Washington | 924 | 0.7% | 20 | 12 | 0.0% | 23 | 912 | 1.5% | 14 |
| Missouri | 358 | 0.3% | 21 | 23 | 0.0% | 22 | 335 | 0.5% | 20 |
| Maine | 301 | 0.2% | 22 | 213 | 0.3% | 20 | 88 | 0.1% | 22 |
| Colorado | * | | | | | | | | |
| Nevada | * | | | | | | | | |
| Rhode Island | * | | | | | | | | |
| North Dakota | * | | | | | | | | |
| Utah | * | | | | | | | | |
| New York | * | | | | | | | | |
| Louisiana | * | | | | | | | | |
| Connecticut | * | | | | | | | | |
| South Dakota | * | | | | | | | | |
| Iowa | * | | | | | | | | |
| Wyoming | * | | | | | | | | |
| Vermont | * | | | | | | | | |
| Hawaii | * | | | | | | | | |
| South Carolina | * | | | | | | | | |
| New Hampshire | * | | | | | | | | |
| Illinois | * | | | | | | | | |
| Maryland | * | | | | | | | | |
| Michigan | * | | | | | | | | |
| Montana | * | | | | | | | | |
| Arkansas | * | | | | | | | | |
| Delaware | * | | | | | | | | |
| New Mexico | * | | | | | | | | |
| Massachusetts | * | | | | | | | | |
| Alaska | * | | | | | | | | |
| Kentucky | * | | | | | | | | |
| New Jersey | * | | | | | | | | |
| West Virginia | * | | | | | | | | |
| Oklahoma | * | | | | | | | | |
| | **132,900** | **100.0%** | | **70,143** | **99.9%** | | **62,757** | **100.3%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding